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## **Using crop diversity to lower pesticide use: socio-ecological approaches**

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1 **Using crop diversity to lower pesticide use: socio-ecological approaches**

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10

## 11 **Abstract**

12 The farming practices adopted since the end of the Second World War, based on large areas  
13 of monocultures and chemical use, have adversely affected the health of farmers and  
14 consumers and dramatically reduced farmland biodiversity. As a consequence, many studies  
15 over more than twenty years have stated that agriculture is facing three main challenges: (1)  
16 feeding the growing world population (2) with more environmentally friendly products (3) at  
17 a reasonable return for the producer. Increasing the efficacy of biocontrol could be one lever  
18 for agriculture to meet these expectations. In this study we propose implementation of a  
19 relatively under-researched system based on the management of landscape level crop diversity  
20 that would reduce demand for pesticide use and increase conservation biocontrol. The  
21 principle of manipulating crop diversity over space and time at a landscape scale is to  
22 optimize resource continuity, such as food and shelter for natural enemies to increase  
23 biocontrol services, reduce pest outbreaks and crop losses. The feasibility of such  
24 management options is discussed in relation to environmental, social and economic aspects.  
25 The operational and institutional inputs and conditions needed to make the system work are  
26 explored, as well as the potential added values of such a system for different stakeholders.

27 **Key words:** landscape crop diversity, natural enemies, economic feasibility, farmer  
28 acceptance, farmer training, farming practices, government subsidies, agricultural market  
29 opportunities

30

## 31 1. Introduction

32 Intensive agriculture has negative effects on the environment and on human health  
33 (Tscharntke et al., 2005; Jokanovic, 2018; Forkuoh et al., 2018; Wahlang, 2018). These  
34 negative effects are caused by habitat destruction, low crop diversity, intensive soil tillage and  
35 intensive use of agrochemicals, including pesticides and fertilizers (FAO, 2019). Pesticides  
36 have been used in agriculture for over a century to increase food production and they have  
37 proven their efficiency in increasing food accessibility worldwide (Pingali, 2012; Nelson and  
38 Burchfield, 2021). Now agriculture is facing the negative consequences of the intensive use of  
39 pesticides, notably through the increase of health issues affecting farmers (Jokanovic, 2018)  
40 and consumers (Forkuoh et al., 2018; Wahlang, 2018), and also through the destruction of  
41 biodiversity in fields and surrounding land (Liu T. et al., 2018), on soil biota (Lew et al.,  
42 2009; Velki et al., 2019), water (Leach and Mumford, 2008; Ibrahim et al., 2019), and on  
43 arthropod biodiversity including natural enemies (Desneux et al. 2007; Van der Valk et al.,  
44 2011; Lundgren et al., 2013; Woodcock et al., 2017; Wagner 2020). These natural enemies  
45 can be microscopic (fungi, bacteria, virus and nematodes) (Lacey et al., 2001) and  
46 macroscopic (predators and parasitoids) (Stiling and Cornelissen, 2005). In addition to  
47 negative effects due to pesticides, the use of large scale monocultures makes it difficult for  
48 natural enemies to find food and shelter after the crop is harvested, resulting in the loss of  
49 their populations and a reduction in biological control impact (Schellhorn et al., 2014).  
50 Biological control consists of “*the use of living organisms - i.e. natural enemies - to suppress*  
51 *the population density or impact of a specific pest organism, making it less abundant or less*  
52 *damaging than it would otherwise be*” (Eilenberg et al., 2001). Changing pest management  
53 practices by increasing the biological control potential, including the reduction of pesticide  
54 use, is an objective for the future as agriculture faces three challenges: to sustain healthy food  
55 production for the growing world population, to reduce the negative impacts of agrochemicals

56 on the environment and on human health, and ensure reasonable profit or return for the  
57 producer.

58 Natural enemies can be used in agriculture in several ways (inundative, classical and  
59 conservation biological control) (Bale et al., 2008). Conservation biological control using  
60 macroscopic natural enemies, on which we will focus in this study, works by managing the  
61 environment to promote naturally occurring natural enemies (Eilenberg et al., 2001). Its main  
62 principle is to “enhance the activity of existing natural enemies to provide pest suppression”  
63 (Haan et al., 2021) notably by increasing plant diversity (Andow, 1991; Altieri, 1999)  
64 providing continuous access to diversified food sources (pollen, nectar, alternative hosts and  
65 prey) and shelter, despite harvest, crop senescence, or even pesticide use in some fields  
66 (Josson et al., 2008; Gurr et al., 2017), as well as overwintering sites (Gurr et al., 2017; Haan  
67 et al., 2021) between seasons.

68 Increasing plant, i.e. crop or non-crop, species diversity (referred to as inter-specific diversity  
69 later in the paper) (Andow, 1991; Letourneau et al., 2011; Wratten et al., 2012; Nicholls and  
70 Altieri, 2013), plant genotypic and phenotypic diversity (referred to as intra-specific diversity  
71 later in the paper) and plant functional diversity across spatial and temporal scales has been  
72 found to benefit biological pest control services and limit yield losses by increasing the  
73 presence and the activity of natural enemies (top-down effects) and by reducing pest pressure  
74 (bottom-up effects). Plant diversification includes both crop and non-crop habitats and can be  
75 managed at the field (e.g. flower and grass strips, intercropping), farm (e.g. crop rotations)  
76 and landscape scales (e.g. hedgerows, forest) (Letourneau et al., 2011; Lin, 2011; Jeanneret et  
77 al., 2012). During the last thirty years of research a large number of studies focused on inter-  
78 specific diversity at the field scale or on non-crop habitat density at the farm and landscape  
79 scale and demonstrated beneficial effects of these diversification schemes on biological pest  
80 control services (Bianchi et al., 2006; Rusch et al., 2016; Karp et al., 2018). However, few

81 studies investigated how crop diversification (within and between crop species) at the  
82 landscape scale could be a major management option to enhance biological pest control  
83 services in agricultural landscapes. Diversifying crop species in space and time can not only  
84 be positive for ecosystem services but might also be positive from economic and social  
85 aspects (Craheix et al., 2016).

