

Technical & efficiency change in the french food industries

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▶ To cite this version:

Christophe Bontemps, Celine Nauges, Vincent V. Requillart, Michel Simioni. Technical & efficiency change in the french food industries. Efficiency Measurement: New Methods and Application to the Food Sector, Toulouse School of Economics (TSE). Toulouse, FRA., Jun 2012, Toulouse, France. 114 p. hal-02802897

HAL Id: hal-02802897 https://hal.inrae.fr/hal-02802897

Submitted on 5 Jun2020

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Conclusion

Technical & Efficiency Change in the French Food Industries

Christophe Bontemps, Céline Nauges, Vincent Réquillart, and Michel Simioni

Toulouse School of Economics (INRA-GREMAQ) and (INRA-LERNA)

Efficiency measurement Toulouse, June 2011



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Introduction	Method	Results	Conclusion
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Objectives of the paper			

► To provide evidence on the dynamics of productivity in the French food industry (at a disaggregated level) using panel data over the years 1996-2006.



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Objectives of the paper			

- To provide evidence on the dynamics of productivity in the French food industry (at a disaggregated level) using panel data over the years 1996-2006.
- To propose a methodology to identify periods of technical progress (TP) and/or technical regress (TR)

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Introduction	Method	Results	Conclusion
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Objectives of the paper			

- ► To provide evidence on the dynamics of productivity in the French food industry (at a disaggregated level) using panel data over the years 1996-2006.
- To propose a methodology to identify periods of technical progress (TP) and/or technical regress (TR)
- Once periods of TP or TR have been identified, to measure and decompose TFP into several interpretable components using panel data.

Introduction	Method	Results	Conclusion
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French food industry: Stylized facts			

 Largest manufacturing industry in France (turnover: 147 billion euros, 13% of French industry value added.)



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Introduction	Method	Results	Conclusion
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- Largest manufacturing industry in France (turnover: 147 billion euros, 13% of French industry value added.)
- Over the 1978-2005 period, productivity gains around 0.2% per year in food industry & about 2% per year in the agricultural sector (Butault, 2008).

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- Over the 1996-2006 period, the productivity of the French food industry decreased by 0.4 % per year (Bontemps *et al.*,2011).



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Introduction	Method	Results	Con
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 - -0.7 % in the meat industry, (27% of the total turnover of food industries)

Introduction	Method	Results
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French food industry: Stylized facts		

- Largest manufacturing industry in France (turnover: 147 billion euros, 13% of French industry value added.)
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- Over the 1996-2006 period, the productivity of the French food industry decreased by 0.4 % per year (Bontemps *et al.*,2011).
 - -0.7 % in the meat industry, (27% of the total turnover of food industries)
 - ► -0.1 % in the dairy industry, (17 % of the total turnover of food industries)

Introduction
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Distinctive features

Results

Conclusion

Highly fragmented market.



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Introduction
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Distinctive features

- Highly fragmented market.
- Few multinational companies selling a wide variety of products
 + many small and medium sized enterprises.



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Introduction
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Distinctive features

- Highly fragmented market.
- Few multinational companies selling a wide variety of products + many small and medium sized enterprises.
- Lactalis (1st Europe, 2nd worldwide for milk products), Danone (4th worldwide for milk products), etc.

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Introduction	
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Distinctive features	

- Highly fragmented market.
- Few multinational companies selling a wide variety of products
 + many small and medium sized enterprises.
- Lactalis (1st Europe, 2nd worldwide for milk products), Danone (4th worldwide for milk products), etc.
- Increased concentration in the sector over time.



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Introduction Method 00000 Increased sanitary and environmental regulation

Results

Increased consumers' awareness regarding

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- Increased consumers' awareness regarding
 - Environmental issues



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Results

- Increased consumers' awareness regarding
 - Environmental issues
 - Sanitary issues due to crises at the end of the 1990s: BSE (mad-cow disease), dioxin-contaminated chicken, listeria (cheese) and salmonella contamination in food, avian flu (2003.)

Results

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Responses:



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- Environmental issues
- Sanitary issues due to crises at the end of the 1990s: BSE (mad-cow disease), dioxin-contaminated chicken, listeria (cheese) and salmonella contamination in food, avian flu (2003.)

