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8 **Efficacy of pest and pathogen control, yield and quality of winter lettuce crops managed with**
9 **reduced pesticide applications**

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19 **Abstract**

20 In conventional agriculture, lettuce crops receive large amounts of pesticides to meet stringent industrial
21 specifications and market requirements. Pesticides are used on lettuce to ensure high-yielding, attractive
22 products free from foreign bodies and damage. Pesticide reduction is a major challenge for lettuce
23 growers in this context. The objective of this study was to assess the risk arising from a reduction in
24 pesticide applications by using a combination of alternative techniques for the management of pests and

25 diseases in winter lettuce crops. Two alternative crop protection strategies (called low-input and
26 intermediate) were designed by prototyping and then compared to a conventional lettuce protection
27 strategy in independent trials carried out in three locations over two successive winters. The efficacy of
28 each strategy for pest and pathogen control, as well as lettuce yield and quality, were assessed and
29 compared. Pesticides were reduced by 32% in the intermediate crop protection strategy, and by 48% in
30 the low-input crop protection strategy. At least 15% of lettuces were affected by pest and pathogen
31 damage, whatever the strategy. Among possible pests or diseases, aphids were the only biotic stress
32 which differed significantly between strategies (9.25% of lettuces infested and 2.7% of commercial
33 losses under the low-input strategy, as compared to 0.83% of lettuces infested and 0% of commercial
34 losses under the conventional strategy). Globally, biotic damage was less important than abiotic damage
35 (frost and tip burn), and resulted in low commercial losses under all strategies. Similar yields and lettuce
36 quality were recorded under the three systems. Therefore the performances of intermediate and low-
37 input crop protection strategies were consistent with market expectations, and possible improvements
38 are discussed. This work provides a methodology and landmarks for the design and dissemination of
39 cropping systems targeted to leafy vegetables and less dependent on chemical control of pests and
40 pathogens.

41 **Keywords:** *Lactuca sativa*, crop protection, prototyping, low-input, alternative techniques

42 **Abbreviations:**

43 IBEB : International Bremia Evaluation Board

44 CPS: Crop protection strategy

45 TFI: Treatment Frequency Index

46 L: Location

47 PACA: Provence Alpes Côte d'Azur

48 W: Winter

49 **1. Introduction**

50 Conventional farming systems use large amounts of pesticides to manage pest and pathogen populations.
51 Pesticides are used to improve yield and visual quality of harvested products (Wilson and Tisdell, 2001).
52 However, due to their harmful effects on the environment (Geiger et al., 2010; Goulson, 2013) and
53 possibly on consumers' and applicators' health (Mostafalou and Abdollahi, 2013), the viability of
54 conventional cropping systems is nowadays widely questioned. The European Union recently
55 established a directive to reduce pesticide consumption and promote the use of non-chemical methods
56 wherever possible (EU, 2009) .

57 In the past decades innovative cropping systems have been designed, aimed at reducing pesticide use,
58 mainly for arable crops. During the last 20 years, a range of low-input cereal-based cropping systems
59 has been experimented and assessed (Debaeke et al., 2009; Loyce et al., 2012). These systems rely on
60 reduced sowing rates and/or nitrogen inputs, sometimes reduced tillage, and on the use of suitable, multi-
61 resistant varieties (in mixtures or in monocrop systems). Profit margins are maintained, since yield losses
62 associated with reduced inputs are balanced by lower costs. In temperate and Mediterranean climates,
63 winter lettuce is usually grown under shelter, typically in high tunnels, with two or three harvests
64 between September and April. In these systems, inputs are relatively marginal as compared to labor
65 costs, and chemical protection represents only 3 to 6% of the total production costs. Therefore the design
66 of innovative lettuce-based cropping systems cannot rely on the same strategy as cereal-based systems,
67 since yield losses cannot be offset by significantly reduced input costs. Thus, any pesticide reduction in
68 lettuce crops has to be achieved without yield reductions. Furthermore, lettuce is usually eaten raw and
69 the aerial parts of the plant are almost entirely consumed, so market specifications for visual quality and
70 the absence of foreign bodies are very high (Palumbo and Castle, 2009). On average, the tolerance
71 threshold of the industry for the presence of animal foreign bodies (including pests but also beneficial
72 insects) is no more than 10% of products infested with no more than 5 individuals per item. Pesticides
73 are therefore considered as a means to ensure high-yielding and high-quality products. In organic
74 agriculture, the possible yield reduction (de Ponti et al., 2012) can be balanced by a higher sale price of
75 organic products, but many consumers are unwilling to pay these prices. Therefore, the question is how

76 and by how much is it possible to reduce the use of pesticides in conventional lettuce crops without
77 affecting lettuce quality or yield.

78 Many pests and pathogens can threaten lettuce crops, such as biotrophic or necrotrophic, soil- or air-
79 borne fungi, viruses, bacteria as well as aphids, moths, slugs, thrips, etc. The incidence and severity of
80 each pest and pathogen depends on growing conditions (crop type, cultivation under shelter or in open
81 fields, season) and changes over the year. In winter lettuce crops under shelter, pathogens are
82 predominant. The most important is probably *Bremia lactucae* (Regel), the causal agent of lettuce downy
83 mildew, because of its rapid and devastating spread in the field. The pathogen may attack the plant
84 throughout its life. The primary inoculum typically consists of airborne sporangia from diseased plants
85 of the genus *Lactuca* located close to the crop, or of mycelia present on plant debris in the soil (Crute,
86 1992). *Sclerotinia sclerotiorum* (de Bary), *Sclerotinia minor* (Jagger), *Botrytis cinerea* (Pers.),
87 *Rhizoctonia solani* (Kühn), and *Pythium tracheiphilum* (Matta) are other important fungal pathogens of
88 winter lettuce crops. Collectively, these pathogens cause symptoms of basal rot, i.e. rotting of the leaves
89 in contact with the soil surface (Van Beneden et al., 2009). *S. minor* and *S. sclerotiorum* are of major
90 concern for the cultivation of lettuce because they may affect a wide range of plant species and their
91 sclerotia may remain latent in the soil for more than 8 years (Bolton et al., 2006; Melzer et al., 1997).
92 Moreover, sclerotia are often buried and dispersed by tillage (Subbarao et al., 1996). Therefore, basal
93 rot causes long-term problems in conventional lettuce crops since sclerotia are taken back up to the soil
94 surface at each tillage. *B. cinerea* and *R. solani* can also cause significant damage depending on the
95 growing season. *B. cinerea* injury to lettuce leaves is enhanced by cool and moist conditions, while *R.*
96 *solani* sclerotia and mycelia are most frequently found in the soil in summer (Van Beneden et al., 2009).
97 The fungus *Olpidium virulentus* is not a direct threat to lettuce, but a vector of two lettuce viruses that
98 can cause significant damage, especially in winter: ‘Mirafiori lettuce virus’, responsible for big vein
99 disease; and ‘Lettuce big-vein associated virus’, suspected to be the agent of ring necrosis (Lot et al.,
100 2002; Maccarone, 2013; Verbeek et al., 2013). The resting spores of *O. virulentus* can persist in the soil
101 for many years, and viruliferous zoospores that infect lettuces are very mobile, so management of the
102 disease is complex (Campbell, 1985; Maccarone, 2013). Several aphid species can proliferate in winter