86 In this paper, we envision that cropping patterns with intra-specific and inter-specific diversity  
87 at the landscape scale might be a key management options to promote biological pest control  
88 services and to ensure greater and more stable incomes for farmers while limiting negative  
89 externalities related to farming activities (Nicholson and Williams, 2021). We first address  
90 how crop diversification at the landscape-scale could be a major management option to limit  
91 pest pressure and define the ecological requirements to optimize biological control of pests in  
92 agricultural landscapes. Then, we propose ways to meet socio-economic needs of  
93 stakeholders, conditions for acceptance of such innovations and technical opportunities to  
94 overcome difficulties in applying such management options in real-life landscapes.

95 In the rest of the paper we will refer to an agricultural system, which is a system where crops  
96 are diversified, intra or inter-specifically, at a landscape scale. The landscapes are defined as  
97 areas shared between humans, flora and fauna, considered at different radial dimensions  
98 depending on the species observed – a 1.5 km radial unit is usually appropriate to achieve an  
99 effect from landscapes on arthropods (Gardiner and Neal, 2009) – and often contains different  
100 types of land uses, such as urban areas, natural areas and cropped areas (see Fig. 1 for more  
101 details on the landscape considered). The socio-economic network studied in this paper is  
102 composed of farmers, environmentalists, retailers, consumers and policy makers. These actors  
103 are all linked by diversified relationships and are connected to environmental, social and  
104 economic pillars through a range of individual purposes, objectives and hopes (see Fig. 2).  
105 For example, policy makers hope to sustain the State economy by creating new projects and at

106 the same time, aim at sustaining social stability with diverse financial supports. Policy makers  
107 also have the global objective to protect the environment by creating laws forbidding or,  
108 conversely, encouraging some farming practices - for example, greening of the Common  
109 Agricultural Policy (CAP) proposed by the EU Member States (Matthews, 2013). Farmers, on  
110 the other hand, aim to maintain sustainable markets in order to preserve the economy of their  
111 enterprises and at the same time aim to work with environmentally friendly techniques in  
112 order to preserve their health and the health of consumers. Finally, an indirect farming  
113 objective, often not explicitly claimed, is to preserve the environment as the farming industry  
114 is in permanent interaction with it.

## 115 2. Exploiting crop diversity to design pest suppressive landscapes

### 116 2.1. Potential for reducing pest pressure through landscape crop diversification

117 Crop diversification across spatial and temporal scales can affect pest populations dynamics  
118 through two non-exclusive mechanisms: bottom-up (the resource concentration hypothesis)  
119 and top-down (the natural enemy hypothesis) effects. On one hand, bottom-up effects can be  
120 activated by diluting the plant resources used by pests. Diversifying plant species and/or  
121 genotypes has been demonstrated to be efficient in reducing pest pressure as individuals are  
122 less able to find their food sources across the agricultural fields (Letourneau et al., 2011;  
123 Koricheva and Hayes, 2018; Snyder et al., 2020; Wan et al., 2020; Li et al., 2020). In a recent  
124 review Koricheva and Hayes (2018) have highlighted that crop genotype diversity seems to  
125 have a stronger effect in reducing pest pressure than does wild plant genotype diversity. The  
126 authors explain this difference as an effect of associational resistance to pests being stronger  
127 (Root, 1973) against a specifically targeted pest in crop experiments than in wild plant  
128 experiments (Koricheva and Hayes, 2018). On the other hand, top-down effects can be  
129 activated by increasing the accessibility of diversified food resources and shelter to natural  
130 enemies in order to enhance their abundance and performances (Letourneau et al., 2011; He et



131 al., 2019). To date, both inter-specific and intra-specific diversity has demonstrated positive  
132 effects on natural enemies and pest reduction but only crop inter-specific diversity effects on  
133 arthropods have been studied at the landscape scale, studies on the effect of crop intra-specific  
134 diversity being limited to single field studies (Koricheva and Hayes, 2018; Snyder et al.,  
135 2021). We therefore detail in the following section only the effects of crop inter-specific  
136 diversity at a landscape scale on natural enemies, pests and biocontrol (i.e. predation and  
137 parasitism).

138 A growing number of studies have addressed the question of landscape inter-specific crop  
139 diversity impact on natural enemies, pests and biocontrol (Bosem Baillod et al., 2017; Liu B.  
140 et al., 2016 and 2018; Redlich et al., 2018; Sirami et al., 2019; Aguilera et al., 2020;  
141 Kheirodin et al., 2020; Zhao et al., 2021). These studies related various effects of agricultural  
142 landscape crop diversity: (1) positive effects on parasitism (Liu B. et al., 2016), predation  
143 (Redlich et al., 2018), on the abundance of natural enemies (Liu B. et al., 2018; Zhao et al.,  
144 2021) and their diversity (Aguilera et al., 2020; Sirami et al., 2019; Zhao et al., 2021), (2)  
145 negative effects on the abundance of pests when crops were not host crops (Bosem Baillod et  
146 al., 2017; Kheirodin et al., 2020) (support of the resource concentration hypothesis) and (3) a  
147 higher ratio of natural enemies to pests (Zhao et al., 2021). Diversifying agricultural  
148 landscapes through crop manipulation can therefore have a positive impact on biodiversity of  
149 natural enemies, even higher than from semi-natural habitats (Sirami et al., 2019), and on  
150 biocontrol, when many different crop types are grown or when crop hosts are not usually  
151 cultivated in the same landscape unit of potential interaction. Even though the number of  
152 papers reporting the effect of landscape crop inter-specific diversification is modest, we can  
153 presume that using crop inter-specific diversity at a large scale might be positive for natural  
154 enemies and/or on biocontrol as suggested by Nicholson and Williams (2021) or Larsen and  
155 Noack (2021).