Results

- Responses:
 - Set of EU directives regulating polluting emissions

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Increased consumers' awareness regarding

- Environmental issues
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Results

Responses:

- Set of EU directives regulating polluting emissions
- ▶ EU food law (January 2002, implemented in 2005): "to establish the rights of consumers to safe food and to accurate and honest information [...] and to take into account the protection of animal health and welfare, plant health and the environment"

- Increased consumers' awareness regarding
 - Environmental issues
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Responses:

- Set of EU directives regulating polluting emissions
- ▶ EU food law (January 2002, implemented in 2005): "to establish the rights of consumers to safe food and to accurate and honest information [...] and to take into account the protection of animal health and welfare, plant health and the environment"
- Private standards (retailers)

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Conclusion

A set of articles on food industry performance: Morrison (AJAE, 1997), Buccola et al. (AJAE, 2000) etc. mainly from the US, Gopinath (CJAE, 2003) and Fischer and Schornberg (Agribusiness, 2007) on a set of countries including France



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- France: TFP average growth rate of 0.4% during the 1975-95 period (Gopinath, 2003)

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- France: TFP average growth rate of 0.4% during the 1975-95 period (Gopinath, 2003)
- Technical efficiency of French cheese manufacturers: 0.82 on average during the 1985-2000 years (Chaban *et al.*, 2005)

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Conclusion

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- France: TFP average growth rate of 0.4% during the 1975-95 period (Gopinath, 2003)
- Technical efficiency of French cheese manufacturers: 0.82 on average during the 1985-2000 years (Chaban *et al.*, 2005)
- A variety of methods (cost function approach, value added function, index-based approaches). Mainly with aggregate data.

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Conclusion

- A set of articles on food industry performance: Morrison (AJAE, 1997), Buccola et al. (AJAE, 2000) etc. mainly from the US, Gopinath (CJAE, 2003) and Fischer and Schornberg (Agribusiness, 2007) on a set of countries including France
- France: TFP average growth rate of 0.4% during the 1975-95 period (Gopinath, 2003)
- Technical efficiency of French cheese manufacturers: 0.82 on average during the 1985-2000 years (Chaban *et al.*, 2005)
- A variety of methods (cost function approach, value added function, index-based approaches). Mainly with aggregate data.
- No comprehensive study of the French food industry



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How to disentangle in productivity change the relative contribution of technical change and efficiency change?

 \rightarrow Two-stage procedure:



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How to disentangle in productivity change the relative contribution of technical change and efficiency change?

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How to disentangle in productivity change the relative contribution of technical change and efficiency change?

 \rightarrow Two-stage procedure:

 Identify periods of technical progress (TP) and/or technical regress (TR)



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How to disentangle in productivity change the relative contribution of technical change and efficiency change?

 \rightarrow Two-stage procedure:

- Identify periods of technical progress (TP) and/or technical regress (TR)
- For each period, measure and decompose TFP into several interpretable components



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Introduction 00000 Stage 1: FIPS and BIPS Conclusion

We observe firms inputs and outputs $(X_i, Y_i)_{t=1,\dots,T}$ over the period $t = 1, \dots, T$. We define two sequential empirical production sets to compute efficiency scores of a sample of observations:

The Forward Increasing Production Set (FIPS):

$$P_t^{FIPS} = \left\{ (X,Y) \mid Y \le \sum_{\tau=1}^t \sum_{j=1}^n Y_{j\tau} \lambda_{j\tau}, \ X \ge \sum_{\tau=1}^t \sum_{j=1}^n X_{j\tau} \lambda_{j\tau}, \ \text{all } \lambda_{j\tau} \ge 0 \right\}.$$



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Assume technical progress from t to t+1, then :



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Stage 1: FIPS and BIPS		

Assume technical progress from t to t+1, then :

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$$P_t^{FIPS} \subset P_{t+1}^{FIPS}$$
, and



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Assume technical regress from t to t+1 :



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Assume technical regress from t to t+1 :

 $\blacktriangleright \ P_t^{FIPS} \equiv P_{t+1}^{FIPS} \text{, and} \label{eq:prod}$

$$\blacktriangleright P^{BIPS}_{t+1} \subset P^{BIPS}_t$$

FIPS are used to detect periods with technical progress, whereas



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•
$$P_t^{FIPS} \equiv P_{t+1}^{FIPS}$$
, and

$$\blacktriangleright P^{BIPS}_{t+1} \subset P^{BIPS}_t$$

 $\ensuremath{\mathsf{FIPS}}$ are used to detect periods with technical progress, whereas

BIPS are used to detect period with technical regress.



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Stage 1: FIPS and BIPS			

We simulate technical regress on 100 observations over 3 periods.

$$y_t = x_t^{0.5} \times \exp\{-0.25 \times (t-1)\} / (1+u_t)$$
(1)

with $x_t \sim U[0, 1]$ and $u_t \sim \mathcal{N}^+(0.2, 0.25)$.



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We estimate output-oriented efficiency using DEA (VRS).



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 $P_{\mathbf{1}}^{FIPS}$



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 $P_{\mathbf{1}}^{FIPS}$



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 $P_{\mathbf{2}}^{FIPS}$



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 $P^{FIPS}_{\pmb{3}}$



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Stage 1: FIPS and BIPS

The distribution of efficiency for a sample of observations using the productions sets P_t^{FIPS} , t = 1, 2, 3. Here we use firms in 2006, but any sample taken as reference would lead to the same result.



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 $P_{\mathbf{1}}^{BIPS}$



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The distribution of efficiency of firms for the productions sets $P_t^{BIPS}, t=1,2,3$



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What happens if we simulate simultaneously

technical progress (for large firms)



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Stage 1: FIPS and BIPS

What happens if we simulate simultaneously

- technical progress (for large firms)
- technical regress (for small firms)



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Stage 1: FIPS and BIPS			

We get the following efficiency for FIPS and BIPS:



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Stage 2: Decomposition of productivity change

For each subperiod $[t_1, t_2]$, we compute the Malmquist Index (MI) on a balanced panel using $(X_i, Y_i)_{t=t_1;t_2}$. We decompose MI into different elements following Simar and Wilson (1999).

$$MI =$$
 Pure efficiency change \times Change in the scale efficiency

- \times $\;$ Pure change in technology
- \times Change in the scale of the technology

$$\begin{split} MI &= \left(\frac{D_{t_{2}}^{VRS}(x_{t_{2}}, y_{t_{2}})}{D_{t_{1}}^{VRS}(x_{t_{1}}, y_{t_{1}})}\right) \times \left(\frac{D_{t_{2}}^{CRS}(x_{t_{2}}, y_{t_{2}}) / D_{t_{2}}^{VRS}(x_{c}, y_{t_{2}})}{D_{t_{1}}^{CRS}(x_{t_{1}}, y_{t_{1}}) / D_{t_{1}}^{VRS}(x_{t_{1}}, y_{t_{1}})}\right) \\ \times \left(\frac{D_{t_{1}}^{VRS}(x_{t_{2}}, y_{t_{2}})}{D_{t_{2}}^{VRS}(x_{t_{2}}, y_{t_{2}})} \times \frac{D_{b}^{VRS}(x_{t_{1}}, y_{t_{1}})}{D_{t_{2}}^{VRS}(x_{t_{1}}, y_{t_{1}})}\right)^{0.5} \\ \times \left(\frac{D_{t_{1}}^{CRS}(x_{t_{2}}, y_{t_{2}}) / D_{t_{1}}^{VRS}(x_{t_{2}}, y_{t_{2}})}{D_{t_{2}}^{VRS}(x_{t_{2}}, y_{t_{2}})} \times \frac{D_{b}^{CRS}(x_{t_{1}}, y_{t_{1}}) / D_{t_{1}}^{VRS}(x_{t_{1}}, y_{t_{1}})}{D_{t_{2}}^{CRS}(x_{t_{2}}, y_{t_{2}}) / D_{t_{2}}^{VRS}(x_{t_{2}}, y_{t_{2}})} \times \frac{D_{t_{2}}^{CRS}(x_{t_{1}}, y_{t_{1}}) / D_{t_{2}}^{VRS}(x_{t_{1}}, y_{t_{1}})}{D_{t_{2}}^{CRS}(x_{t_{1}}, y_{t_{1}}) / D_{t_{2}}^{VRS}(x_{t_{1}}, y_{t_{1}})}}\right) \\ \approx ISE$$

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Data			
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Source: Annual accounting survey (INSEE)



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- Source: Annual accounting survey (INSEE)
- Period: 1996-2006



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Data

- Source: Annual accounting survey (INSEE)
- Period: 1996-2006
- Data at the firm level:



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Data

- Source: Annual accounting survey (INSEE)
- Period: 1996-2006
- Data at the firm level:
 - One output: total production in value



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Data

- Source: Annual accounting survey (INSEE)
- Period: 1996-2006
- Data at the firm level:
 - One output: total production in value
 - Three inputs: stock of capital, labor (both in volume and value), and materials expenditures (in value)



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Results

Data

- Source: Annual accounting survey (INSEE)
- Period: 1996-2006
- Data at the firm level:
 - One output: total production in value
 - Three inputs: stock of capital, labor (both in volume and value), and materials expenditures (in value)
 - Values are converted in volume using appropriate price indices (source: INSEE).



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Data

- Source: Annual accounting survey (INSEE)
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- Data at the firm level:
 - One output: total production in value
 - Three inputs: stock of capital, labor (both in volume and value), and materials expenditures (in value)
 - Values are converted in volume using appropriate price indices (source: INSEE).
- ► Firms are classified with respect to their main production, using a four digit classification level → 41 sectors.



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Focus on two sectors: i) poultry and ii) cheese



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- Focus on two sectors: i) poultry and ii) cheese
- Outliers



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- Focus on two sectors: i) poultry and ii) cheese
- Outliers
 - \blacktriangleright Based on average productivity Y/X, X aggregate input index.



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 - \blacktriangleright Based on average productivity Y/X, X aggregate input index.
 - Year by year basis



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- ► Focus on two sectors: i) poultry and ii) cheese
 - Outliers
 - Based on average productivity Y/X, X aggregate input index.
 - Year by year basis
 - outlier if

 $Y/X \ge F_{0.75}(Y/X) + 1.5 \cdot (F_{0.75}(Y/X) - F_{0.25}(Y/X))$



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Two-stage procedure



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- Two-stage procedure
 - 1. DEA with VRS assumption using FIPS and BIPS and bootstrapped test of equality of probability density functions \rightarrow identification of sub-periods



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 - 2. Computation and decomposition of TFP on relevant sub-periods



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- Two-stage procedure
 - 1. DEA with VRS assumption using FIPS and BIPS and bootstrapped test of equality of probability density functions \rightarrow identification of sub-periods
 - 2. Computation and decomposition of TFP on relevant sub-periods
- Implemented using R-packages Benchmarking (Bogetoft & Otto 2010) and NP (Hayfield and Racine, 2008).



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Results - Poultry sector

Poultry Industry in 2006 (5% of food industry sales)

Variable	Mean	Std dev	Min	1st quart.	3rd quart.	Max	Ν
Y	33,854	66,402	1,190	5,660	33,710	486,890	151
Y/K	8.3	31.3	0.4	1.9	5.1	342.0	151
Y/L	239.8	436.4	41.0	118.2	201.8	4,585.6	151
Y/M	1.4	0.4	1.0	1.2	1.4	2.9	151

▶ 1960 observations, 282 different firms, 118 outliers



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▶ 1960 observations, 282 different firms, 118 outliers

► Lower dispersion of Y/M compared to Y/K and Y/L (Y/M is strongly constrained by the technology



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- ▶ 1960 observations, 282 different firms, 118 outliers
- ► Lower dispersion of Y/M compared to Y/K and Y/L (Y/M is strongly constrained by the technology
- Technical efficiency in 2006 (contemporaneous frontier):
 0.93 (0.06)



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Distribution of DEA-based efficiency scores - Scores of firms in 2006 on FIPS and BIPS frontiers



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Distribution of DEA-based efficiency scores - Scores of firms in 2006 on FIPS and BIPS frontiers



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Distribution of DEA-based efficiency scores - Scores of firms in 2006 on FIPS and BIPS frontiers



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Nonparametric test for equality of distributions (Li, 1996) **FIPS** frontiers

	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006
1996		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
1997			0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
1998				0.42	0.00	0.00	0.00	0.00	0.00	0.00	0.00
1999					0.00	0.00	0.00	0.00	0.00	0.00	0.00
2000						1.00	0.98	0.98	0.98	0.97	0.85
2001							0.98	0.98	0.98	0.97	0.85
2002								1.00	1.00	1.00	0.91
2003									1.00	1.00	0.91
2004										1.00	0.91
2005											0.93



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Nonparametric test for equality of distributions **BIPS** frontiers

	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006
1996		1.00	1.00	1.00	0.56	0.00	0.00	0.00	0.00	0.00	0.00
1997			1.00	1.00	0.56	0.00	0.00	0.00	0.00	0.00	0.00
1998				1.00	0.56	0.00	0.00	0.00	0.00	0.00	0.00
1999					0.66	0.00	0.00	0.00	0.00	0.00	0.00
2000						0.00	0.00	0.00	0.00	0.00	0.00
2001							0.96	0.00	0.00	0.00	0.00
2002								0.00	0.00	0.00	0.00
2003									0.00	0.00	0.00
2004										1.00	0.00
2005											0.00



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Stage 2: Malmquist decomposition on the two identified sub-period [1996-2000] and [2000-2006]

t_1	t_2	MI	Δ Pure Eff.	Δ Scale Eff.	Δ Tech.	Δ Scale Tech.
1996	2000	1.02	0.83	0.96	1.25	1.04
2000	2006	0.97	1.23	1.05	0.81	0.96



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▶ [1996 - 2000] : Technical progress



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▶ [1996 - 2000] : Technical progress

▶ [2000 - 2006] : Technical regress



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1996	2000	1.02	0.83	0.96	1.25	1.04					
2000	2006	0.97	1.23	1.05	0.81	0.96					
[1996 -	2000]:	Techni	cal progress								
[2000 -	2006]:	Techni	cal regress								
t_1	t_2	MI	Δ Pure Eff.	Δ Scale Eff.	Δ Tech.	Δ Scale Tech.					
1996	2006	0.96	1	0.98	0.97	1.01					

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Results - Poultry sector

Pure Technical efficiency as a function of size (Poultry)



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How to explain technical regress ?:

Additional constrains progressively set into force



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How to explain technical regress ?:

- Additional constrains progressively set into force
 - 2000: White paper on food safety



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How to explain technical regress ?:

Additional constrains progressively set into force

- > 2000: White paper on food safety
- 2002: Food law (with full implementation in 2005) which introduced traceability and risk assessments



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Results - Poultry sector

How to explain technical regress ?:

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 - ► 2000: White paper on food safety
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 - Private standards actions: BRC (1998); IFS (2000)

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Results - Poultry sector

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- US : HACCP cost = 0.7 % industry sales for poultry (goodwin-shiptsave, 2000).



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France :

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- France :
 - Sanitary regulations more costly than environmental ones



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- US : HACCP cost = 0.7 % industry sales for poultry (goodwin-shiptsave, 2000).
- France :
 - Sanitary regulations more costly than environmental ones
 - Sanitary regulations =6 % of the volume of Chicken (40 % of which in slaughterhouses) (see Magdeleine & Chesnel, 2006)



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Results - Poultry sector

How to explain technical regress ?:

- Additional constrains progressively set into force
 - 2000: White paper on food safety
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 - Private standards actions: BRC (1998); IFS (2000)
- US : HACCP cost = 0.7 % industry sales for poultry (goodwin-shiptsave, 2000).

France :

- Sanitary regulations more costly than environmental ones
- Sanitary regulations =6 % of the volume of Chicken (40 % of which in slaughterhouses) (see Magdeleine & Chesnel, 2006)
- Came progressively into force in the 2000's

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Cheese Industry in 2006 (8% of food industry sales)

Variable	Mean	Std dev	Min	1st quart.	3rd quart.	Max	Ν
Y	50,135	112,714	223	6,599	47,402	1e+06	182
Y/K	158.0	1,916.7	0.1	1.3	4.6	23,943	156
Y/L	463.8	1,426.4	9.3	177.4	357.9	18,051	182
Y/M	1.3	0.2	0.6	1.2	1.3	2.9	182

2193 observations, 300 different firms, 77 outliers

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2193 observations, 300 different firms, 77 outliers

• Lower dispersion of Y/M compared to Y/K and Y/L.

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Y/M	1.3	0.2	0.6	1.2	1.3	2.9	182

2193 observations, 300 different firms, 77 outliers

- Lower dispersion of Y/M compared to Y/K and Y/L.
- Technical efficiency in 2006: 0.92 (0.07)

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Distribution of DEA-based efficiency scores - Scores of firms in 2006 on FIPS and BIPS frontiers



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Distribution of DEA-based efficiency scores - Scores of firms in 2006 on FIPS and BIPS frontiers



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Distribution of DEA-based efficiency scores - Scores of firms in 2006 on FIPS and BIPS frontiers



Confirmed by formal testing procedure (Li, 1996)

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Malmquist decomposition on the two identified sub-period [1996-1998] and [1998-2006]

Year 1	Year 2	MI	Δ Pure Eff.	Δ Scale Eff.	Δ Tech.	Δ Scale Tech.
1996	1998	0.99	0.99	0.99	1.00	1.01
1998	2006	0.99	1.01	0.99	0.98	1.01
1996	2006	0.96	1.00	0.97	0.97	1.02

 \blacktriangleright [1996 – 1998] : Technical progress and technical regress



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Malmquist decomposition on the two identified sub-period [1996-1998] and [1998-2006]

Year 1	Year 2	MI	Δ Pure Eff.	Δ Scale Eff.	Δ Tech.	Δ Scale Tech.
1996	1998	0.99	0.99	0.99	1.00	1.01
1998	2006	0.99	1.01	0.99	0.98	1.01
1996	2006	0.96	1.00	0.97	0.97	1.02

▶ [1996 - 1998] : Technical progress and technical regress

▶ [1998 - 2006] : Technical regress



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Pure Technical efficiency as a function of size (Cheese)



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Question to the audience !

On the same sample (poultry), and on the same two periods we compute :

► The Malmquist index (MI) and its two main components:



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Question to the audience !

On the same sample (poultry), and on the same two periods we compute :

- ► The Malmquist index (MI) and its two main components:
- The Hicks-Moorsteen (HM) TFP index along with the efficiency and technical change components.

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On the same sample (poultry), and on the same two periods we compute :

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- The Hicks-Moorsteen (HM) TFP index along with the efficiency and technical change components.

Year 1	Year 2	MI	Δ Eff.	Δ Tech.	HM	Δ Eff.	Δ Tech.
1996	2000	1.02	0.79	1.30	1.03	1.07	0.96
2000	2006	0.97	1.28	0.76	0.97	1.01	0.96



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On the same sample (poultry), and on the same two periods we compute :

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- The Hicks-Moorsteen (HM) TFP index along with the efficiency and technical change components.

Year 1	Year 2	MI	Δ Eff.	Δ Tech.	HM	Δ Eff.	Δ Tech.
1996	2000	1.02	0.79	1.30	1.03	1.07	0.96
2000	2006	0.97	1.28	0.76	0.97	1.01	0.96

Index are equivalent but leads to completly different decomposition with HM values less extreme but not in accordance with the conclusion from FIPS and BIPS.



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To conclude

Simple method for distinguishing periods of TP/TR



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Conclusion

To conclude

- Simple method for distinguishing periods of TP/TR
- Two stage approach using Malmquist index decomposition on sub-periods



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Conclusion

To conclude

- Simple method for distinguishing periods of TP/TR
- Two stage approach using Malmquist index decomposition on sub-periods
- ► Clear results for poultry with TP on [1996 2000] and TR on [2000 20006]



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Conclusion

To conclude

- Simple method for distinguishing periods of TP/TR
- Two stage approach using Malmquist index decomposition on sub-periods
- ► Clear results for poultry with TP on [1996 2000] and TR on [2000 20006]
- Results explained by sanitary requirement in 2000



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Conclusion

To conclude

- Simple method for distinguishing periods of TP/TR
- Two stage approach using Malmquist index decomposition on sub-periods
- ► Clear results for poultry with TP on [1996 2000] and TR on [2000 20006]
- Results explained by sanitary requirement in 2000
- On the Cheese sector, mixed period then TR



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Conclusion

To conclude

- Simple method for distinguishing periods of TP/TR
- Two stage approach using Malmquist index decomposition on sub-periods
- ► Clear results for poultry with TP on [1996 2000] and TR on [2000 20006]
- Results explained by sanitary requirement in 2000
- On the Cheese sector, mixed period then TR
- Puzzle: Malmquist vs Hicks-Moorsteen index decompositions

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Thank you for your attention



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