103 lettuce crops such as *Nasonovia ribisnigri* (Mosley), *Myzus persicae* (Sulzer), *Aulacorthum solani*
104 (Kaltenbach), *Macrosiphum euphorbiae* (Thomas), and *Hyperomyzus lactucae* (L.). *N. ribisnigri* is the
105 most damaging one because it develops preferentially in the lettuce heart (Liu, 2004). In addition to
106 feeding damage and the loss of product quality due to their presence when the lettuce is marketed, aphids
107 are also vectors of viruses, such as the lettuce mosaic virus. Finally, slugs (*Deroceras sp.* and *Arion sp.*)
108 and snails can also cause feeding damage to lettuce in winter.

109 In conventional lettuce crops in the Mediterranean region, eight to ten pesticides are applied on average
110 to manage pests and pathogens during the 60- to 90-day-long crop cycle. In winter, these are mainly
111 fungicides. Due to the long time required before harvest for the elimination of active ingredients by
112 lettuce and the lack of curative efficacy of pesticides for some pathogens such as *Bremia lactucae*,
113 pesticides are almost exclusively applied preventively. Several alternative techniques with a partial
114 effect on diseases and pests are currently available and might be combined to design innovative lettuce
115 cropping systems less dependent on pesticides (Barriere et al., 2014). These alternative techniques are
116 generally preventive and have only a partial effect on pests and diseases. They can act at different times
117 in the pest and pathogen cycle: they can i) limit and reduce primary inoculum sources, ii) limit the
118 development of pests and pathogens through the modification of the abiotic environment or iii) increase
119 plant defenses, and iv) have a curative action. Techniques that reduce primary inoculum in lettuce crops
120 are sanitation methods such as the removal of infected plants, solarization, or some biological control
121 agents such as *Coniothyrium minitans* and *Trichoderma harzianum*. *C. minitans* is an efficient
122 biocontrol agent against *Sclerotinia sclerotiorum* (Chitrampalam et al., 2008). This fungus preferentially
123 parasitizes overwintering structures by synthesizing chitinases, glucanases, and antifungal metabolites
124 (Zeng et al., 2012). *T. harzianum* also disturbs populations of *B. cinerea*, *Pythium spp.*, *R. solani*, and
125 *Sclerotinia spp.* in the soil by acting either as a competitor or as a parasite (Elad, 2000; Harman, 2006;
126 Howell, 2003; Vinale et al., 2008). Another way to protect lettuce crops is to limit the development of
127 pests and pathogens through the modification of the abiotic environment. Indeed, the germination of
128 infectious forms (spores or sclerotia) of numerous pathogenic fungi depends on climatic factors such as
129 humidity and temperature. Drip irrigation, as opposed to sprinkler irrigation which is widespread in

130 southern France, may reduce leaf wetness duration, which is an important factor for the germination of
131 *B. lactucae* sporangia (Schermer and Brugger, 1994) and *B. cinerea* spores (Elad and Shtienberg, 1995).
132 Lower plant density can also reduce foliage wetness due to better aeration, and limit soil-borne disease
133 development by affecting the microclimate under lettuces. Alternative techniques can also modify plant
134 susceptibility to pests and pathogens. Genetic resistance, resistance inducers and nitrogen fertilization
135 have shown a partial effect on lettuce diseases and pests. Lettuce varieties with major resistance genes
136 against *B. lactucae* are available and widely used. However, information about resistance is only
137 provided by seed companies for the most common and widespread isolates (identified and denominated
138 by The 'International Bremia Evaluation Board' - IBEB-). *B. lactucae* can rapidly develop new virulent
139 isolates. Therefore resistance breakdown is common and leads to a rapid turnover of lettuce varieties
140 (Michelmore and Wong, 2008). Thirty-two races of *B. lactucae* are currently registered by the IBEB.
141 Complete resistance to the aphid *N. ribisnigri*, and partial resistance to *Myzus persicae*, are conferred
142 by a dominant gene called Nr, which has been introduced in many European cultivars (Cid et al., 2012;
143 Liu and McCreight, 2006). However, this resistance was recently bypassed by a new *N. ribisnigri*
144 biotype named Nr:1 (ten Broeke et al., 2013). Apart from genes conferring complete resistance, different
145 susceptibility levels of lettuce accessions to *S. sclerotiorum* have been reported (Elia and Piglionica,
146 1964; Grube and Ryder, 2004; Hayes et al., 2010). In addition to genetic resistance, some techniques
147 can strengthen plant defense. Several compounds, such as β -amino butyric acid or potassium phosphite
148 (K_2HPO_3), have been identified as resistance inducers of lettuce against *B. lactucae* (Pajot et al., 2001).
149 Some of them, such as potassium phosphite, also have a direct biocide effect on oomycetes (Massoud
150 et al., 2012). Fertilization can affect plant-pathogen and plant-pest interactions. The nitrogen content of
151 lettuce leaves is positively correlated to damage by *B. cinerea* and *S. sclerotiorum* (Lecompte et al.,
152 2013). Leaf nitrogen content is also positively correlated to lettuce palatability for slugs (Pakarinen et
153 al., 1990). So low nitrogen applications could help to lower lettuce susceptibility to pests and pathogens.
154 The efficacy of each alternative technique to pesticides is usually assessed separately, as a stand-alone
155 technique. Very few studies have investigated the effect of a coherent combination of alternative
156 techniques on the control of the lettuce pest/pathogen complex (Collange et al., 2014). In this case, it is

157 not a technique by itself that is evaluated for its performance, but a cropping system as a whole.
158 Prototyping consists in designing, implementing and evaluating innovative cropping systems, and
159 allows for theoretical constructs to be applied to production constraints (Lancon et al., 2007; Vereijken,
160 1997). In order to adapt to varying local factors, techniques are described as a set of contingent decision
161 rules that govern practices according to biotic and abiotic constraints (Debaeke et al., 2009; Papy, 2001).
162 Field tests are necessary to assess the risks from reduced pesticide applications. In this study, we
163 designed combinations of alternative techniques and reduced applications of pesticides to create
164 alternative crop protection strategies (CPSs) by prototyping, and compared them to a reference strategy
165 corresponding to current growers' practices. We implemented these CPSs, and we assessed their
166 efficacy to manage pests and diseases, the yield and the quality of harvested products in three locations
167 over two seasons to cover the contextual variation of pest and pathogen pressure.

168 **2. Materials and methods**

169 2.1. Designing crop protection strategies

170 Fifteen persons including farmers, scientists, technical advisors, suppliers and end-product distributors
171 participated in two expert meetings held in February and June 2011 to design CPSs with reduced
172 pesticide use. At the first meeting, the objectives and constraints of all the stakeholders were defined,
173 and an inventory of possible alternative techniques to pesticides was made. Candidate CPSs were then
174 designed accordingly and refined during the second meeting, during which combinations of appropriate
175 alternative techniques were validated and a target performance of each strategy was agreed upon. A first
176 CPS, called low-input CPS, sharply reduced inputs and was intended to investigate the technical
177 boundaries of pesticide reduction. The second CPS was at an intermediate level of pesticide reduction
178 (intermediate CPS) between the low-input CPS and current practices. It was intended to meet farmers'
179 socio-economic and agronomic objectives. A conventional CPS, representative of current practices in
180 protected winter lettuce crops, was also defined from the synthesis of four farmers' practices.

181 2.2. Experimental design

182 The three lettuce CPSs (conventional, intermediate and low-input) were used in Batavia lettuce
183 production under high plastic tunnels in 3 locations in south-eastern France during winters 2012-2013
184 (W1) and 2013-2014 (W2). A total of 18 lettuce crops were monitored (3 CPSs x 3 locations x 2 years).
185 Two locations were conventional farms located at Candillargues (L1) (43°62'N; 4°06'E; 3 m elevation)
186 and at Villelongue de la Salanque (L2) (42°73'N; 2°98'E; 6 m elevation) in the Languedoc Roussillon
187 region. The third location (L3) was the INRA experimental station of Avignon (43°91'N; 4°87'E; 31 m
188 elevation) in the Provence Alpes Cote d'Azur (PACA) region. Crop rotation in each site, planting and
189 harvesting dates are given in Table 1. Crop lifespan was very similar for all experiments, between 70
190 and 84 days. We called the various combinations of locations and years L1-W1, L1-W2, L2-W1, L2-
191 W2, L3-W1 and L3-W2.

192 2.3. Crop protection strategies

193 The innovative CPSs relied on the joint implementation of alternative techniques to pesticides (Table
194 2). Pesticide applications and alternative techniques were managed by fixed or contingent decision rules
195 to suit local constraints.

196 2.3.1. Techniques that affect several pests and pathogens

197 2.3.1.1. Irrigation

198 Except for the plot cultivated under the low-input CPS in L3, all the plots were sprinkler-irrigated
199 throughout crop growth. Just after planting, water was applied to field capacity. The moisture content
200 was maintained in the balls containing the plantlets by short daily irrigations until the roots started to
201 grow into the soil. After this early growth stage, drip irrigation was used under the low-input CPS in L3
202 only. Irrigation was triggered according to the soil water potentials measured by 6 Watermark® sensors
203 placed at 3 positions and 2 depths (15 cm and 35 cm), following the current guidelines in SE France. In
204 the other sites and CPSs, sprinkler irrigation was triggered once every two or three weeks, according to
205 potential evapotranspiration. Towards the end of the cropping cycle, short sprinkler irrigations were
206 applied when the temperature exceeded 30°C, to allow for a rapid cooling of the lettuces.

207 2.3.1.2. Fertilization

208 A few days before planting, about fifteen 30-cm deep soil samples were randomly collected from each
209 plot. Soil nitrate content was measured in each plot with a Nitrachek reflectometer to assess fertilizer
210 requirements. Under the conventional and intermediate CPSs, fertilization followed farmers' practices,
211 i.e. soil N was adjusted to 100-120 kg NO₃⁻-N ha⁻¹, with mixed N-P₂O₅-K₂O fertilizers (10-20-20 or 5-
212 7-9 depending on the site). When the nitrate content exceeded 120 kg ha⁻¹ prior to planting, no fertilizer
213 was applied.

214 Under the low-input CPS, nitrate fertilization was reduced and split. Before planting, soil nitrate-N
215 content was adjusted to 40 kg ha⁻¹ with mixed N-P₂O₅-K₂O fertilizers. At the 16th leaf stage, a new soil
216 sample was collected and analyzed following the same procedure, and the soil NO₃⁻-N content was
217 adjusted to 60 kg ha⁻¹ with ammonitrate. Due to significant N mineralization during early growth, the
218 soil nitrate stock at this stage was usually not exhausted, hence low fertilizer applications. As a result,
219 the total application of N fertilizers in the plots cultivated under low-input CPS was much lower than in
220 the other two CPSs.

221 2.3.1.3. Genotype

222 A different cultivar was used in each CPS. Cv Notilia (Clause), used in the conventional CPS, is a fast-
223 growing variety, has an incomplete range of resistance to *B. lactucae* (Bl 1-28, 30-32). It was chosen
224 for its agronomic quality in situations of full chemical protection. Cv Ostralie (Rijk Zwaan), was used
225 in the intermediate CPS. This cultivar grows slightly more slowly, has a complete range of resistance to
226 *B. lactucae* (Bl: 1-32), is resistant against the aphid biotype Nr:0, and has a semi-upright habit. The
227 cultivar retained in the low-input CPS, Lasydo (Syngenta seed), is a fast-growing variety with an
228 incomplete range of resistance to *B. lactucae* (Bl 1-28, 30-32) but low susceptibility to *S. sclerotiorum*,
229 as assessed in preliminary tests in our laboratory.

230 2.3.1.4. Planting density

231 Lettuces were planted in parallel rows, on micro- and macro- perforated black plastic mulch
232 (Optimac®). Planting density in the low-input CPS was reduced from 14.25 to 12.75 plants per square
233 meter.

234 2.3.1.5. Infected plant management

235 Under the low-input CPS, any lettuce showing pathogen damage rendering the plant unmarketable was
236 carefully removed from the plot to avoid inoculum dissemination.

237 2.3.2. *B. lactucae* management

238 2.3.2.1. Fungicide applications

239 All fungicides were applied with a spray boom, following a calendar-based program. In plots cultivated
240 under conventional CPS, Infinito® (Bayer CropScience) at 1.6 l ha⁻¹ and Sygan® (Dupont) at 2.5 kg ha⁻¹
241 were each applied twice against *B. lactucae* 8, 30 and 20, 40 days (± 2 days) after planting, respectively.
242 In plots cultivated under intermediate and low-input CPSs, the number of fungicide applications was
243 reduced: Infinito® at 1.6 l ha⁻¹ and Sygan® at 2.5 kg ha⁻¹ were applied 10 and 32 days (± 2 days) after
244 planting, respectively.

245 2.3.2.2. Resistance inducer

246 Under the intermediate and low-input CPSs, fungicide treatments were supplemented by applications of
247 a plant resistance inducer (Potassium phosphite – LBG 01F34®, at 2 l ha⁻¹) applied by spraying 22 and
248 44 days (± 2 days) after planting.

249 2.3.3. Basal rot management

250 2.3.3.1. Biological control

251 The biocontrol fungus *Coniothyrium minitans* (Contans®) was applied once, before the first lettuce
252 crop in October, at 2 kg ha⁻¹ on the soil surface of each CPS to limit the development of *S. sclerotiorum*
253 propagules. A second application was made before planting the monitored crop under the intermediate
254 and low-input CPSs. Additionally, under the low-input CPS, the biocontrol fungus *Trichoderma*
255 *harzianum* (strain T22 – Triatum P®) was applied twice on the balls, at the cotyledon stage (at 1.5 g
256 m⁻²) and just prior to planting (at 1 kg per 8,500 plants) for broad spectrum control of basal rot pathogens.
257 The presence of *Trichoderma* spp. on lettuce roots was assessed 30 days after planting.

258 2.3.3.2. Fungicide applications

259 On plots cultivated under conventional CPS, Signum® (BASF Agro) at 1.5 kg ha⁻¹, Switch® (Syngenta)
260 at 0.6 kg ha⁻¹ and Rovral® (BASF Agro) at 1 kg ha⁻¹ were applied 8, 20 and 30 days (± 2 days) after
261 planting, respectively. In plots cultivated under intermediate and low-input CPSs, the number of
262 fungicide applications was reduced. Signum® (BASF Agro) at 1.5 kg ha⁻¹ and Switch® (Syngenta) at
263 0.6 kg ha⁻¹ were applied on plots cultivated under the intermediate CPS 10 and 32 days (± 2 days) after
264 planting, respectively. Under the low-input CPS, only Signum® (BASF Agro) at 1.5 kg ha⁻¹ was applied
265 20 days (±2 days) after planting.

266 2.3.4. Aphid management

267 2.3.4.1. Biological control of aphids

268 Mixtures of parasitoid species of aphids (Basilprotect®) including *Aphidius colemani*, *Aphidius ervi*,
269 *Aphidius matricariae*, *Aphelinus abdominalis*, *Aphedrus cerasicola* and *Praon volucre* were
270 preventively introduced at the center of each plot cultivated under the intermediate and low-input CPSs
271 at a rate of 1.2 individuals per m² every two weeks.

272 2.3.4.2. Insecticide application

273 Under the conventional CPS, Movento® (Bayer Cropscience) at 0.75 l ha⁻¹ or Supreme® (Certis) at 0.25
274 kg ha⁻¹ were applied every seven days as soon as aphids were spotted in the production area. Under the
275 intermediate and low-input CPSs, insecticide treatments were triggered when the number of aphids
276 reached species-dependent thresholds. The count was made every week on 40 randomly selected lettuces
277 per plot. The thresholds for *N. ribisnigri* were 2% and 10% of lettuce plants infested in plots under
278 intermediate and low-input CPSs, respectively. For other aphid species, they were 5% and 15%,
279 respectively. Under these CPSs, pirimicarb (Pirimor G®, Syngenta) at 0.25 kg ha⁻¹ was preferred to
280 spirotetramat (Movento®) for its potential curative effect.

281 2.4. Performance assessment

282 2.4.1. Pesticide use

283 The Treatment Frequency Index (TFI) (Gravesen, 2003) was used to assess the amount of pesticide
284 applied under each CPS. TFI accounts for the number of compounds, the number of treatments and the
285 rate applied per unit area, and is calculated as follows:

$$286 \quad TFI_{CPS} = \sum \frac{\text{Applied rate x area treated}}{\text{Authorized minimal dose x plot area}}$$

287 2.4.2. Monitoring of pests and pathogens

288 In France, pest and pathogen monitoring networks have been created since the implementation of a
289 national plan (Ecophyto) to reduce pesticide use. They aim to assess the epidemiological risks and to
290 broadcast agricultural warning reports for each crop in each region. Regional agricultural warning
291 reports for lettuce, broadcast in the PACA and Languedoc Roussillon regions about every 15 days, were
292 used in this study to determine timing of the preventive insecticide applications in the plots cultivated
293 under the conventional CPS and to appraise pest and pathogen pressure during the experiments.

294 The presence of pests and pathogens in the experimental plots was assessed weekly on 40 plants selected
295 at random at each date; 60 plants per plot were collected at harvest. The percentage of lettuces exhibiting
296 damage was recorded.

297 The damage caused by each pest or pathogen was scored from 1 to 3 (Table 3). A score of 1 at the time
298 of harvest indicates no effect on sale; a score of 2 affects lettuce quality without preventing sale, and
299 with a score of 3 a lettuce is unsaleable.

300 2.4.3. Lettuce yield and quality

301 At harvest, 60 lettuces from each CPS were randomly sampled and used to assess production
302 performance. The percentage of marketable lettuces (%ML), average lettuce fresh weight (LW, g),
303 marketable weight (after the removal of unmarketable basal leaves, MLW, g), and the percentage of
304 unmarketable basal leaves were measured. Gross yield (t fw.ha⁻¹) was calculated as:

$$305 \quad \text{Gross yield} = LW \times \text{planting density} / 100$$

306 Marketable yield (t fw.ha⁻¹) was calculated as:

332 reduced by 43.1% and 56.7% under the intermediate and low-input CPSs, respectively, while
333 insecticides were reduced by 55.3% and 78.0%. Lower pesticide use was partly counter-balanced by
334 resistance inducers, which are accounted for in TFI, and resulted in a mean increase of 1.14. No
335 significant effect of location or year was found.

336 3.2. Efficacy of pest and pathogen management

337 3.2.1. Presence of damage in some locations, under some CPSs: Aphids

338 Aphids were found in 8 of the 18 experimental plots. Two species were seen: *N. ribisnigri* and *M.*
339 *persicae*. Lettuces under the low-input CPS were significantly more infested than those under the
340 intermediate and conventional CPSs ($P= 0.053$) (Table 5). No significant difference was found between
341 winters or locations. Aphids caused 0, 0.9% and 2.7% of lettuces to become unmarketable at harvest in
342 the conventional, intermediate and low-input CPS plots, respectively.

343 Population dynamics in the most infested plots L1-W1 and L3-W2 are reported in Figure 2. Some of the
344 variability among sampling dates might be explained by an uneven dispersal of aphids in the fields.
345 Nevertheless, some patterns can be distinguished. In L1-W1, the field interventions were identical in the
346 plot cultivated under the low-input and intermediate CPSs. They consisted of preventive introductions
347 of parasitoids, without any insecticide application. Under the conventional CPS, spirotetramat at 0.75 l
348 ha^{-1} was applied preventively. This single application failed to provide complete control, since aphids
349 were observed on 5% of the plants at harvest. Despite identical management under the low-input and
350 intermediate CPSs, the percentage of lettuces infested by *M. persicae* was greater under the low-input
351 CPS, especially at harvest (Figure 2(a)). However, severity was generally higher under the intermediate
352 CPS, which might indicate that aphids were less mobile under that strategy. Although density was lower
353 under the low-input CPS, the cultivar had higher growth rates, and there was more contact between
354 leaves of adjacent plants at the end of growth, which might have favored dispersal. Under the low-input
355 CPS, 7.8% of aphids were parasitized at harvest, while no mummified aphids were found in the plot
356 cultivated under intermediate CPS.

357 *N. ribisnigri* was seen only in L3 during W2, and only under the intermediate and low-input CPSs
358 (Figure 2(b)). Under the conventional CPS, three insecticides (spirotetramat on February 14th and March
359 7th and acetamiprid on March 14th) were applied. Under the alternative CPSs, parasitoids were
360 introduced preventively, but the threshold for *N. ribisnigri* infestation was reached on three sampling
361 dates under the intermediate CPS plots, and on one sampling date under the low-input CPS plots. As a
362 result, pesticides were applied curatively each time (pirimicarb on February 14th and March 7th, and
363 acetamiprid on March 14th under the intermediate CPS, acetamiprid on March 20th under the low-input
364 CPS). Neither of these chemical strategies succeeded in controlling the aphids. Similarly to L1-W1,
365 severity was higher in the intermediate CPS plots, while the percentage of infested lettuce plants
366 increased faster in the low-input CPS plots. 3.6% and 15.4% of aphids were parasitized at harvest under
367 the intermediate and low-input CPSs, respectively.

368 3.2.3. Presence of damage under all CPSs in some locations

369 3.2.1.1. Basal rot

370 Basal rot symptoms were noted under all CPSs at some locations during at least one of the two winters
371 (Table 6). However, damage was limited: fungal rots usually developed on the lettuce collar and/or the
372 oldest leaves, and were removed at harvest. On average, 92% of the lettuce plants with basal rot
373 symptoms were marketable. Significant differences in basal rot incidence were noted among locations
374 ($P=0.070$) and between winters ($P=0.005$), but not among CPSs ($P=0.3379$). None of the CPS, location
375 or winter modalities had a significant effect on basal rot severity.

376 Infected and healthy lettuce weights were compared at harvest in plots where basal rot incidence was
377 over 15% (5 plots). The weight of the infected lettuce plants was significantly higher than the weight of
378 the healthy lettuce plants in three of them (data not shown), indicating that bigger lettuce plants might
379 be more affected by basal rot than smaller ones.

380 3.2.1.2. Slugs and snails

381 CPS did not have a significant impact on the incidence of slugs and snails, or on damage severity (P=
382 0.7605). However, a significant effect of location was found (P= 0.055). Slugs and snails were
383 particularly numerous in L2 during W1 and in L3 (Table 7). They caused major losses, since on average
384 19.9% of the lettuces they attacked were unmarketable.

385 3.2.2. Overall pest and pathogen damage

386 In summary, pest or disease damage was noted under all CPSs (Figure 3(a)). Overall pest and pathogen
387 incidence differed among CPSs; however, these differences were only significant between the low-input
388 and intermediate CPSs (P= 0.07783). The conventional CPS showed intermediate pressure, and did
389 provide more effective protection than the low-pesticide treatments. Overall pest and disease incidence
390 also varied sharply among locations (P= 0.02606) (Figure 3(b)).

391 3.2.3. Unobserved damage

392 Several pests and pathogens with frequent occurrence in winter lettuce crops were not observed in this
393 study. This is the case of *B. lactucae* and viruses transmitted by *O. brassicae*. However, *B. lactucae* was
394 mentioned in 2/5 and 3/4 of the agricultural warning reports during W1 in the PACA and Languedoc
395 Roussillon regions, respectively, and in half of the warning reports during W2 in both regions. Viruses
396 transmitted by *O. brassicae* were reported only in the PACA region and in 1/5 of the reports during
397 winters 1 and 2.

398 3.2.4. Other damage

399 Frost and tip burn (marginal necrosis due to calcium deficiency favored by incorrect water supply)
400 damage were also repeatedly noted. Abiotic damage accounted for 64%, 41% and 26% of total damage
401 in L1, L2 and L3, respectively. Tip burn incidence was influenced by CPS (P= 0.03177), while frost
402 damage depended more on location (P= 0.0345). As a whole, these abiotic forms of damage caused 9%
403 of commercial loss, i.e. more than the 5% of loss caused by pests and pathogens.

404 3.3. Yield and lettuce quality

405 The percentage of marketable lettuce plants, marketable lettuce weight, gross yield and marketable yield
406 were not significantly influenced by CPS or by location (Table 8). Average marketable yield was 37.40
407 t ha⁻¹ (\pm 12.68). The percentage of unmarketable basal leaves at harvest differed among locations (P=
408 0.06477), but not among CPSs. However, the CPS affected the quality rating (P= 0.01131) (Table 8).
409 The lettuce plants with the best appearance were harvested from plots cultivated under the intermediate
410 CPS, while the lowest visual quality was noted in the conventional CPS plots (Table 8).

411 **4. Discussion**

412 This study was designed to compare the performances of three lettuce crop protection strategies (CPSs)
413 relying on different levels of chemical control. The main aim was to assess the range of responses under
414 varied conditions (i.e. soil, climate, pest and pathogen pressure), in terms of efficacy of the CPS and of
415 product quality and yield, and thus to assess the risk related to lettuce production with fewer pesticides.
416 Several studies already used systemic approaches to assess this risk, mainly on cereal-based cropping
417 systems, but to our knowledge this is the first to focus on a leafy vegetable with high esthetic
418 requirements. The three CPSs were repeated six times (in three locations, over two winters). We
419 demonstrated that, except for aphids, the pest-and-pathogen complex can be managed with less
420 pesticides. Moreover, average yield and product quality were equal or higher in the CPSs with reduced
421 pesticide applications. The higher proportion of marketable lettuce plants under the low-input CPS
422 partially offset the lower planting density. This explains why its overall yield was similar to yields from
423 the other two CPSs. Therefore the prototyping of coherent cropping systems with low pesticides is a
424 feasible option with lettuce, and possibly with other leafy vegetable production systems. However,
425 additional experiments in contexts of high pest and disease pressure are necessary to strengthen the
426 conclusions suggested by our results. The risk of protection failure, and subsequent lower marketable
427 yields, is a major issue in lettuce and other vegetable cropping systems. As regards aphids, basal rot,
428 slugs and snails, but also abiotic damage, we recorded strong variability among locations and years.
429 Contextual decision rules make it possible to adapt to these variable biotic pressures. Such adaptive
430 strategies are required to give up preventive chemical control. However, new tools, notably

431 epidemiological models for pathogens, are necessary to reinforce crop protection strategies with low
432 pesticide applications.

433 Although the systemic experiments performed here were not conceived to thoroughly understand the
434 complexity of the interactions between techniques, environment and pests and pathogens, but to assess
435 the risk to produce lettuce with fewer pesticides, some conclusions on management techniques or sets
436 of management techniques can be drawn.

437 Some lettuce pests were seen only in some locations and under some CPSs. For instance, aphids were
438 seen in 44% of the plots. Aphid damage was the only biotic pressure significantly affected by CPS.
439 However, aphids were observed in every CPS, so none of the strategies was completely effective. Under
440 the conventional CPS, preventive insecticide applications when aphids were seen in the production area
441 resulted in no or few aphids at harvest both for *N. ribisnigri* and *M. persicae*, so chemical control was
442 moderately efficient. In L1-W1, the preventive introductions of parasitoids in plots cultivated under low-
443 input and intermediate CPSs helped to maintain *M. persicae* populations below the treatment thresholds.
444 Under the low-input CPS, a higher proportion of lettuce plants contained aphids, while the number of
445 aphids per plant was higher under the intermediate CPS. This difference may have been mediated by the
446 plants, as several studies indeed show different levels of susceptibility to aphids among lettuce cultivars
447 (Dunn and Kempton, 1980; Lu et al., 2011). Furthermore, studies on *Brassica sp.* show that aphid
448 populations increase with narrower plant spacing (Sarwar, 2008; Yamamura, 1999). In our work,
449 planting density was greater but lettuce spacing was wider under the intermediate CPS because the
450 cultivar displayed a moderate growth rate as compared to the cultivar of the low-input CPS. Wider
451 lettuce spacing may have impeded aphid spreading, leading to fewer lettuce plants attacked, but to a
452 higher number of aphids per plant.

453 It is commonly thought that the industrial requirements for visual quality and the absence of foreign
454 bodies (Palumbo and Castle, 2009) cannot go together with the introduction of biological control agents
455 in lettuce crops (Palumbo and Castle, 2009). Yet, this study shows that preventive introduction of
456 parasitoids can help to maintain *M. persicae* populations below the threshold for chemical treatment in

457 certain situations (5% and 15% of lettuce plants infested under the intermediate and low-input CPSs,
458 respectively), and provide high-quality products. However, in the case of *N. ribisnigri* invasions (as in
459 L3-W2), the preventive introduction of parasitoids failed to maintain populations below the treatment
460 thresholds of 2% and 10% of lettuce plants infested under the intermediate and low-input CPSs,
461 respectively. This aphid develops preferentially in the lettuce heart (Liu, 2004), which may hinder its
462 detection by parasitoids. It is not susceptible to contact insecticides (Liu, 2004; Mackenzie and Vernon,
463 1988), so we used systemic insecticides . Their preventive application under the conventional CPS
464 ensured good protection. However, the curative efficacy of the active substance chosen under the
465 intermediate CPS was not as good, since three insecticide applications were not sufficient to suppress
466 aphids totally. Moreover, the resistance conferred by the Nr gene did not confer protection, suggesting
467 that biotype Nr:1 aphids were present. Some Nr:1 populations can reproduce fast in cultivars bearing
468 the Nr gene, while other populations have a reduced reproduction rate (ten Broeke et al., 2013). Thus,
469 although the greatest *N. ribisnigri* infestation noted under the low-input CPS in L3-W2 was probably
470 due to the reduced number of chemical treatments we cannot rule out an effect of the cultivar. Anyhow,
471 the relative failure of either strategy suggests that lower treatment thresholds might be required for *N.*
472 *ribisnigri*. A more stringent threshold was already defined by Morales et al. (Morales et al., 2013) for
473 *N. ribisnigri*, i.e. 0.06 and 0.07 aphids per lettuce for field-grown lettuces in central Spain in spring and
474 autumn, respectively. Those thresholds could be tested for winter lettuce grown under shelter.

475 Basal rot was recorded under all CPSs in some locations. The three strategies were equivalent in terms
476 of damage, although they relied on different control techniques. Only a few alternative techniques were
477 added under the intermediate CPS (a biological control agent and a semi-upright lettuce habit) to reduce
478 fungicide applications by one third. Lettuce weight sometimes influenced on basal rot incidence. This
479 could partly reflect the effect of the microclimate under each lettuce on basal rot incidence. The slower
480 growth rate and upright lettuce habit under the intermediate CPS may have reduced the humidity level
481 below the plants and limited basal rot development. Under the low-input CPS, we used several
482 techniques known to partially limit the damage caused by basal rot (biological control agents, sanitation,
483 reduced N fertilization, cultivars with reduced susceptibility to *S. sclerotiorum*, reduced planting density

484 and, in one case, drip irrigation). We used them to reduce the number of chemical treatments against
485 basal rot by two-thirds. All of them had had a partial effect on at least one of the causal agents of basal
486 rot in factorial experiments (Chitrampalam et al., 2008; Dow et al., 1988; Lecompte et al., 2013). The
487 field experiments presented here enabled us to assess CPS efficacy but did not allow us to fully
488 understand potential synergy or antagonism among techniques. The techniques that were most likely to
489 interact with one another were those acting at the same time in the pathogen's life cycle. For example,
490 we do not know how N fertilization may impact the level of resistance to *Sclerotinia sclerotiorum* noted
491 in the cultivar used under the low-input CPS. Moreover, long-term effects or improved efficacy of some
492 alternative techniques after several seasons of application may be expected. We assessed the incidence
493 and severity of basal rot over two winters, which is not long enough to evaluate such effects.

494 Some of the main winter lettuce pathogens were not found in this study. The high pressure of *B. lactucae*
495 reported in the production area during winters 2012-2013 and 2013-2014 suggests that all three CPSs
496 may have provided efficient protection against this pathogen. Genetic resistance to *B. lactucae* relies on
497 specific gene-for-gene interactions. Two of our cultivars did not cover the whole range of downy mildew
498 races. Moreover, resistance breakdowns are frequently reported; as a consequence, genetic control of *B.*
499 *lactucae* is not self-sufficient. Additional techniques, such as fungicide applications, are usually used to
500 ensure the sustainability of genetic resistance and the efficacy of the *B. lactucae* control (Crute, 1992).
501 Under the intermediate and low-input protection strategies against *B. lactucae*, preventive fungicide
502 applications were partly replaced by plant resistance inducers. The combination of genetic resistance,
503 reduced fungicide applications and resistance inducers might be an effective strategy to manage *B.*
504 *lactucae*.

505 According to these first results, some improvements of the CPSs can be suggested, such as using a lower
506 treatment threshold for *N. ribisnigri*. As close plant spacing appeared to favor both the development of
507 basal rot and aphids, we also suggest planting a compact lettuce variety, *i.e.* small but heavy to maintain
508 yield. Moreover, in this study, much of the damage was due to abiotic stresses such as frost and tip burn.
509 The alternative CPS design was focused on potential biotic damage. One way to improve the CPS would
510 be to take into account potential abiotic damage. For example, varietal choice should include tip burn

511 resistance, especially when drip irrigation is used. In general, interactions between variety and cultural
512 practices may influence lettuce quality, number of pesticide residues, lettuce weight, etc. Perhaps
513 because of the rapid turnover of lettuce varieties, this information is seldom available, and therefore it
514 is critical to pay particular attention to variety/practice interactions during the design process.

515 In conclusion, despite the stringent market requirements in terms of visual quality and the need to
516 maintain yield, pesticides were reduced by half under the low-input CPS. This reduction is consistent
517 with those obtained on other low-input cropping systems designed by prototyping (Clark et al., 1998;
518 Simon et al., 2011). Marketable yield was not affected by CPS. The prototyping method makes it
519 possible to design crop protection strategies that are compatible with market expectations and production
520 constraints. The possible environmental gains of intermediate and low-input CPSs could be significant
521 and should be assessed together with socio-economic performance to encourage the adoption of
522 alternative strategies by lettuce growers.

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530

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666 Table 1. Crop rotation, planting and harvesting dates in the three experimental sites L1, L2 and L3. L:
 667 lettuce; bs: bare soil; S: solarization; M: melon. The lettuce crops studied in each site are underlined.

	L1	L2	L3
Rotation	S-L- <u>L</u> -M-S-L- <u>L</u> -M	S-L- <u>L</u> -L-S- <u>L</u> -L-bs	bs- <u>L</u> -L-S-bs- <u>L</u> -L
Planting date	12/10/2012 ; 12/05/2013	12/19/2012 ; 10/29/2013	01/07/2013 ; 01/15/2014
Harvesting date	02/26/2013 ; 02/24/2014	03/05/2013 ; 01/21/2014	03/18/2013 ; 03/28/2014

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670 Table 2. Description of the techniques used under each crop protection strategy (CPS)

Technique	Conventional CPS	Intermediate CPS	Low-input CPS
Fungicide applications	Calendar-based	Calendar-based, including resistance inducers	Calendar-based, including resistance inducers
Insecticide applications	Regional alert	Presence in plots, with threshold	Presence in plots, with threshold
N fertilization	100 < soil N content < 120 kg.ha ⁻¹	100 < soil N content < 120 kg.ha ⁻¹	Reduced, split applications
Irrigation	Sprinkler	Sprinkler	Sprinkler or drip
Planting density.m ²	14.25	14.25	12.75
Genotype	Notilia	Ostralie	Lasydo
Biological control of pathogens	<i>C. minitans</i>	<i>C. minitans</i>	<i>C. minitans</i> and <i>T. harzianum</i>
Biological control of aphids	No	Parasitoïd mix	Parasitoïd mix
Infected plant management	No	No	Removal

671

672

673 Table 3. Scoring for damage caused by lettuce pathogens and pests and by growing conditions.

Pest or pathogen	1: no effect	2: effect on quality	3 : unmarketable lettuce
Aphids	< 5	5 < aphids < 9	> 10
Basal rot agents	Collar mark	Symptoms on 1 or 2 basal leaves	More symptoms
<i>B. lactucae</i>	/	1 to 2 lesions	> 2 lesions
Slugs	Slight damage on basal leaves	Severe damage on basal leaves	More damage
Damage with abiotic cause (Tip burn, frost, etc.)	Bursting of central ribs of 1 or 2 basal leaves	Symptoms on basal leaves	Symptoms on other leaves

674

675

676 Table 4. Six possible types of damage structure in the experimental plots implemented in three locations
 677 (L1, L2 and L3) over two winters (W1 and W2). CIL refers to conventional, intermediate and low-input
 678 CPSs. In the examples, underlined letters indicate plots with damage.

DAMAGE STRUCTURE		EXAMPLE	
All CPSs with damage at all locations		W1	W2
		L1 <u>CIL</u>	<u>CIL</u>
		L2 <u>CIL</u>	<u>CIL</u>
Some CPSs with damage at some locations		L3 <u>CIL</u>	<u>CIL</u>
		Some CPSs damage-free	
		W1	W2
All CPSs with damage at least at one location		L1 <u>CIL</u>	CIL
		L2 CIL	<u>CIL</u>
		L3 <u>CIL</u>	<u>CIL</u>
All CPSs with damage at some locations		W1	W2
		L1 <u>CIL</u>	CIL
		L2 CIL	CIL
Some CPSs with damage at all locations		L3 <u>CIL</u>	<u>CIL</u>
		W1	W2
		L1 C <u>IL</u>	<u>CIL</u>
All CPSs damage-free		L2 <u>CIL</u>	<u>CIL</u>
		L3 <u>CIL</u>	<u>CIL</u>
		L1 CIL	CIL
		L2 CIL	CIL
		L3 CIL	CIL

679

680

681 Table 5. Percentages of lettuce plants infested by aphids at harvest under the three CPSs and three
 682 locations (L) over the two winters (W). Superscripts represent the aphid species, Mp: *Myzus persicae*,
 683 Nr: *Nasonovia ribisnigri*. In the “average” column, letters indicate significant differences identified by
 684 Kruskal – Wallis tests.

CPS	L1-W1	L1-W2	L2-W1	L2-W2	L3-W1	L3-W2	Average
Conventional	5.0 ^{Mp}	0	0	0	0	0	0.83 a
Intermediate	0	0	1.7 ^{Mp}	0	0	6.3 ^{Nr}	1.33 a
Low-input	26.6 ^{Mp}	1.7 ^{Mp}	8.3 ^{Mp}	0	0	15.0 ^{Nr}	9.25 b

685

686

687 Table 6. Percentages of lettuce plants showing basal rot symptoms at harvest under the three CPSs and
688 three locations (L) over two winters (W).

CPS	L1-W1	L1-W2	L2-W1	L2-W2	L3-W1	L3-W2
Conventional	1.7	21.7	3.3	45.0	0	18.3
Intermediate	0	3.3	1.7	26.7	0	0
Low-input	0	3.3	6.7	73.3	0	11.7

689

690

691 Table 7. Percentages of lettuce plants showing slug or snail damage at harvest in plots cultivated under
692 the three different CPSs and three locations (L) over two winters (W).

CPS	L1-W1	L1-W2	L2-W1	L2-W2	L3-W1	L3-W2
Conventional	0	6.7	30.0	0	11.7	21.7
Intermediate	0	1.7	28.3	0	10.0	17.5
Low-input	0	6.7	65.0	1.7	23.3	20.0

693

694

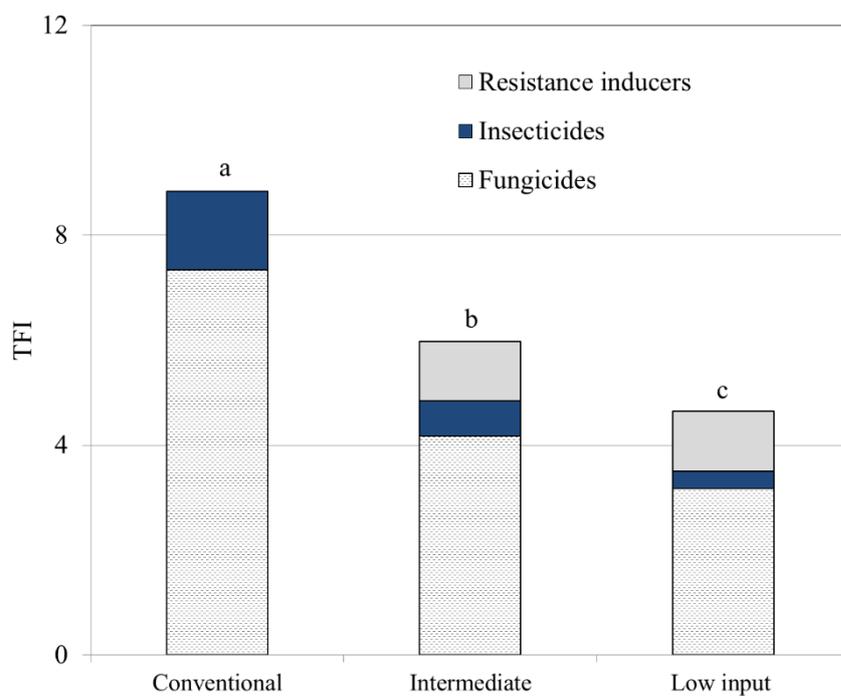
695 Table 8. Marketable lettuce weight (MLW), percentage of marketable lettuce (ML), marketable yield
696 and quality rating of lettuce plants cultivated under conventional, intermediate and low-input CPSs. P-
697 values are the result of Kruskal- Wallis rank sum tests.

	MLW (g)	ML (%)	Marketable yield (t.ha ⁻¹)	Quality rating
Conventional	362	71.4	36.34	1.65 a
Intermediate	336	82.9	39.88	2.80 b
Low-input	359	78.3	35.99	2.00 a
P- value	ns	ns	ns	< 0.05

698

699 Figure 1. Plant resistance inducer, insecticide and fungicide contributions to the Treatment Frequency
700 Index (TFI) under the different crop protection strategies. Results are given as the means of 3 locations
701 and 2 years. Different letters indicate significantly different values in the multiple comparison tests.

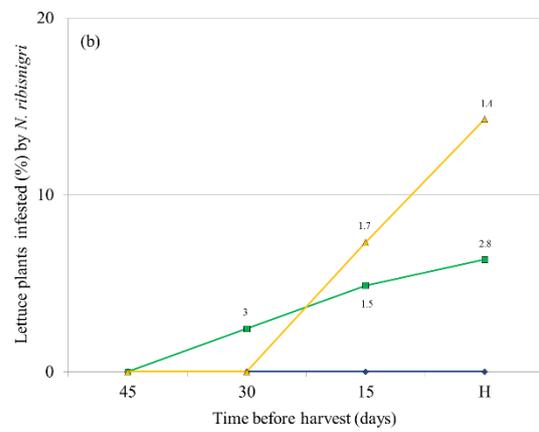
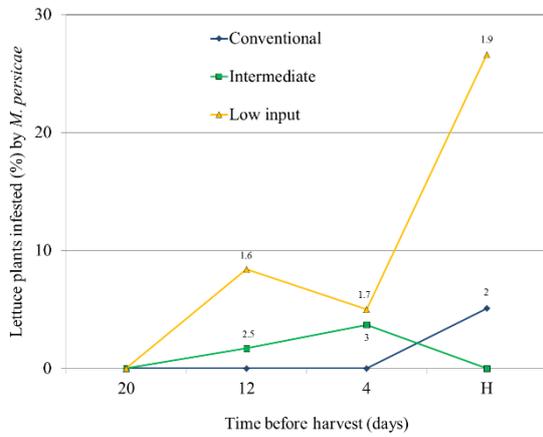
702 [1-column fitting image]



703

704

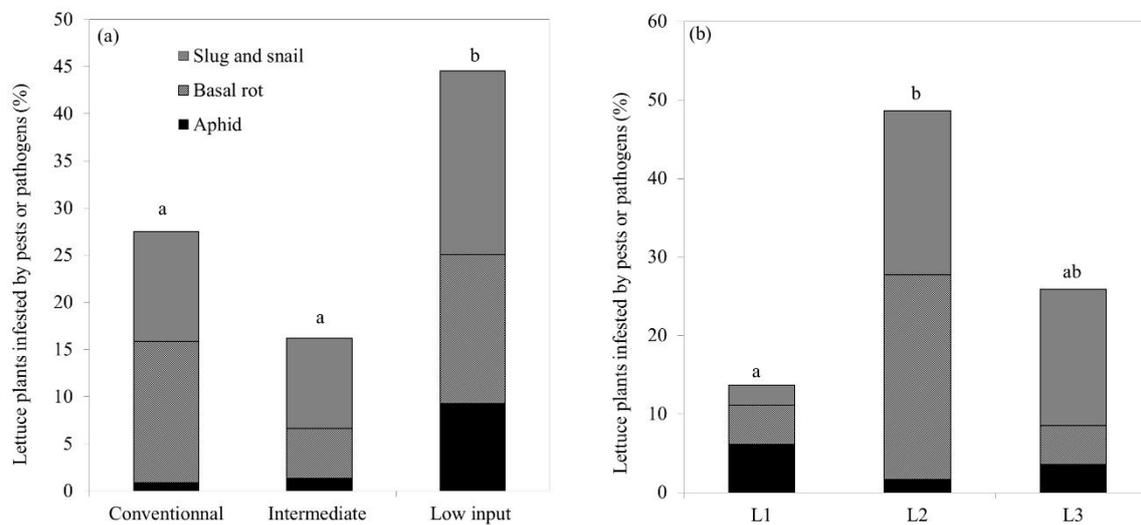
705 Figure 2. Dynamics of the percentage of lettuce plants infested by *M. persicae* in L1-W1 (a) and *N.*
706 *ribisnigri* in L3-W2 (b) in plots cultivated under conventional, intermediate or low-input CPSs. Numbers
707 next to symbols indicate mean severity scores. [2-column fitting image]



708

709

710 Figure 3. Percentages of lettuce plants (%) attacked by aphids, basal rot causal agents or slugs and
711 snails under conventional, intermediate or low-input CPSs (a), and in locations L1, L2 and L3 (b).
712 Letters indicate the results of Kruskal – Wallis tests. [2-column fitting image]



713