156 The positive effects of crop inter-specific diversity at a landscape scale can be the  
157 consequence of two main mechanisms: 1) complementary landscape hypothesis for natural  
158 enemies enhancement (top down control of pests) and 2) resource dilution hypothesis for pest  
159 reduction (bottom-up control of pests). Concerning the complementary landscape hypothesis,  
160 alternative crops can act as reservoirs for natural enemies that can spill over from one crop  
161 type to another when resources are increasing, notably pest resources (Liu B. et al., 2018).  
162 They can also act as shelter and food resources when the main crops are harvested or treated  
163 with pesticides (Liu B. et al., 2018; Aguilera et al., 2020). Parasitism rates can be increased  
164 through direct bottom-up forces: the increase of crop species can increase the presence of  
165 generalist pests and in consequence can increase the parasitism rates on this pest by  
166 parasitoids that can find their main host in multiple crops (Liu B. et al., 2016). Some authors  
167 underline the importance of combining both crop and semi-natural habitat diversity at a  
168 landscape scale for more biocontrol efficacy, defined as potential to reduce pest abundance  
169 (the complementary landscape hypothesis suggests a strong complementarity of semi-natural  
170 habitats and crops for resources and shelter) (Sirami et al., 2019; Aguilera et al., 2020).  
171 Sirami et al. (2019) found that the proportion of semi-natural area cover in a landscape had a  
172 positive effect on the level of increase of multi-trophic arthropod diversity as crop species  
173 diversity was increased in the landscape. They show that crop diversity is particularly  
174 important in maintaining arthropod diversity when the proportion of semi-natural cover in the  
175 landscape is very low. The authors suggest that complementarity of both crop and semi-  
176 natural areas comes from spatial and temporal resource continuity given by crop inter-specific  
177 diversity and shelter given by semi-natural areas (Sirami et al., 2019). More than crop  
178 diversity, choice of crop types to include can highly influence the diversity and abundance of  
179 natural enemies, as has been shown in oilseed rape for spiders and carabids (Aguilera et al.,  
180 2020) suggesting that only increasing inter-specific diversity might not be sufficient, but

181 paying attention to the function of the specific crop types involved should also be part of the  
182 decision. Finally, diversifying crop types at a landscape scale increases natural enemy  
183 community diversity, which implies higher potential for pest control (Zhao et al., 2021).  
184 Concerning the resource dilution hypothesis, increasing crop inter-specific diversity has been  
185 demonstrated to reduce pest abundance, more specifically specialist pest abundance, reducing  
186 their capacity to find their principal host plant (Bosem Baillod et al., 2017; Kheirodin et al.,  
187 2020). It is important to mention that even though proofs of the potential high effect of crop  
188 intra-specific diversification, through genetic diversification of crops, at a landscape scale are  
189 absent from the literature. This lack of studies on the intra-specific diversity effects at the  
190 landscape scale seems to come from the complexity of the potential interactions and the crop  
191 species quality issue. There are a lot of potential types of diversity, but some have more  
192 diverse quality than others and so the effects are very variable. This species quality issue  
193 needs to be studied further as it shows substantial potential in pest reduction and natural  
194 enemies increase.

## 195 2.2. Levers to promote biocontrol

196 Diversifying crops at a landscape scale appears to have promising potential to reduce pest  
197 pressure by increasing natural enemies presence and diversity in arable fields. In order to  
198 maintain pest populations at a low level, it is important to maintain diversified guilds of  
199 natural enemies with complementary resources needs, i.e. different guilds of pests, in fields  
200 (Symondson et al., 2002). Natural enemies have different needs in terms of resources (i.e.  
201 pollen, nectar, or alternative preys and hosts) and habitats to realize their life-cycle (e.g.,  
202 overwintering sites, shelter during the summer) (Gurr et al., 2017; Gardarin et al., 2018;  
203 Symondson et al., 2002). Natural enemies can be specialists (e.g. most parasitoids that  
204 specifically attack specific species of aphids) (Fischbein et al., 2016; Monticelli et al., 2019)  
205 or generalists (e.g. spiders, ladybirds or carabids that can feed on different types of pests)

206 (Rand and Tschamtkke, 2007) and can have specific needs at different stages during their  
207 development (e.g. only proteins) or various needs (e.g. pollen and nectar during the adult  
208 stage and proteins during the larval stage, as is the case of most parasitoids and hoverflies)  
209 (Van Rijn et al., 2013; Fischbein et al., 2016). Positive relationships between species richness  
210 of natural enemies and pest suppression have been reported and emerge due to niche  
211 partitioning or sampling effects (Letourneau et al., 2009). Maintaining diverse communities of  
212 natural enemies is therefore an important lever to efficiently control different pest population  
213 types in space and time (Dainese et al., 2017).

214 Understanding the movement of natural enemies is another a key to design pest-suppressive  
215 landscapes. The movement of natural enemies can be driven by multiple factors: biotic factors  
216 – such as the presence of conspecifics (Tuda and Shima, 2002), herbivore-induced plant  
217 volatiles (Gillespie et al., 2016), plant phenological stages (Schellhorn et al., 2014),  
218 movement capacity of the guild (Osawa, 2000; Chapman et al., 2006; Jauker et al., 2009;  
219 Wang and Keller, 2003) - and abiotic factors – such as the climate (Schellhorn et al., 2014).  
220 However, movements of arthropods in a landscape are also conditioned by landscape  
221 structure, both in terms of composition and configuration (Karp et al., 2018; Martin et al.,  
222 2019; Haan et al., 2020). The amount of habitat sources for natural enemies, such as semi-  
223 natural habitats, is the main determinant of natural enemy presence and abundance (Sirami et  
224 al., 2019). It has been recently suggested that a minimum of 20% of semi-natural habitats  
225 within a few kilometers, such as forests or natural grasslands, is needed to maintain a  
226 significant pool of natural enemy species (Tschamtkke et al., 2007; Garibaldi et al., 2021). In  
227 addition to the amount of habitats, the spatial configuration of habitats in the landscape affects  
228 movements of natural enemies. Natural enemies are usually more abundant in fine-grained  
229 agricultural landscapes, i.e. landscape with smaller patches of habitats, that enhance spillover  
230 of natural enemies and connectivity (Bailey et al., 2010; Martin et al., 2016; Haan et al.,

231 2020). Reducing the amount of roads, hedgerows and tree lines that can act as shelter and  
232 increasing edges between crops and corridors are criteria to take into account to optimize  
233 biocontrol in agricultural landscape (Schellhorn et al., 2014). However, it should also be  
234 noted that for some natural enemies these landscape features may act as barriers to movement,  
235 rather than enhancing access. Evidently the relative importance of landscape composition and  
236 configuration for natural enemies depends on specific natural enemy traits, such as dispersal  
237 ability (Martin et al., 2019; Haan et al., 2020).

238 Landscape compositional and configurational traits, as well as arthropod needs and capacity  
239 to disperse, are important factors to consider in order to maximize our chances to reach a  
240 landscape rich in biocontrol potential (Haan et al., 2021). Spatial and temporal resource  
241 continuity is a key to increase natural enemy spillover from one pest host resource to another  
242 with no decrease in their population abundance (Vasseur et al., 2013; Schellhorn et al., 2015;  
243 Iuliano and Gratton 2020). Selecting crops to reach a successful diversification scheme should  
244 therefore consider: 1) the landscape crop composition, such as the complementarity of  
245 resources given by the crops available for a high number of natural enemies (pollen and nectar  
246 provision but also alternative preys and potential shelter) (Gardarin et al., 2018); 2) the  
247 landscape crop configuration (Haan et al., 2020), such as fields size, field shape, field  
248 connectivity making the resources continuous in time and space by selecting smaller crop  
249 areas that follow and overlap each other in time to maintain a continuous food source and  
250 shelter for natural enemies (Vasseur et al., 2013; Schellhorn et al., 2015; Sirami et al., 2020;  
251 Nicholson and Williams, 2021). We do not refer to any specific species associations, as  
252 conditions in each location can change regarding climate, soil, landscape composition, etc.

253 2.3. Choice of the scale to diversify crops

254

255 Diversifying crops in order to suppress pests and/or increase natural enemy efficacy can be  
256 done at three different scales: (1) at the field scale – generally through polyculture schemes  
257 (companion cropping, push-pull, intercropping, trap-crops, etc.) (Letourneau et al., 2011;  
258 Beillouin et al., 2019) or through rotation schemes (Rusch et al., 2013; Barzman et al., 2015;  
259 Beillouin et al., 2019) activating bottom-up forces through the resource dilution hypothesis,  
260 (2) at the farm scale – diversifying crops in multiple fields but in one farm only (Jeanneret et  
261 al., 2012), and (3) at the landscape scale – a scale that has been only recently studied as shown  
262 in Section 2.1 (see Fig. 3 for more details on the different scales described). Manipulating  
263 plant diversity at the field scale seems to be most efficient, but for issues of technical  
264 feasibility these systems are under-used in modern agriculture (Schaller, 2012; Meynard et al.,  
265 2013; Meynard et al., 2018; Morel et al., 2020). In order to avoid any conflicting effect of  
266 practices on the efficacy of natural enemies (Brittain et al., 2010) applying the proposed  
267 agricultural system based on crop diversity and reduced pesticide use at a large scale would be  
268 the most efficient scale (Landis, 2017; Brewer and Goodell, 2012; Goldman et al., 2007; Haan  
269 et al., 2021). Additionally, as argued by Landis (2017), even though a particular farm is  
270 efficient, in terms of biocontrol increase through crop diversification, other less efficient  
271 farms interspersed with the efficient farm might reduce the overall efficacy of the method  
272 used by that efficient farmer (Landis, 2017), for example in the case of pesticide drift. Taking  
273 decisions at larger scales than individual farms is therefore a key to success but will require  
274 efficient planning and coordination among different farms (Landis, 2017; Haan et al., 2021).

275 Arthropods, especially large ones (e.g. ladybirds, lacewings, hoverflies, but also spiders), can  
276 move over long distances (ranging up to several kilometers) in order to find their food and  
277 mate (Roh, 2013; Evans, 2003; Chifflet et al., 2011; Villenave-Chasset, 2006). Studying the  
278 effect of a cropping system on a small or partial landscape, such as a field or farm, would  
279 therefore omit a large part of the landscape covered by the natural enemies, and consequently

280 the impact of the rest of the landscape on these animals. In landscape ecology, the landscape  
281 scale to study a broad spectrum of natural enemies is usually between 1 km (e.g. Rusch et al.,  
282 2016) and 2 km radius (e.g. Karp et al., 2018). The study of Gardiner and Neal (2009) has  
283 shown that the 1.5 km scale is best to explain the variation in biocontrol and abundance of  
284 ladybirds, a large long distance flying predator. Many levers of landscape manipulation for  
285 natural enemy preservation have been shown to be effective (Landis, 2017): 1) landscape  
286 heterogeneity needs to be preserved and both composition and configuration of the landscape,  
287 not only composition as developed in the previous section, need to be considered when  
288 managing a landscape (Holzschuh et al., 2010; Fahrig et al., 2011; Perović et al., 2015), 2)  
289 landscapes need to be connected and field sizes reduced in order to allow spillover between  
290 fields and entire exploitation of resources in the fields (Fahrig et al., 2015; Fischer et al.,  
291 2006; Haan et al., 2020), 3) food provision or natural enemies needs to be continuous in time  
292 and space (Schellhorn et al., 2015) and 4) disturbing events, such as ploughing, harvesting,  
293 vegetation clearance, cutting and pesticide treatments, need to be adapted to arthropod life  
294 cycles (Fischer et al., 2013).

295 If biocontrol is to be increased through crop diversification, large monoculture fields might  
296 need to be divided into multiple small fields of different crop types. Dividing large fields into  
297 long narrow fields of effective polyculture might facilitate natural enemy circulation between  
298 fields of different crops and at the same time decrease the possibility for pests to find their  
299 host plants (resource dilution hypothesis) and facilitate crop management by farmers. Indeed,  
300 this way of arranging fields has been applied for a long time in China and has been proved,  
301 when applied at a landscape scale, to be efficient in increasing the abundance and species  
302 richness of natural enemies in the cultivated fields (Zhao et al., 2021). These technical  
303 decisions on field shape will therefore need to match 1) ecological needs of natural enemies in

304 terms of movement, wind direction, etc, in order to optimize biocontrol and 2) farm  
305 management needs for a simple system to manage.

306

### 307 3. Meeting stakeholder needs and sticking to market realism to 308 apply crop diversification

309 3.1. Socio-economic aspects – how to get stakeholder acceptance for such  
310 systems?

311 Even though the willingness of farmers to switch from intensive agriculture to more  
312 environmentally friendly techniques is increasing, especially with government agri-  
313 environmental schemes offering incentives (Bernués et al., 2016; Wezel et al., 2018), the  
314 long-term application of pesticides has locked farmers into a situation where it is  
315 economically risky to switch to a zero-pesticide system; this situation is called the socio-  
316 technical lock-in (Wilson and Tisdell, 2001; Guichard et al., 2017; Meynard et al., 2018),  
317 where fear of losing economic gains and uncertainty of new techniques combine to dissuade  
318 farmers from switching to another system (Guichard et al., 2017). We propose here to meet  
319 the three main objectives needed to achieve a change in agricultural practices. One objective  
320 is to address the questions to ask in order to enter the new system. Another objective is to  
321 determine the spatial and temporal scale at which this system might be best applied. Finally, a  
322 last objective is to consider the importance of establishing this system as a win-win process to  
323 achieve rapid and sustainable adoption. We then pose three main challenges that could be  
324 encountered when trying to establish a large-scale crop diversification scheme to increase  
325 biocontrol and reduce pesticide uses.



326 3.1.1. Questions about farmers technical capacity, added value of the system and the right  
327 business model to adopt

328 After understanding clearly the problems articulated by farmers (economic, social and  
329 environmental issues), the first question to address is the way to efficiently train farmers the  
330 role of crop diversity (within their overall farming objectives) in order to boost natural enemy  
331 activity and increase economic efficiency. Modern farming is first of all an enterprise where  
332 profitability is a major objective (Bernués et al., 2016). Responding to farmer needs through  
333 training toward new environmentally friendly concepts is often associated with ideas which  
334 are not seen to have immediate direct and obvious economic return for the farmer (Kilpatrick  
335 and Rosenblatt, 1998). Above all, it is necessary that, when learning together as farmers and  
336 ecologists, farmers gain knowledge relevant to their personal situation, by demonstrating  
337 concepts associated with practical examples (Kilpatrick and Rosenblatt, 1998). Finally,  
338 training farmers must 1) overcome any lack of confidence farmers may have in trainers when  
339 training is compulsory and in the accuracy of new information given, 2) overcome any fear of  
340 learning new knowledge or skills as it might induce a change of practices and habits,  
341 problems that have been found to be the main reasons why training fails to reach or be  
342 adopted by farmers (Kilpatrick and Rosenblatt, 1998) and 3) show that working together as  
343 farmers and ecologists to develop a training curriculum is relevant to the needs of growers and  
344 opens up new practical and effective management options for them. Implementing a new  
345 agronomic system will therefore need to be done with a clear view of the added value for the  
346 farm owner. One additional advice would be for other farmers who have already tested the  
347 system to train further farmers to ensure the efficiency of the program proposed and to  
348 increase the relevance of training (Kip-Tot et al., 2011; Bouttes et al., 2019). Local actions led  
349 by community organizations and group training could be important, to involve farmers  
350 directly in the decisions and the organization of the landscape (Stallman and James, 2015).  
351 Landscape re-organization in accordance with farmer needs (social and economic) and with

352 the ecological intensification of agriculture will likely need some public coordination and  
353 State finance (Fahrig et al., 2011). Implementing a self-learning/self-training program in  
354 which farmers convince themselves of good practices would also be useful to encourage  
355 farmer groups to experiment at a local scale with landscape coordination and keep records of  
356 impacts on natural enemies and pest challenge (affecting pesticide use).

357 A second question that must be raised is how the farmer can get any value from the system.  
358 The potential reduction of pesticide use in a system where natural enemies could limit pest  
359 outbreaks will reduce exposure of farmers to chemicals and will reduce the probability of  
360 pesticide related health problems (Jokanovic, 2018). Additionally, by diversifying crops,  
361 farmers might be less subjected to commodity price fluctuations (Olsson, 1988; Gilbert and  
362 Morgan, 2010; Haile et al., 2017). Crop price volatility can be due to different factors on  
363 which farmers have almost no control: rapid economic growth of some developing countries,  
364 decades of underinvestment in agriculture, poor harvests due to climate changes, currency  
365 depreciations, diversion of food crops into the production of biofuels and speculative  
366 influences (Gilbert and Morgan, 2010). Diversifying crops might reduce the pressure of these  
367 previously cited factors, which are principally acting on crops like rice and wheat (Gilbert and  
368 Morgan, 2010). Finally, constant exposure of crops to newly introduced pests due to climate  
369 change (Ziska et al., 2011; Barzman et al., 2015) and globalization (Hulme, 2003; Peña, 2013)  
370 makes a system based on diversified crops less vulnerable to yield losses (Lin, 2013; Degani  
371 et al., 2019). Agroecosystems with diversified traits and functions are more resilient to  
372 changing biotic and abiotic conditions (Lin, 2013) due to two main reasons: the system is  
373 more able to suppress pest outbreaks and pathogen transmission through the resource dilution  
374 hypotheses (Otway et al., 2005) and it can buffer the effect of climate variability on  
375 production (Lin, 2013).

376 Agricultural landscapes can be associated with specific markets. Agri-tourism can be an  
377 additional market to use by farmers in order to make a profit from eco-friendly agrosystems,  
378 in some situations: 1) the farm needs to be near a touristic area (Sharpley and Vass, 2006), 2)  
379 the project needs to be eligible for environmental public subsidies (Haan et al., 2021), 3) may  
380 require training on marketing techniques (Sharpley and Vass, 2006) and means of  
381 communication (websites, social networks, etc.). Another market could be local sale of newly  
382 introduced crops under an environmentally friendly label at higher prices since consumers are  
383 willing to pay higher prices for such products (Elkington, 1994; Cranfield and Magnusson,  
384 2003). Labelling can be an option to help consumers learn about the effort made by farmers,  
385 and would allow farmers to sell products at higher prices if consumers are willing to pay more  
386 for healthier products, as shown by a survey led in the framework of the EUCLID H2020  
387 program asking if consumers were willing to pay more for environmentally friendly – not  
388 organic – products (up to 20% more), especially for fruits and vegetables (Fornetti, 2019).  
389 However, a communication effort about these new brands will need to be done by retailers as  
390 consumers are more confident about well-established organic and fair trade labels rather than  
391 new labels (Sirieix et al., 2013). The newly introduced crops might also be sold in local  
392 markets at higher prices if the farm is located in a peri-urban place, as many consumers today  
393 prefer to choose local IPM over non-local organic (Adams and Salois, 2010; Fornetti, 2019).  
394 In case none of the markets proposed above are applicable, public subsidies might help  
395 farmers to apply environmentally friendly techniques, as for example the current CAP  
396 greening, or the Whole Farm Revenue Protection introduced in 2014 in the US allowing  
397 farmers to diversify their production in order for them to increase their resilience (Haan et al.,  
398 2021). Several systems of payment exist for subsidies based on different units: the simple  
399 input area per hectare, the output volume per ton, the output value per currency unit, the  
400 action and action avoided payment per unit of approved or proscribed input respectively, and

401 the outcome payment (Table 1). Regarding the different systems of payments, the action  
402 payment system would be best adapted in the agro-ecosystem considered in this study.  
403 Contrary to output payments, the objective of the system based on multiple crop farming is  
404 not to produce more but to produce better. Finally, action payments, as opposed to action  
405 avoidance payments, are morally more rewarding.

406 The last question to ask is how to build a business model for entry and maintenance of the  
407 system in a specific chosen market. The products delivered in a farming system where crops  
408 are diversified and produced under reduced use of pesticides are healthier and better quality,  
409 and can be sold as such. Before introducing new crops, farmers need to assess potential  
410 markets for the newly introduced crops. Retailers promoting environmentally friendly  
411 products might be the best stakeholders to target for product sales. The “Zero pesticides”  
412 tomato from the French Saveol enterprise is a good example showing that large retailers,  
413 because of an increasing demand from consumers and thanks to an adapted branding from the  
414 firms, are buying and selling more and more environmentally friendly products and therefore  
415 are good target markets (Raynaud et al., 2009).

### 416 3.1.2. Implementing decisions at a large scale

417 As mentioned in Section 2.3, in order to avoid any conflicting effect of practices on the  
418 efficacy of natural enemies (Brittain et al., 2010) applying an agro-ecosystem based on crop  
419 diversity and reduced pesticide use at a large scale would be most efficient (Landis, 2017;  
420 Brewer and Goodell, 2012; Goldman et al., 2007) from an ecological point of view. If we  
421 focus now on the political/social point of view, such global decisions could be difficult to  
422 organize and might take a long time before being efficiently applied at a national scale.  
423 Diversifying crops could be done first at a regional or local scale (Cumming and Spiesman,  
424 2006; Valbuena et al., 2010). One example of agri-environmental legislation that has been  
425 implemented at a regional scale is the French Regional Action Program (RAP) initiated in

426 Haut-de-France in 2018 for protection of water bodies. RAP is experimenting with innovative  
427 farm techniques involving nitrogen fertilizer management in order to reduce pollution by  
428 nitrates of agricultural origin in the region. Targeting smaller levels of action, such as the farm  
429 level, is also possible but might be less efficient in case farm parcels are highly interspersed  
430 with other parcels and the farming practices of other farmers are deleterious to natural  
431 enemies (Landis, 2017; Slotterback et al., 2016). At a higher level, it is possible that a group  
432 of farmers or farm unions could take the decision to increase their crop diversity and decrease  
433 pesticide use to promote natural enemies, with possible optimal biocontrol if parcels are  
434 adjacent. The design of new agricultural landscapes needs to be done through collaborative  
435 networks of different specialists (Landis, 2017; Haan et al., 2021). As stated by Landis (2017)  
436 and Haan et al. (2021), the use of different knowledge in order to answer farmer needs could  
437 be done through the mobilization of environmentalists (to understand the species needs and  
438 biodiversity conservation techniques), geographers (organization of the landscape),  
439 economists (establishment of a working business plan for farmers), sociologists  
440 (understanding the social objectives and opportunities), agronomists and farmers themselves  
441 (technical input, establishment of a working technical program in the region, transfer of the  
442 techniques to other farmers). Advice during cropping periods about timing of pesticide  
443 applications and natural enemy dynamics will also be needed for maximum efficiency, such  
444 as maintenance of pest pressure under the economic threshold, and preservation of natural  
445 enemies. Indeed, a clear understanding of natural enemy dynamics and pest outbreaks will be  
446 needed to apply pesticides only when natural enemies are in low numbers, and applications  
447 may be limited to the center of fields where the natural enemy density might be lowest  
448 (Bortolotto et al., 2016). Creation of decision tools adapted to landscape scale management  
449 could be used in order to coordinate the choice of crops by different farmers regarding the  
450 population dynamics of the different insects. Such a tool has already been developed by

451 Slotterback et al. (2016) where farmers' decisions in a region were transferred into a tool  
452 called Geodesign. An iterative process helped to assess the resulting changes happening at the  
453 landscape scale and helped in the emergence of multifunctional solutions (Slotterback et al.,  
454 2016). Networks gathering different agricultural stakeholders have also been developed all  
455 across Europe in order to help design efficient agroecological farming systems (e.g.  
456 Agroecology Europe Forum which has gathered more than 300 participants, notably farmers,  
457 technicians, researchers, students, policy and decision-makers, representatives of national and  
458 European institutions, non-governmental organizations, social movements, and civil society  
459 (Wezel et al., 2018)).

### 460 3.1.3. The importance of establishing the system in a win-win process

461 In the context of market greening, often initiated by legislative requirements, companies have  
462 become more competitive and innovative, benefiting in a win-win process from consumer  
463 demand for greener products (Elkington, 1994; Peattie, 2001). This win-win process is  
464 frequent in organic agricultural markets, as has been shown, for example, in a Globe  
465 Newswire interview where organic farmers in the United States were benefiting from  
466 premium prices given under an organic brand trusted by consumers (Global Newswire, 2019).  
467 Another example of a win-win process, established within a crop diversification scheme in  
468 organic crop rotations, is the brand Annie's from General Mills that is buying crops newly  
469 introduced in a rotation with previously established crops and that were previously not grown  
470 (Crawford, 2019). In an agro-ecosystem based on crop diversification and low pesticide  
471 inputs, we identified five main stakeholders potentially positively impacted by the system.

- 472 1. First of all, farmers: Reducing pesticide use that is bad for their health (Jokanovic,  
473 2018) would be a high benefit for them. Increasing crop diversity could also raise new  
474 markets and push agri-food companies to buy new crops at high prices, at least during

475 the transition phase, in order to meet consumer demand for healthier food (Crawford,  
476 2019). The satisfaction induced by adoption of environmentally friendly methods  
477 would also improve farmer well-being (Fischer, 1980) by increasing the level of  
478 working conditions (Shreck et al., 2006). Direct help from the State in order to switch  
479 to more environmentally friendly system could help to ensure stable incomes.

480 2. Then, environmentalists: Arthropod biodiversity preservation, among other animal  
481 diversity preservation like birds and mammals, as well as the moderated  
482 environmental impacts that might result from adoption of diversified crop systems and  
483 reduced pesticide use (Letourneau et al., 2011) are clear positive arguments for  
484 environmentalists.

485 3. Consumers: Demand for healthier and environmentally friendly products would also  
486 be a “winner” in the proposed system in two ways: 1) reduction of pesticides would  
487 generate better quality products with reduced residues (Smith-Spangler et al., 2012),  
488 and 2) reduced use of pesticides would reduce potential health problems related to  
489 drift (Provost et al., 2007).

490 4. Retailers: With an increase in consumer demand for healthy products, and increasing  
491 conversion of farmers to IPM or organic farming, retailers can be included as key  
492 actors in promotion and distribution of healthy products, under marketing processes  
493 that help to increase sale prices and therefore benefits (Crawford, 2019).

494 5. Policy makers: If the increase of crop diversity at a landscape scale can help reduce the  
495 use of pesticides, as the main objective of policy makers is to maintain public health at  
496 a high level and preserve biodiversity, this solution might also be a winning solution  
497 for them.

498 At this stage it is important to note that reducing the dependency of farmers on pesticides  
499 might not be a winning solution for agrochemical companies (Clapp et al., 2021). However,

500 today these companies are incorporating IPM concepts through the adoption of new  
501 technologies like RNA-based biocontrol products (Taning et al., 2020), precision agriculture  
502 (Birner et al., 2021) or even biocontrol (see “Biologicals by Bayer” as an example) and might,  
503 by necessity, switch completely to IPM solutions in order to satisfy consumer and policy  
504 demands (but see Deguine et al., 2021). It is important to remember that consumption is the  
505 basis of a market, and if the demand for conventional food is reducing, the companies will  
506 have to adapt to what consumers want. More details about the influence of agrochemical firms  
507 in decision making are given in the following sub-section.

508 3.1.4. Potential difficulties that could be encountered for building-up a landscape system  
509 based on crop diversity and conservation biological control

510 We mentioned in the previous section that if crops are diversified inter-specifically, then  
511 farmers will need to find new markets in order to sell their newly introduced crop species in  
512 their cropping system. Creating new markets might not always be easy if the demand is not  
513 present. However, one way to overcome that difficulty would be to diversify the cropping  
514 systems intra-specifically, by diversifying the genetics of a cultivated species. Choosing this  
515 option will avoid the difficulty of finding new markets in case there is no demand for the  
516 proposed new crops (Koricheva and Hayes, 2018).

517 A second possible blocking point might be the feasibility of implementing the proposed  
518 landscape design at a large scale. Communication between farmers to preserve natural enemy  
519 communities in fields is necessary as agricultural landscapes are composed of different farms  
520 (Cumming and Spiesman, 2006; Goldman et al., 2007; Stallman and James, 2015).  
521 Coordination of practices applied by different farmers of a region (Stallman and James, 2015)  
522 might help to optimize choice of crops to implement, pesticide use and resulting biocontrol  
523 services. Cooperation between farmers on practices to increase biocontrol is possible but  
524 might not always work, as farmers with more inclusion in community organizations or



525 farmers that are concerned about pesticides in the environment seem more willing to  
526 cooperate than those who don't (Stallman and James, 2015). Local scale (neighboring farms)  
527 cooperation might also be more efficient than a larger county-wide scale (Stallman and James,  
528 2015). All in all, cooperation between farmers, that could be enhanced by regional managers,  
529 might be possible only at small scales where farmers agree on principles of pesticide  
530 reduction and timing of applications that allow natural enemies to establish in the landscape.  
531 A last point where farmers may need to collaborate in a diversified crop landscape is on  
532 purchase of agricultural equipment. The management of different crop types requires different  
533 type of equipment: combines for cereals, mowers for fodder, harvesters and leaf strippers for  
534 beets, but also various types of seed drills at the beginning of the cropping season, as well as  
535 specific cultivation, etc. Increasing the number of crops on a farm will require more machine  
536 types and might be very expensive if farmers must purchase these machines alone. To share  
537 purchase of equipment, as is already done in France with the CUMAs (Cooperatives for the  
538 Use of Agricultural Machineries), might be a good option.

539 A third blocking point might be that the proposed landscape design might not be easy to  
540 implement in all types of farms. Even though we mainly specified that landscape crop  
541 diversity needs to be managed at a landscape scale, it is possible that some farms might have  
542 more or less difficulties to implement such management practices. The size of the farm might  
543 be one excluding criteria. The size of a farm can be defined in relation to its area cultivated or  
544 its capital (standard gross margins) (Potter and Lobley, 1993; Nagayets, 2005). Based on the  
545 economic status of each type of farm, diversifying crop systems may be more easily adopted  
546 by small farms (35 ha large and less) (Burton et al., 1999; Rigby et al., 2001) at the season  
547 scale through rotations. As small scale farmers have generally little capital investment, they  
548 may have more flexibility through contracted equipment suppliers and therefore may be more  
549 able to switch easily from one crop type to another from season to season. However,

550 implementation of diversifying crop practices and lower pesticide inputs to increase  
551 biocontrol might have more impact in areas where large scale monocultures are usually  
552 farmed. Large scale farms (above 100 ha, see Burton et al., 1999) could more easily diversify  
553 their crops in space and time as they usually have more capital (Haspel, 2014) and have more  
554 area to work on. The larger the farm, the greater the investments can be and the production  
555 cost per unit goes down (Haspel, 2014). We raise the hypothesis that risks taken in  
556 diversification of crops might be less feared than in middle scale farms. Additionally, large  
557 scale farms with high capital could test crop diversification and pesticide reduction on a small  
558 part of the farm to begin with, to take less risks. This system is already used by big vine  
559 producers in France, where small parts of the vineyards are converted to biodynamic vine  
560 production, this product being more and more appreciated by consumers who are willing to  
561 pay more for it. Finally, the system might be more difficult to apply to mid-size farms as they  
562 might be committed to specialized capital equipment which would make temporal crop  
563 diversification more difficult and are too small to manage diversification in space.

564 A final blocking point might be the lack of interest, or maybe even the opposition, of large  
565 agrochemical companies to the proposed system. Agrochemical companies have a high  
566 influence on the agricultural sector. Today, only a few firms own a large part of the  
567 agricultural chemical market (Clapp, 2021). These firms exert an important power, more or  
568 less directly, on the way food is produced (Clapp, 2021). As they profit directly from the  
569 commercialization of chemicals, going toward a system without these chemicals as proposed  
570 in this paper could be of huge commercial challenge, but one that is consistent with  
571 competitive use of new biotechnologies with more environmentally friendly properties. As  
572 stated by Clapp (2021), these companies shape the food markets, technologies and innovation  
573 perspectives as well as policy and governance decisions. More and more, these companies are  
574 opening market branches in biological control, which actually goes in the direction of

575 reducing the use of chemicals. However, what we propose in this paper is a way to attract and  
576 maintain natural enemies already present in the landscape (conservation biological control),  
577 with consequently no need for external inputs. It would therefore be quite optimistic to think  
578 that implementing such large-scale conservation biological programs might be enhanced by  
579 these agrochemical companies if they implement innovative environmentally compatible  
580 technologies in their market strategies.

### 581 3.2. Actions to be taken by the stakeholders to reach the next step

582 Diversifying crop species, and potentially crop genetics, at the landscape scale seems to have  
583 high potential for the preservation of natural enemies and for the increase in their efficacy.  
584 Economically, the switch from a conventional system to a more diversified one will require  
585 specific attention to the markets targeted by farmers and to the possibility of providing  
586 technical support to farmers. In order to improve the success of such agricultural systems, it is  
587 important to take into consideration the point of view and the advice of different specialists.

588 The implementation of a system based on landscape crop diversity could be feasible if the  
589 different agricultural stakeholders are involved (Landis et al., 2017; Haan et al., 2021). Fig. 4  
590 is a schematic representation of the agricultural network studied in relation to the economic,  
591 social and environmental pillars, including new actions to be taken by the stakeholders of the  
592 agricultural chain in the framework of landscape crop diversification. As mentioned earlier,  
593 new stakeholders - highlighted in dark green in Fig. 4 – need to enter in the decision making  
594 in order to optimize the proposed way to implement crop diversity schemes at a landscape  
595 scale. Economists, sociologists, geographers and advisers need to be included in a  
596 collaborative framework (Landis et al., 2017; Haan et al., 2021) as well as of course farmers  
597 and environmentalists already mentioned in Fig. 2. Specialised advisers could take the role of  
598 transferring the specific knowledge to farmers and these farmers should provide feedback on

599 the proposed practices and outcomes. By implementing this new landscape design, new  
600 relations between the different agricultural stakeholders could raise. First, in order to avoid  
601 any economic losses possibly due to the changes of practices, the State could propose to the  
602 farmers a system of insurance encouraging them to take risks. Secondly, environmentalists  
603 could propose new agricultural landscape designs in collaboration with geographers,  
604 economists, sociologists and farmers in order to stick to realistic solutions. Thirdly, food  
605 retailers would inform consumers about the changes of practices in order to encourage them  
606 to change their consumption habits and help the farmers to switch from a pesticide dependent  
607 practice to a more environmentally friendly one. Within the retail network, cooperatives could  
608 be engaged in buying new crops under special market contracts in order to promote the selling  
609 of newly introduced plants in the region (Haan et al., 2021).

610

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## 1 **Figure legends**

2 Figure 1. Schematic representation of two contrasted sites with low crop richness (A) and  
3 high crop richness (B). Water is represented by blue, natural habitats by dark green and  
4 human-mediated uses by dark grey. All the other land uses are different types of crops.

5 Figure 2. Schematic representation of the agricultural network studied in relation to the  
6 economic, social and environmental pillars. In grey are represented the stakeholders targeted,  
7 in capital letters and bold arrows are the different relations between stakeholders. The thin  
8 arrows represent purposes (normal arrows), objectives (dotted arrow) and hopes (dashed  
9 arrow) of each stakeholder toward each pillar.

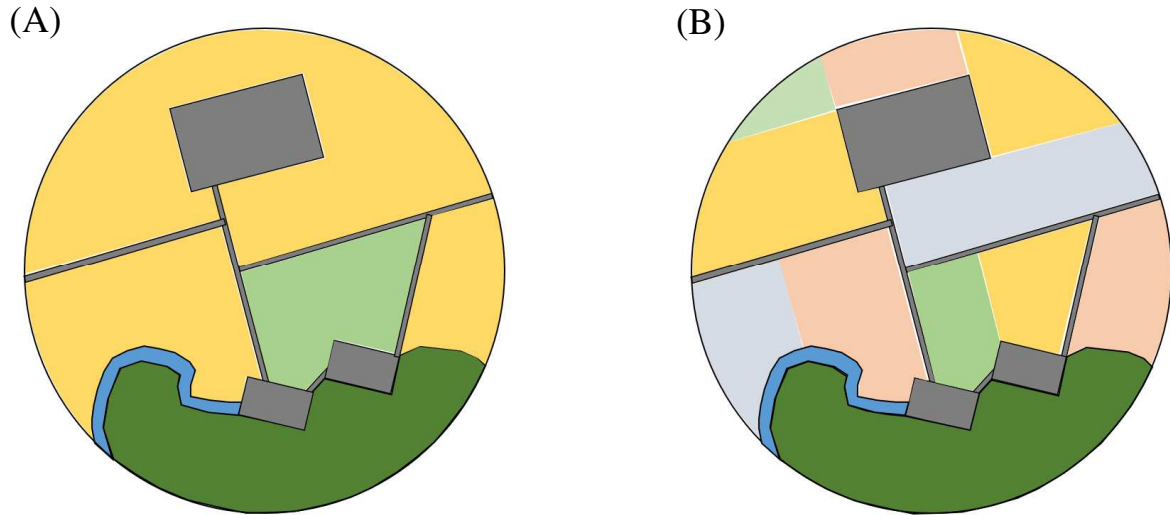
10 Figure 3. Representation of the different scales where crop diversity and biocontrol can be  
11 managed. The regional scale is a scale defined politically where decisions can be taken  
12 broadly. The landscape scale is a scale defined by landscape ecologists (at least in our case  
13 study) where arthropods movements and behavior can be observed and linked to an  
14 agricultural practice. The farm scale is a scale defined economically by farmers where  
15 management decisions can easily be taken by individuals. The field scale is a scale defined  
16 economically by farmers where tests can be done without implying too much economical  
17 risks.

18 Figure 4. