

Typology of farms in Thong Nhat

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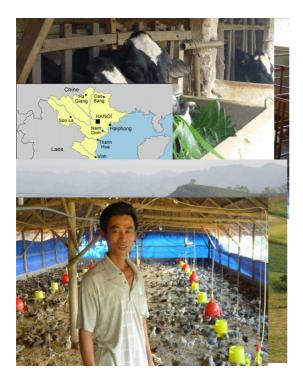
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The REVALTER Project

"Multi-scale assessment of livestock development pathways in Vietnam"



Task 1.1 Typology of farms in Thong Nhat

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1. Context

The REVALTER project aims at promoting a new vision of livestock development in Vietnam, a country faced with extremely rapid intensification and industrialization of the sector. In order to build some sustainable scenarios for the future, the project will review the past and current changes that affect environmental, economic and social relationships between livestock breeding, agriculture and rural territories.

Livestock farming systems are changed rapidly in Vietnam due to some transformations at national and local levels:

- Increase of livestock production: over the last 2 decades, agricultural production has been increasing by 5.8% per annum. Livestock has been growing even faster in the recent years, at an average growth rate of 10 %. Between 2000 and 2010, poultry meat and pig meat production are more than doubled, and milk production was multiplied by 6.
- Increase of GDP and livestock products consumption: the Vietnamese economy has been growing rapidly over the last decade, leading to the increase of the people's living standards and higher consumer demand for animal products such as meat, eggs and milk (Huong et al, 2009; Tisdell, 2010).
- Setting up national and local policies by the government to increase production, and to intensify livestock production: the official "livestock development strategy to 2020" defined in May 2008 aims to encourage the rapid increase of animal production to respond to the growing demand (MARD, 2009). This strategy is to promote intensification and industrialization of the livestock sub-sector through the development of large farms. The negative impacts of this "livestock revolution" are not clearly identified. For example for pig production, the policy mainly focuses on intensification of pig farms in the Red River Delta and areas surrounding large cities (Decision 166/2001/QD-TTg) (Herold et al, 2010). 15 different subsidies to the pig sector with local application were identified in Mai Son district, such as direct subsidies

for the rearing of breeding stock, direct subsidies for the purchase of breeding stock, artificial insemination (Drucker et al, 2006).

- At farm level changes on farm structure are observed with the development of more market oriented farms and large-scale farms. But smallholder farms are very important for livestock production in Vietnam. 71% of farm households own pigs. Pork accounts for 70% of all livestock production. 80% of pig production are estimated to be small-scale (Lemke et al, 2006). The traditional livestock pig production is characterized by household resource-driven production. Smallholder pig herds include 1-2 sows and 10 fatteners, relying mainly on local available feeds. In Vietnam, the development of intensive large-scale farms is occurring (Hoàng Vũ Quang, 2012). These farms are characterized by market-oriented production, commercial high-protein-energy concentrate feed.
- Better access to market has consequences on livestock practices (more commercial feed, less local breed, ...). For example in pig production in Dong Nai, it was observed an increase of commercial feed in industrial and semi-industrial pig farms. In industrial farms, farmers tend to feed using rations consisting only of commercial feeds. In semi-industrial farms, it is composed by maize, roughage, rice barn, broken rice, cassava + commercial feeds. In subsistence farm, feed is based exclusively on local available feeds (maize, roughage, rice barn, broken rice, cassava). With the intensification of pig production farmers purchase more commercial feed.
- In Vietnam farms are become more specialized and large scale farms are also developed in different regions of the country. Livestock farming systems are more and more diversified but with there is little knowledge about farms' types (Pham Duy Khanh, 2010; Lairez, 2012).
- The different types of livestock farming systems have not the same consequences on farms' sustainability (economical, social and environmental). For example for milk production: large scale and specialized farms have to deal with some environmental problems (pollution) and economics problems (production cost is higher than in small farms), (Lairez, 2012). However small farms also deals with some problems: workload, pollution, feed self-sufficiency for animals...) (Pham Duy Khanh, 2010).

2. Question and objectives

Two main questions were identified for task 1.1:

- Which is the diversity of livestock farming system due to a better access/integration to the market?
 - Are some types of livestock farming systems more sustainable than another?

This action 1.1 aims at categorizing livestock farming systems, and investigating sustainability of livestock farming systems. This task allows identifying farming system critical sustainability issues for change.

3. Presentation of the study area

3.1. Presentation of the district «Thong Nhat»

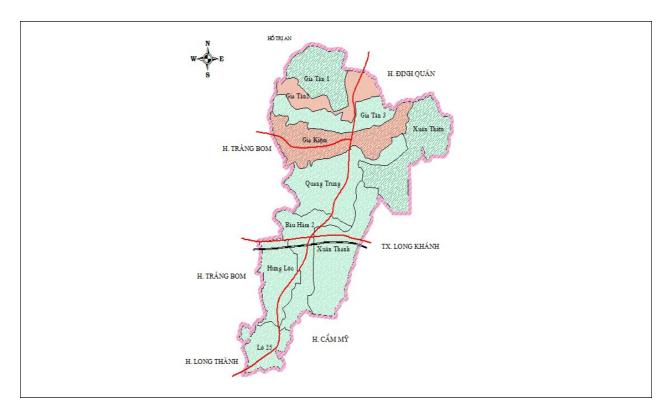
Thong Nhat district, is located in the center of Dong Nai province: the East is border with Long Khanh province; the West is border with Trang Bom province; the South is border with Long Thanh province and Cam My province; the North is border with Dinh Quan province

The Thong Nhat district has 10 administrative units. The commune are: Gia Tan 1; Gia Tan 2; Gia Tan 3; Gia Kiem, Quang Trung; Bau Ham 2; Lo 25; Hung Loc, Thanh Xuan, Xuan Thien. The communes are located along the National Highway 1A and Highway 20, both are very convenient to travel between regions.

Population: about 151.277 people, the average population density is 612 people/km² (2010).

The total natural land of the district is 24,717 ha, of which 21,608 ha of agricultural land (accounting for 87%), composed of annual crops (4,796 ha), perennial land (16 363 ha), 316 ha of forest land, 85 hectares of aquaculture land; 2,916 hectares of non-agricultural land (11.8%); 193 hectares of unused land. 2,351 ha of land are used for crops (of which 1,879 ha of rice: 79%).

Map: Administrative map of district's Thong Nhat and 2 communes for survey





Economic:

18 ethnic groups live and work in the district, in which the Kinh people account for about 93%, the rest are ethnic Hoa (Chinese), $Ch\sigma$ ro, Tây and some other minorities.

Religion in the district is very diverse, mostly Christian, accounting for 76%, followed by Buddhist and other religions such as Protestant, Cao Dai.

Economic growth is 10% on annual average, and 13% for the period 2010 - 2013. The economic structure is based on the 3 sectors services - industry – agriculture, which positive increases:

- + proportion of service sector rose from 38.8% in 2004 to nearly 47% in 2013;
- + proportion of industry-handicraft increased from 10.8% to over 19%;
- + Proportion of agriculture forestry fishery decreased from 50.4% to over 34%. However, the growth of the agricultural sector in Thong Nhat district is about 4.8% higher than the provincial average (2011-2012).

Industrial and handicraft production have increased slowly but still account for a small proportion, mainly handicraft production in the household. Commercial and services have been developed rapidly and a high proportion with the market system, business center, shops, dealers supply agricultural materials, construction materials, food, consumer goods, agricultural trade,.....

Because economic development, people's contribution to the state budget has increased each year. From just over 90 billion VND in 2004 to end of 2013 amounted to nearly 120 billion VND. Rural areas were innovated, and now, over 70% of system roads managed by the district has been concreted, nearly 60% of system roads managed by the commune roads are asphalted; the proportion of households using electricity from the national grid reach 99%; 98% of households using clean water.

3.2. Characteristic of agricultural production

Agricultural production plays a key role in the economy of the district but there is a growing trend in percentage in the economic structure of the district. Some of the main crops in the district are: 5,700 ha of rubber; 5,000 ha of fruit trees; 4,300 ha of maize; 4,081 ha of rice; 1,600 ha of beans and vegetables;; ; 1,500 ha of coffee; 350 ha of soybean 370 ha of pepper (table 1).

Table: Production value of agriculture - forestry - fishery of Thong Nhat district in 2005-2010 (Unit: Millions VND)

N0		Sector		Y	Average gro	owth (%/year)
				2005	2010	
	The to	otal value of		472.9	617.9	5.49
1.1	Agric	ulture		461.1	606.2	5.62
1.2	Crop		327.3	356.0	1.69	
1.3	Livestock			123.2	237.6	14.04
1.4	Servi	ce		10.6	12.6	3.52
1.5	Fores	try		9.7	9.8	0.21
1.6	Fisher	ies		2.1	1.9	-1.98

Currently, in Thong Nhat district, the livestock sector is concentrated with many large farms with a total of 659 farms, of which 436 pig farms, 125 chicken farms and 98 quail farms (Table 2).

- The cattle increased from 514 heads of cows in 1995 to nearly 2,500 heads of cows in 2013. The beef cattle production is concentrated in the communes of Hung Loc, Bau Ham 2, Xuan Thien, Thanh Xuan (about 91% total).
- Pigs in the district has increased rapidly, from about 57 thousand in 2003 to 263 thousand in 2013. Pig raising is mainly concentrated in 4 communes of Gia Tan 1, Gia Tan 2, Gia Tan 2, and Gia Kiem (about 70% of total).
- Also fast-growing for poultry, mainly chickens with over 1.2 million and 1.4 million quail, concentrated mainly in Xuan Thien commune and Quang Trung commune.

Table: Results of the livestock industry development of Thona Nhat district

Iut	Table . Results of the livestock industry development of Thong What district					
N0	Livestock	Unit	2010	2011		
1	Cattle	Head	2.900	2.540		
2	Goat	Head	-	2.030		
3	Pig	Head	200.490 08	235.841		
	Which: sow	Head	23.200			
4	Poultry	1.000 heads	1.100	2.512		
4	Which: chicken	1.000 heads	804	-		
5	Production of pork	Ton	-	1.523		

Production of poult	y meat Ton	-	1.256
Production of eggs	1.000 eggs	-	21.435

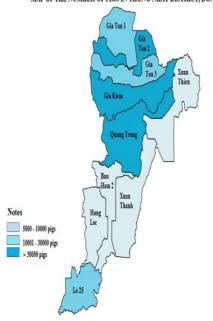
Thong Nhat district is characterized by:

- The presence of feed industries (Bocquillet, 2013) with 12 of 95 identified;
- An increase of pigs number;
- An increase of farms size : the proportion of farms with more than 50 pigs is higher than in Vietnam (20% against 0,78%).

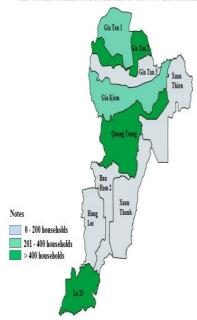
Thong Nhat district is characterized by a stong level of industrialization of the pig sector (see map below).

Map: The number of pig and the number of households in Thong Nhat

MAP OF THE NUMBER OF PIGS IN THONG NHAT DISTRICT, DONG NAI PROVINCE



MAP OF THE NUMBER OF HOUSEHOLDS IN THONG NHAT DISTRICT, DONG NAI PROVINCE



4. Presentation of the method to collect data

4.1. Description of the questionnaire (Appendix 1)

The questionnaire was composed of 14 pages, 74 questions were translated in vietnamese to conduct the survey. The questionnaire was composed of 4 main part:

- (i) *Part I: Survey's information*: 12 questions.
- (ii) *Part II: Farm resource endowment* (with 60 questions): Farm settlement; Short history of the farm; Labour (family labour and hired worker); Building and equipment; Land of household; Turn-over and activities of household (crop, fishery, livestock, off-farm activities).
- (iii) *Part III: Pig production and management*: Contract with industries; Kind of pigs and breed; Pig reproduction; Number of hours per day for pig production; Technical growth and reproduction performances; Pig feeding; Pig health; Revenues/markets; Credit; Environment; Training, agricultural extension.
- (iv)Part IV: Main difficultie and plan of change for the future.

4.2. Organization of surveys

- Surveys were carried out by 2 institutes: Rudec and Nong Lam's University
- Time of survey: 1/2014
- Direct interview in the farm with the farmer.
- Time for an interview: 45-60 mm.

4.3. Farm sample

- Two communes (Gia Tan 2 commune and Gia Kiem commune) were selected according to the followed criteria:
 - + Diversity of production systems: (i) household and farm; (ii) location: residential; zone planning/ or livestock concentrated zones (in both communes);
 - + Pig density: higher in Giam Kiem:;
 - + Herd size (number of heads/farm): Small-scale in Gia Tan 2 commune (a lot of households); Large-scale in Gia Kiem commune (a lot of farms);
- Criteria to select farms:
 - + **Farm type**: family farm or large farm (Table 3).
 - + **Localisation**: (i) Residential areas; (ii) Ancien breeding zone (outside planning areas); (iii) Concentrated areas (Inside planning areas).

+ **Number of pig/farm**: small-scale livestock (family farm) with less than 100 heads of pigs, livestock commercial farms with more than 100 heads of pigs.

Farms were selected for interviews following:

- Family farms: 135

- Commercial farms: 9

- In addition, 02 farms "CONTRACT" for companies (contractual farm) were selected for survey.

Table: Criteria to define a farm

Criteria to define a farm	Pig farm	Poultry farm
1. Output value	> 1,000 million / year	> 1,000 million / year
	- Sow: > 30 heads	- Poultry for egg: > 2,000 heads
2. Herd size (number of head)	- Pig for meat: > 100 heads	- Poultry for meat: > 5,000 heads
	- Sow and pig for meat: convert 3 pig for meat = 1 sow	- Poultry for egg and for meat: convert 2.5 poultry for egg = 01 poultry for meat

Source: Decision No3396/QD-UBND of Provincial People's Committees Dong Nai

4.4. Variables selected to create the typology of farms and to identify farm sustainability

Variables to build the typology are presented in Table 4.

Table: Variables used to construct farms' typology

Table: Variables used to construct farms' typology					
#	Variable	Definition of the variable	Classes		
I	Natural capital				
1	Distance to nearest dwelling place	Distance to the nearest dwelling place	1: < 500m 2: >=500 m		
2	Beginning of pig production	When did you start your farm (agriculture or livestock activities)?	1: < 10 years 2: 10-20 years 3: > 20 years		
3	Type of land	Type of land of household	1. For 50 years 2. For 20 years 3. Hiring land		
4	Total land	Surface of land of household	1: <=5000 m2 2: > 5000 m2		
II	Physical capital				
1	Number of Sow		1: <10 heads 2: 10-30 heads 3: > 30 heads		
2	Number of Fatternner pig		1: <100heads 2: 100-200 heads 3: > 200 heads		
III	Human capital				
1	Labor of household in age working	Number of labor of household in age of working (15< age<60)	1: <=2 labor 2: >2-<=5 labor 3: > 5 labor		
2	Hiring regular labor	Hiring regular labor	1 : Yes 2: No		
3	Hiring Occasional labor	Hiring occasional labor	1: Yes 2: No		
4	Family labor working regularly	Number of family labor working regularly on farm	1: <=1 labor 2: >1-<=2 labor 3: > 2 labor		
5	Family labor working occasionally	Number of family labor working occasionally on farm	1: <1 labor 2: >=1 labor		

#	Variable	Definition of the variable	Classes
IV	Financial capital		
1	Type of building	Building for livestock rearing	1:Traditional (wooden made) 2:Improved livestock building 3: Modern livestock buildings 4: Temperature controlled livestock building
2	Value of machine	Main machineries and equipement for livestock, if any (more than 2 millions VND)	1: <50 million 2: >=50 million
3	Credit	Did you take bank loan ?	1: Yes 2 : No
4	Total income of HH/year	Total Turn-over of household (including production activities, social support, deposits and forex)	1: <100 million 2: 100-<200 million 3:>200 million
V	Livestock farming		
1	Farrowing interval of a sow		1: 4-4.5 month 2:5-5.5 month 3: 6 month
2	Age at weaning		1: <=25 days 2: >25-<=30 days 3: > 30 days
3	Weight at weaning		1: <= 8 kg 2: 8-<=10 kg 3: > 10 kg
4	Age at sale for piglets		1: <=40 days 2: >40-<=50 days 3: > 50 days
5	Age at sale for fatteners		1: <=5 months 2: >5-<=6 months 3: > 6 months
6	Weight sale for fatteners		1: <=110 kg 2: > 110 kg
7	Weight of piglets bought for fattening		1: <=15kg 2: > 15 kg

#	Variable	Definition of the variable	Classes
8	Time of fatterning		1: <=4 kg 2: >4-<=5 kg 3: >5 kg
9	Weight of fatteners		1: <=110 kg 2: > 110 kg
10	Feed purchased		1: <500 2: 500-<1000 3: > 1000
11	Animal health care	Who does animal health care for your herd?	1 : veterinary2: family member3: other
VI	Economical sustainability		
1	Selling pig last 12 months		1: <100 heads 2: 100-<200 heads 3: 200-<500 heads 4: >500 heads
2	Cash benefit from selling pig		1: <500 million 2: 500-<1000 million 3: 1000-<2000 million 4: >2000 million
3	Ratio of profit of livestock	Ratio of profit of livestock/Total income of HH/year	1: 0-<20% 2: 20-<40% 3: 40-<60% 4: 60-<80% 5: 80-100%
VII	Environmental sustainability		
1	Treatment of the waste from pig production		1 : Biogaz 2 : Compost 3: dry manure 4: Selling 5: Free irigate 6: Other
VIII	Social sustainability		
1	Training in last 2 years		1 : Yes 2 : No
2	Number of HH's members participating in pig farming	Number of HH's member participating in pig farming	1 = 1 2 = 2 3 = 3 4 = >3

#	Variable	Definition of the variable	Classes
3	Total hours per day for pig farming		1: <5 hour 2: 5-10 hour 3: > 10 hour
IX	Localisation (illustrative)		
1	Location of farm	Farm location	 residential area ancien breeding zone Concentrated areas
2	Type of Farm		1: Farm holder 2: Certified farm

5. Presentation of the approach to analyze data

To analyse the data using statistical analysis, several steps were followed:

- (1)Enter data: Excel files for Nong Lam's University; and CSPro Software for Rudec → Exporter in Excel files and joint with data of Nong Lam's University to finalize of database.
- (2)Clean the data base using the questionnaire.
- (3)Analyze data: Stata, SPSS to describe the sample of farms and to select relevant variables for the typology.
- (4)Statistical analysis: MFA analysis¹ with R software², and support of Samir Messad (Cirad).

160 farms were surveyed. However, 16 farms surveyed were not used in the analysis, because too much information missing. So, 144 farms surveyed were used in the analysis (135 households farms/ family farms and 9 larges farms/ commercial farms). In addition, 02 farms "CONTRACT" for companies (contractual farms) were also used in the analyze.

¹ Multiple Factor Analysis (MFA) studies several groups of variables (numerical and/or categorical) defined on the same set of individuals. MFA approaches this kind of data according to many points of view already used in others methods as: factor analysis in which groups of variables are weighted, canonical analysis, Procrustes analysis, STATIS, INDSCAL. In MFA, these points of view are considered in a unique framework.

² R is a free software environment for statistical computing and graphics.

6. RESULTS

6.1. A short description of the sample

Table: Characteristic of the entire sample

Table: Characteristic of the entire sample				
	Mean	Standard deviation		
Year of beginning of livestock activity	1995	9,46		
Year of beginning of pig activity	1997	8,62		
Number of persons in the household	4,9	1,5		
Number of persons in the household in age of working	3,7	1,6		
Land area (m²)	3692	5977		
Reproductive herd	91	108		
Total herd	177	188		
Total income of HH/year (million VND)	204	221		

^{*} Note: Calculate for 144 farms surveyed were used

Livestock activity and pig activity were developed in these farms in the 90s, but with a large variability in the sample (respectively 9,46 and 8,62). Pig activity was not the first livestock activity developed in the farms (Table 5).

The family in the household was composed of 4,9 persons, of which 3,7 in age of working.

The land area is very variable in the sample with 3692 m^2 on average (sd = 5977).

Farms (family farms and commercial farms) has on average 177 pigs (sows + boars + fatteners), which family farms has on average 50 pigs and commercial farms has on average 200 pigs. A contractual farms has over 300 pigs (sows + boars + fatteners).

Table: History of pig livestock in household (start pig farming)

100	Table . History of pig livestock in household (start pig farming)						
		% HHs > 10	% HHs < 10				
		years	years				
Family farms	< 50 heads	17.8	82.2				
	>= 50 heads	21.1	79.0				

	Average	19.5	80.5
Commercial farms	Inside residential	50.0	50.0
	Outside residential	0.0	100.0
	Planning areas	25.0	75.0
	Average	23.1	76.9

In most of the sample (family farms and commercial farms) pig activity had less than 10 years, it can be considered as a recent activity.

Table: Labor working on farm livestock

		Total number of member in farm (person)	Number of labor in age of working (person)	Total labor working on farm (person)
1	< 50 heads	4.9	3.7	1.9
Family farms	>= 50 heads	4.8	3.6	2.4
Tarins	Average	4.8	3.6	2.2
Commercial farms	Inside residential	5.5	5.0	2.5
	Outside residential	5.3	4.0	4.0
	Planning areas	5.9	4.3	4.4
	Average	5. 7	4.3	4.0

Workforce of commercial farms is more important than in family farms (4 persons in commercial farms and 2.2 in family farms).

Table: Revenue from activities of farms

	Revenue		Whi	ch:	
	total (Million VND/year)	Crop (%)	Livestock (%)	Off-f (%	
Family	< 50 heads	105	17.3	44. 5	38.3
farms	>= 50 heads	192	11.7	73.9	14.4
1411115	Average	148	13.7	63.4	22.9
	Inside residential	250	0.0	50.0	50.0
Commer cial	Outside residential	925	1.4	97.3	1.3
farms	Planning areas	428	12.7	81.0	6.4
	Average	515	7.1	85.4	<i>7.</i> 5

The revenue of commercial farms is higher than in family farms (515 millionVND/y and 148 millionVND/y respectively).

The commercial farms seem more specialized in livestock activity (85,41 % of the revenue come from livestock activity) than family farms.

Family farms combined on farm activities (livestock and crops) and off farm activities.

The importance of off farm activities is higher in family farms with less than 50 pigs.

Table: Turn over of pig livestock in the last 12 months of farms

		Number of pigs sell in the last 12 months (Heads)		Total money from selling pigs in the la 12 months (Turn-over) (million VND)			
	< 50 head	ls	65		210		
Family farms	>= 50 heads		218		842		
1411115	Average		143		535		
	Inside residential		225)	560		
Commer cial	Outside residential		403		1,533		
farms	Planning	Planning areas			1,767		
	Average		503		1,527		

The revenus provided by the selling of pigs is higher in commercial farms than in family farms.

In family farms the revenue is better in larger herds (more than 50 heads) due to a high number of pigs sold per year.

In the case of farms, farms located in planning areas sold more pigs than in the 2 other locations, and by consequence had a higher revenue.

Assets and resources

Table: Land of farms

	Land of	Which:								
	household (m2)	Land for 50 years (%)	Land for 20 years (%)	Land for >50 years (%)						
Б 1	< 50 heads	1625	68.5	6.4	25.1					
Family farms	>= 50 heads	4106	40.1	10.3	49.6					
1011115	Average	2890	47.9	9.2	42.9					
Commerci	Inside residentia	1 2250	100.0	_	-					
al farms	Outside residential	3533	34.0	-	66.0					

Planning areas	5275	62.2	1.5	36.3
Average	4407	59.9	1.1	38.9

Commercial farms had larger areas than family farms $(4,407 \text{ m}^2 / 2,890 \text{ m}^2)$.

Table: Equipment for pig

	Tubic : Equipment for pig									
			Type of mac equip							
		and equipment for livestock (Millions VND)	Traditional and temperature	Modern and Automatic system						
	< 50 heads	6.1	X							
Family farms	>= 50 heads	23.0	X							
Idillis	Average	14.7	X							
	Inside residential	75.8	X							
Commercial	Outside residential	105.7		X						
farms	Planning areas	294.4		X						
	Average	217.2		X						

Family farm had less machineries and equipment for livestock in value than farms. Commercial farms located outside residencial zones and in planning areas are equiped with modern and automatic system.

Credit/ loans

Table: Use credit for pig production in the last 3 years

		Use credit (% HHs YES)	Not use credit (% HHs YES)		ount on VND)
	< 50) heads	25.4	74.6	26
Family farms	>= !	50 heads	34.8	65.2	170
Turris	Ave	rage	30.2	69.9	107
	Insi	de residential	50.0	50.0	50
Commer cial	Out resi	side dential	33.3	66.7	250
farms	Plar	nning areas	62.5	37.5	860
	Ave	rage	53.9	46.2	657

The use of loans since last 3 years is more common in farms than in HH. The value of credit is higher in farms located in planning areas.

Table: Number of pigs in the last 12 months

	Tuble . Trumber of pigs in the last 12 months										
	Sow	Young sow (gilt)	Suckin pig	g	Pig for pork butcher		Breeding pig (studsow + studboar)				
,	< 50 heads	43	49	79		52)	92			
Family farms	>= 50 heads	77	135	199)	181					
	Average	61	103	139)	129		92			
	Inside resident	ial 10	370								
Commer cial	Outside residential	15	2	150)	58	0				
farms	Planning areas	174	813	425	,	35	3				
	Average	128	500	333	}	44	4				

Farms located in planning areas hired wage earners. The number of family farm's member participating in pig activity is higher in commercial farms than in family farm.

Table: Using time labor for pig (cleanning, feeding, animal care...)

		Number of HH's member participate for pig farming (Person)	Total hours (all labor) per day for pig farming (hours/day)	Total hours done by all women (hours /day)	done by a	f hours per day ll hired labor urs /day)
_	< 5	0 heads	1.5	4.0	2.5	0
Family farms	>=	50 heads	1.9	5.9	3.7	1
Tarris	Ave	erage	1.7	5.0	3.1	0.6
	Ins	ide residential	2.5	5.0	5.0	
Commer	l	tside idential	2.7	11.3	3.7	
farms	Pla	nning areas	2.8	9.3	3.5	6.5
	Ave	erage	2.7	9.1	3.8	6.5

Use feed

Table: Feed purchase for pig

	(Mi		orn	Other product							
			(Million VND/year)		(Kg/year)		Iillion D/year)	(Kg/year)	(Million V	ND/year)
Family farms	< 50 heads		10,1	33	132		440		3.7	180	3.2
	>= 50 heads	5	44,7		544		874		17.5	1,515	24.4
	Average		27,0	89	333	1	661		10.7	861	14.0
	Inside residential			50	675	•	-		-	-	-
Commer	Outside residential			121,542 1,22		7	ı		-	-	-
farms	Planning ar	Planning areas		063 1,324		4	1,000)	6.0	875	4.4
	Average		149,9	71	1,20.	2	615		3.7	538	2.7

Commercial farms, particularly those located in planning areas and outside residencial zones, used more feed from industry (in value and quantity).

Table: Health care for pigs

	Tuble . Health cure for pigs									
		Health care for pigs	Using vaccination (% farm)	Pigs get FMD or/and PRRS during last 3 yea						
		Veterinarian (% farm)	Family member (% farm)		(% farm)					
,	< 5	0 heads	2.7	97.3	100.0	17.8				
Family farms	>=	50 heads	10.5	89.5	100.0	32.9				
	Ave	erage	6.7	93.3	100.0	25.5				
Commer	Ins	ide residential	0.0	100.0	100.0	0.0				
cial farms	1	tside idential	0.0	100.0	100.0	0.0				

Planning areas	12.5	87.5	100.0	25.0
Average	7.7	92.3	100.0	15.4

In family farms and commercial farms farms, health care for pigs is carried out by family member.

Commerce

Table: Weight sold pig (kg/head)

	Boar	Sow			oung v (gilt)	Sucking pig	Pig for pork butcher	_	pig (studsow udboar)
	< 50 heads		10)7	85	107	13	107	13
Family farms	>= 50 heads		11	L3	103	111	12	107	
	Average	11	1	95	109	13	107	13	
	Inside residential					100			
Commer cial	Outside residential							110	
farms	Planning a	Planning areas		00	100	110	20	102	
	Average		10	00	100	107	20	105	

There are no difference between family farms and commercial farms in weight sold pig.

Table: Type of selling (% idea Yes)

		Selling with contract (% numbre YES)		Selling without contract (% numbre YES)		
Family farms	< 50 h	eads			100.0	
	>= 50	>= 50 heads		4.3	95.7	
	Average		2.3		97.7	
	Inside residential				100.0	
Commer cial	Outside residential				100.0	
farms	Planning areas		14.3		85.7	
	Averag	je		8.3	91.7	

There are no difference between family farms and commercial farms in type of selling (selling without contract).

Environment

Table: Distance to the nearest dwelling place

		Distance to the nearest dwelling place (m)		
	< 50 heads		142	
Family farms	>= 50 heads		512	
	Average		330	
	Inside residential		55	
Commercial farms	Outs resid	ide lential	500	
Tarms	Planning areas		2,250	
	Average		1,509	

Table: Treat the waste from pia production

	w fi pi	reat the aste rom pig rodu tion		ie : 1re				•		treatii		te		
		iogas 6 Yes)	Compost (% Yes)	Dry manure (% Yes)		ure	irri	ree gate Yes)		her (% Yes)	% Yes		% N	О
		< 50	heads	19.8	1.2	8	.1	38.	.4	15.1	17	.4	26.4	73.6
Family farms		>= 5 head		25.0	2.2	10).9	47.	.8	7.6	6.	5	17.1	82.9
		Aver	age	22.5	1.7	9.	.6	43.	3	11.2	11.	8.	21.6	78.4
Comme ial farm		Insid resid	le ential	66.7	0.0	0	.0	33.	.3	0.0	0.	0	50.0	50.0
		Outs resid	ide ential	25.0	0.0	25	5.0	50.	.0	0.0	0.	0	100.0	0.0

-	areas Average	27.8	0.0	18.2 16.7	45.5 44.4	9.1 5.6	9.1 5.6	37.5 53.9	62.5 46.2
	Planning	10 7	0.0	10.2	45.5	0.1	0.1	27.5	62.5

There are no difference between Commercial farms and Family farms to treat the waste form pig production (combinaison of biogas, dry manure, selling compost, free irrigate). Commercial farms used more chemical to treate waste than Family farms.

6.2. The farm typology according to the capitals (description of the groups of farms)

Typology of farmers (n=144) Dong Nai area

160 farms were surveyed. However, 16 farms surveyed were not used in the analysis, because too much information missing. So, 144 farms surveyed were used in the analysis (135 Family farms and 9 Commercial farms).

The typology is based on capital criteria (used as active variables in the analysis): natural (4 variables), physical (2 variables), human (5 variables), financial (4 variables), pigs (11 variables).

Then the relationship with the 3 dimensions of the sustainability were described (economical = "ecosus", social = "socsus", environmental = "envsus").

Figure: Descriptors' groups MFA inter-structure (links between Capital groups; links between 'capital' groups and 'sustainability' groups (factor 1 & 2).

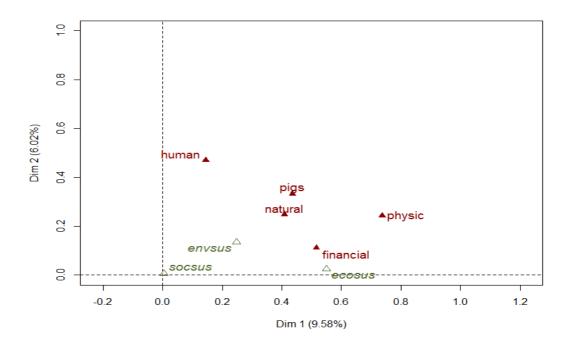
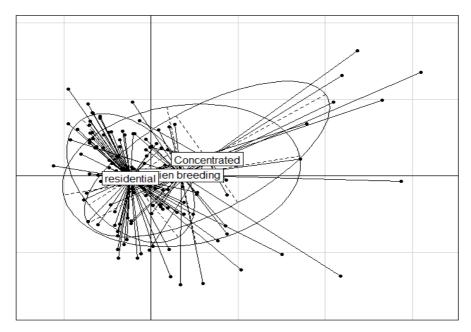


Figure 1 shows that, there were strong linkage between physical capital and financial capital and those were significant association with the structure of the farms. The group of variables for economical sustainability had a closed relation with the groups of physical capital and financial capital. Natural capital have a relatively medium weight in the analysis. The position is around the center of the graph (projection quality near 0.4-0.5 for factor 1).

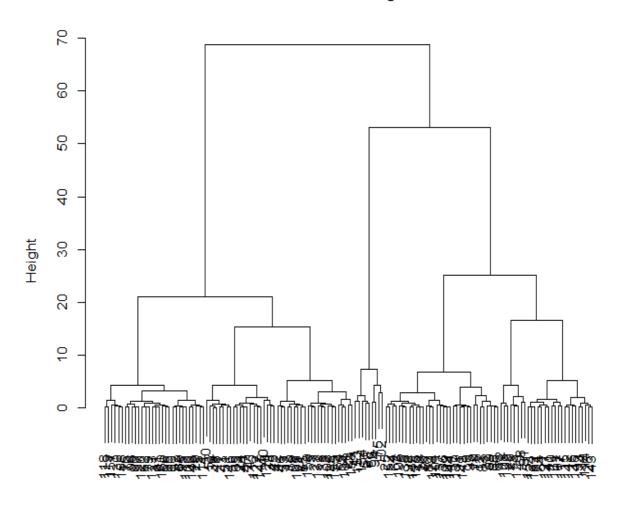
Figure: MFA factorial map of farmers (Factor 1 & 2). Links between localization and 'Capital' typology



The capital variable groups were not strongly affected by the localization of the farms (see figure 2). There were not significant differences on capital variables between farms located in **residencial area**, **concentrated zones**, and **ancien breeding zone**.

Figure: Graphical representation of Dong Nai farmers based on MFA coordinates

Cluster Dendrogram



dist(res.mfa\$ind\$coord[, c(1:2)]) hclust (*, "ward.D")

The hierarchical clustering help to identify 3 types of farms (Figure 3)

Description of the typology with 'capital' (active variables) criteria

Table: Description of the groups

	Tuble . Description of the groups							
Variable	e Type 1 Type 2		Type 3 Type 4					
Natural capital		Distance to nearest dwelling place (m)		156	413	1249	2750	
	Beginn	Beginning of pig production		16	20	13	2	

	(years)				
	Total land (ha)	2135	4544	8390	25150
Physical	N° of sows	5	10	36	0
capital	N° of fatteners	41	71	298	1350
Human capital	Labor of HH in age of working (pers)	3	4	4	5
	Hiring regular labor (%)	0	2	11	100
	Hiring Occasional labor (%)	0	3	0	0
	Family labor working regularly (pers)	2	2	2	3.5
	Family labor working occasionaly (pers)	0	1	0	2
Financial	Value of machines	6	18	50	207
capital	Total income of HH per year	139	227	275	315
	% Profit of livestock/Total income of HH/year	52	33	83	96
Livestock farming	Farrowing interval of a sow (month)	5	5	5	
	Age at weaning (days)	29	29	28	
	Weight at weaning (kg)	9	8	10	
	Age at sale for piglets (days)	46	48	41	
	Age at sale for fatteners (days)	6	6	6	
	Weight sale for fatteners (kg)	107	106	109	
	Weight of piglets bought for fattening (kg)	14.1	17	15	5.6
	Time of fatterning (month)	4.9	4.4	5	5.3
	Weight of fatteners (kg)	107.6	105	105	96.3
	Feed purchased (million VND)	238	382	2120	

Table: Description of the typology according to the localization (%)

Criteria	Type 1	Type 2	Туре 3	Type 4
Residencial area	71	63	11	0
Concentrated zones	12	10	22	100
Ancien breeding zone	17	27	67	0

1. Type 1 (Family farms /Hô gia đình): Small land area and pig herd, low technical performances, low income, few loans, use of crops form the farm to feed the herd, low workforce

This group is composed of 72 farms.

Farms are located inside residential areas (71%).

They are characterized by a small area of land (2135 m²); and the agricultural activities was located near the dwelling-place (156 m). Pig activity started more than 16 years ago.

Herd size is small (5 sows), with a low number of fatteners (41 heads).

They have few labor (3 workers in the household in age working (15< age<60). There are 2 family labor working on the farm. They don't hire labor for livestock.

The mode of building for livestock rearing is traditional (wooden made) or improved livestock building (Concrete soil with roof-open, no drainage for manure). The main machineries and equipement for livestock is the lower value of the sample (6 millions). Most of the farms do not take bank loan (credit) for livestock. Low income of household (including production activities, social support, deposits and forex) is 139 millions VND/year.

Tecnical performances are low. For the piglet production, the age at weaning is 29 days and weight at weaning is 9 kg. All of farm feed purchased 238 millions VND during last 12 months for pigs because feed for pigs came from the farm: rice, maize,...

2. Type 2: Medium farm with large family workforce (Gia trai):

This group is composed of 63 farms.

The land area is large (4544 m2) with land for 50 years.

The farms have an intermediate number of sows (10 heads of sows) and 71 heads of fatteners.

The workforce is composed of a large number of persons in the HH in age of working (4). There are a lot of family labor working regularly and working occasionally on farm (2 labors family).

Financial capital: It isn't clear to explain this type with the type of building, the main machineries and equipement for livestock, and his credit. But this type of farm is characterized by income of household from 227 millions VND/year.

The pig livestock farming with technical growth: For the piglet production: Farrowing interval of a sow is 5 months; Age at weaning in 29 days and weight at weaning in 8 kg; Age at sale for piglets in 48 days. The most of farm feed purchased total of 382 millions VND during last 12 months for pigs.

Particular location for these farms: 63% HHs inside residential areas; 27% HHs in ancien breeding zone; and 10% Hhs in concentrated zones. Most of the farms have

lot of experience with the pig livestock, because this activity started more than 20 years ago.

3. <u>Type 3 (Commercial farm): Large farm industrialisation with hired labor (Trang trai):</u>

This group is composed of 9 farms.

Farms are mainly located in Farm location inside zone ancient breeding (67%), far dwelling-place (1249 m).

These farms have the bigger number of sows (36 heads of sows) and of fatteners (298 heads) and the larger agricultural area (8930 m²).

They hire labor workforce. 2 family workers work regularly on the farm.

Building for pig are modern with the use of controlled temperature. The main machineries and equipement for livestock have a value more than 50 millions. Most of the farms take bank loan (credit) for livestock. The income of household (including production activities, social support, deposits) is 275 millions VND/year.

They purchase feed for pig raising (2120 millions VND) during last 12 months.

4. Type 4: Contractual farm for companie (Trang trai gia công):

2 farms are selected.

With the contractual farm, farms provide labor, tools and equipment to raise pigs (fatteners). The company provides piglets, feed, veterinary and vaccines. The company is also responsible for guiding and monitoring farming techniques, product purchase and payment of remuneration to farmers based on production results.

Farms are located in concentrated zones, far from dwelling-place (2750 m).

Natural capital: They started their farm10 - 20 years ago, but they have contract with a company for 2-5 years. They have large surface of land (25150 m2), mainly composed of land for 50 years. They also hire land for livestock activity.

Physical capital: Largeholders with 1350 heads of fattener pigs;

Human capital: A lot of labor of household in age working (more 5 labor). Hiring labor for livestock, there are 1-2 family labor working regularly and about 01 family labor working occasionally on farm.

Financial capital: The mode of temperature controlled livestock building. The main machineries and equipement for livestock have an important value (more 207 millions VND). Most of the farms have bank loan (credit) for livestock. They have hight income (including production activities, social support, deposits and forex) with

315 millions VND/year, and mainly form pig livestock (share of 96% total income of farm).

The pig livestock farming with technical growth: Weight sale for fatteners is less 110 kg, and weight of piglets bought for fattening less 15 kg. Animal health care by family member and company staff.

6.3. Description of the groups according to sustainable indicators

1. Type 1 (Family farms)

Economical sustainability: Selling pig last 12 months is less 100 heads of pigs. Cash benefit from selling pig is less 500 millions VND.

Environmental sustainability: Treat the waste from pig production follow free irrigate.

Social sustainability: Total hours per day for pig farming is less 5 hour.

2. Type 2 (Medium farm)

Economical sustainability: Selling pig last 12 months is around 100-200 heads of pigs. Cash benefit from selling pig is around 500-1000 millions VND.

3. Type 3 (Commercial farm)

Economical sustainability: Selling pig last 12 months is more 200 heads of pigs. Cash benefit from selling pig is more 1000 millions VND. Total income of farm/year is more 200 millions, and mainly form pig livestock (share of 80-100% total income of farm).

Social sustainability: Total hours per day for pig farming is more 10 hour.

4. Type 4: Contractual farm

Economical sustainability: Selling pig last 12 months is more 500 heads of pigs. Cash benefit from selling pig is less 500 millions VND. Total income of farm/year is mainly form pig livestock (share of 80-100% total income of farm).

Environmental sustainability: Treat the waste from pig production by Biogaz, or Compost, or selling manure.

Social sustainability: about 2-3 of farm's member participate in pig farming. Total hours per day for pig farming is 5-10 hour.

7. CONCLUSION

- Pig production in the study site can be sorted into 4 major types following: Type 1: Family farm (Hộ gia đình); Type 2: Medium farm (Gia trại); Type 3: Commercial farm (Trang trại); Type 4: Contractual farm (Trang trại gia công).
- Physical capital, Financial capital and Human capital had strong effects to the typologies of farms. For the physical capital are: number of sow and number of fatteners. For the financial capital: type of building, value of machine, bank loan and total income of farm/year. For the human capital are: number household labor; use hiring labor or number of family labor working regularly on farm.
- Commercial farm (type 3) and Contractual farm (type 4) seem more sustainable economically than small household farm and farm specialization follow: number selling pig last 12 months, cash benefit from selling pig and ration of profit of livestock/total household incom/year. However, the most of these farm taked bank loan (credit), and thay must to paid a high interest rates for the banks, and hiring land, labor. So that, their net income from pig livestock of farm maybe lower than Family farm and Medium farm.
- For the environmental sustainability: The family farm and medium farm located inside residential areas, near dwelling-place, and treat the waste from pig production follow free irrigate is being a challenge for environmental sustainability.

ANNEX

Description of the typology 3 classes with 'capital' (active variables) criteria

```
> summary(clusters)
```

1 2 3 74 62 9

natural capital

```
2
Distance.1
            2.2739 0.0511 -4.8159
Distance.2 -2.2739 -0.0511 4.8159
beginpig.1
           2.5571 -2.5325 -0.1052
beginpig.2 -1.8542 1.2199 1.3402
            -1.2090 1.9088 -1.4090
beginpig.3
landtype.1 -2.5978 2.5814 0.0893
            0.4409 -0.4492 0.0075
landtype.2
landtype.3
            -1.7807 0.8429 1.9610
landtype.NSP 3.9927 -3.5230 -1.0486
            4.5843 -4.0631 -1.1667
lantotal.1
lantotal.2 -4.5843 4.0631 1.1667
```

> # Physic Capital

```
1 2 3
sow.1 6.8589 -4.7903 -4.3883
sow.2 -5.8540 6.1175 -0.4150
sow.3 -2.7592 -2.3359 10.5060
Fatternnerpig.1 5.1245 -2.5583 -5.3715
Fatternnerpig.2 -3.7337 3.6334 0.2856
Fatternnerpig.3 -3.1515 -1.2814 9.1569
```

> # human capital

```
1
                                    2
Larborhold.1
                      3.2330 -3.3415 0.1534
Larborhold.2
                     -1.4352 1.4<del>1</del>78 0.0665
                     -2.2191 2.3865 -0.2957
Larborhold.3
Hireregulabor.1
                     -1.4488 0.2077 2.5758
Hireregulabor. 2
                      1.4488 -0.2077 -2.5758
Hireoccalabor.1
                     -1.4488 1.6420 -0.3651
                      1.4488 -1.6420 0.3651
Hireoccalabor.2
Familylaborregular.1 -0.7041 1.8542 -2.3430
Familylaborregular.2 1.8893 -2.4947 1.2007
Familylaborregular.3 -2.7592 1.5662 2.5051
Familylaborocca.1
                     3.5618 -4.3841 1.6098
                    -3.5618 4.3841 -1.6098
Familylaborocca.2
```

> # Financial Capi

1 3 Building.1 -0.0294 0.2077 -0.3651 Building.2 2.6593 -1.5567 -2.3177 Building.3 -2.5173 1.6898 1.7505 -1.0209 -0.8643 3.8873 Building.4 Valueequipement.1 2.4654 -0.1052 -4.8922 Valueequipement.2 -2.4654 0.1052 4.8922 Credit.1 -2.5774 1.6313 1.9952 Credit.2 2.5774 -1.6313 -1.9952 Incometotal.1 3.9566 -3.5697 -0.8779 -1.2185 2.1943 -1.9747 Incometotal.2 Incometotal.3 -3.1580 1.5280 3.4099

> # pig production

2 Farrowing.1 -0.0935 0.1539 -0.1220 0.8110 -1.6390 1.6803 Farrowing.2 -3.6927 4.0794 -0.7138 Farrowing.3 3.8964 -3.3175 -1.2704 Farrowing.NSP Ageweaning.1 0.6814 -0.6598 -0.0588 -5.3927 4.5798 1.7822 Ageweaning.2 Ageweaning.3 2.1610 -1.6914 -1.0092 Ageweaning.NSP 4.6311 -3.9757 -1.4429 -2.9126 3.5182 -1.1794 Weightweaning.1 1.4197 -1.8215 0.7935 Weightweaning.2 2.2023 -2.5211 0.6066 Weightweaning.3 Agesalefatteners.1 -1.2090 1.4660 -0.5010 Agesalefatteners.2 -2.5571 1.8562 1.4918 1.6102 -1.7954 0.3453 Agesalefatteners.3 Agesalefatteners.NSP 2.6622 -1.8889 -1.6427 -0.5191 0.2341 0.5955 Weightsalefatteners.1 Weightsalefatteners.2 0.5263 -0.6867 0.3177 Weightsalefatteners.NSP 0.1875 0.3220 -1.0486 Feedpurchased.1 4.0560 -1.0873 -6.1739 Feedpurchased.2 -2.1018 2.6905 -1.1622 -3.5100 -1.7080 10.7743 Feedpurchased.3 Healthcare.1 0.6651 -1.7736 2.2586 Healthcare.2 -0.6651 1.7736 -2.2586 Healthcare.3 NaN NaN NaN

zone

1 2 3
zone.ancien breeding -1.2535 0.0153 2.5657
zone.Concentrated -1.6343 0.8191 1.7064
zone.residential 2.0792 -0.4647 -3.3549

#	Variable	Classes	Small farm	Medium farm	Large farm
I	Natural capital				
1	Distance to nearest dwelling place	1: < 500m 2: >=500 m	Distance.1		Distance.2
2	Beginning of pig production	1: < 10 years 2: 10-20 years 3: > 20 years	beginpig.1	beginpig.3	
3	Type of land	1. For 50 years 2. For 20 years 3. Hiring land		landtype.1	landtype.3
4	Total land	1: <=5000 m2 2: > 5000 m2	lantotal.1	lantotal.2	
II	Physical capital				
1	Number of Sow	1: <10 heads 2: 10-30 heads 3: > 30 heads	sow.1	sow.2	sow.3
2	Number of Fatternner pig	1: <100heads 2: 100-200 heads 3: > 200 heads	Fatternnerpig.1	Fatternnerpig.2	Fatternnerpig.3
III	Human capital			1	
1	Labor of household in age working	1: <=2 labor 2: >2-<=5 labor 3: > 5 labor	Larborhold.1	Larborhold.3	
2	Hiring regular labor	1 : Yes 2: No	Duitorno.	Bullounosaic	Hireregulabor.1
3	Hiring Occasional labor	1: Yes 2: No			Increguate
4	Family labor working regularly	1: <=1 labor 2: >1-<=2 labor 3: > 2 labor	Familylaborregular.2	Familylaborregular.1	Familylaborregular.3
5	Family labor working occasionally	1: <1 labor 2: >=1 labor	Familylaborocca.1	Familylaborocca.2	1 dimiyanoon egame.
IV	Financial capital				

1	Type of building	1:Traditional (wooden made) 2:Improved livestock building 3: Modern livestock buildings 4: Temperature controlled livestock building	Building.2		Building.3 Building.4
2	Value of machine	1: <50 million 2: >=50 million	Valueequipement.1		Valueequipement.2
3	Credit	1: Yes 2 : No	Credit.2		Credit.1
4	Total income of HH/year	1: <100 million 2: 100-<200 million 3:>200 million	Incometotal.1	Incometotal.2	Incometotal.3
v	Livestock farming				
1	Farrowing interval of a sow	1: 4-4.5 month 2:5-5.5 month 3: 6 month		Farrowing.3	Farrowing.2
2	Age at weaning	1: <=25 days 2: >25-<=30 days 3: > 30 days	Ageweaning.3	Ageweaning.2	Ageweaning.2
3	Weight at weaning	1: <= 8 kg 2: 8-<=10 kg 3: > 10 kg	Weightweaning.3	Weightweaning.1	
4	Age at sale for piglets	1: <=40 days 2: >40-<=50 days 3: > 50 days		Agesalefatteners.2	
5	Feed purchased	1: <500 2: 500-<1000 3: > 1000	Feedpurchased.1	Feedpurchased.2	Feedpurchased.3
6	Animal health care	1 : veterinary 2: family member 3: other		Healthcare.2	Healthcare.1
	Localisation (illustrative)				
	Location of farm	1: residential area 2: ancien breeding zone 3: Concentrated areas	zone.residential		zone.ancien breeding zone.Concentrated

Description of the typology with the sustainability criteria

economical sustainability

1 2 3

```
Pigsale.1
                     4.5784 -2.8343 -3.6742
                     -1.6756 2.5583 -1.7741
Pigsale.2
Pigsale.3
                    -3.7968 1.2091 5.3870
                     -1.4488 -1.2265 5.5167
Pigsale.4
Pigbenefit.1
                     3.7265 -1.5567 -4.5287
                    -1.3797 2.1306 -1.5101
Pigbenefit.2
Pigbenefit.3
                     -3.2578 0.0847 6.5759
Pigbenefit.4
                     -1.4488 -1.2265 5.5167
Profitlivestockrate.1 0.1188 0.0758 -0.4015
Profitlivestockrate.2 0.7173 0.0117 -1.5101
Profitlivestockrate.3 0.7471 -0.4872 -0.5488
Profitlivestockrate.4 0.3808 -0.2676 -0.2401
Profitlivestockrate.5 -1.5819 0.5246 2.2017
```

> # social sustainability

	1	L	2	3
Training.1	-0.7173	0.8359	-0.2277	
Training.2	0.7173	-0.8359	0.2277	
Familylaborforpig.1	0 . 4731	0.0683	-1.1202	
${\bf Family labor for pig.2}$	0.5594	-0.5977	0.0665	
${\bf Family labor for pig.3}$	-1.9868	1.5662	0.9049	
${\tt Familylabor forpig.4}$	-1.0209	-0.8643	3.8873	
Hourforpig.1	2.5884	-1.0070	-3.2979	
Hourforpig.2	-1.7524	1.0780	1.4203	
Hourforpig.3	-2.3152	-0.1265	5.0560)

> # enviromental sustainability

	1	. 2	2 3
Treatwaste.1	-2.2339	1.6036	1.3402
Treatwaste.2	-0.0294	0.2077	-0.3651
Treatwaste.3	-1.7628	1.1406	1. 3135
Treatwaste.4	1.1129	-0.7969	-0 . 6717
Treatwaste.5	2.7425	-2.3398	-0.8845
Treatwaste.6	0.6814	-0.1399	-1.1250

#	Variable	Classes	Small farm	Medium farm	Large farm
VI	Economical sustainability				
1	Selling pig last 12 months	1: <100 heads 2: 100-<200 heads 3: 200-<500 heads 4: >500 heads	Pigsale.1	Pigsale.2	Pigsale.3 Pigsale.4

2	Cash benefit from selling pig	1: <500 million 2: 500-<1000 million 3: 1000-<2000 million 4: >2000 million	Pigbenefit.1	Pigbenefit.2	Pigbenefit.3 Pigbenefit.4
3	Ration of profit of livestock	1: 0-<20% 2: 20-<40% 3: 40-<60% 4: 60-<80% 5: 80-100%			Profitlivestockrate.5
VII	Environmental sustainability				
1	Treat the waste from pig production	1 : Biogaz 2 : Compost 3: dry manure 4: Selling 5: Free irigate 6: Other	Treatwaste.5	Treatwaste.1	
VIII	Social sustainability				
1	Training in last 2 years	1 : Yes 2 : No			
2	Number of HH's member participate in pig farming	1 = 1 2 = 2 3 = 3 4 = >3		Familylaborforpig.	
3	Total hours per day for pig farming	1: <5 hour 2: 5-10 hour 3: > 10 hour	Hourforpig.1		Hourforpig.3
	Localisation (illustrative)				
	Location of farm	1: residential area2: ancien breedingzone3: Concentrated areas	zone.residential		zone.ancien breeding zone.Concentrated

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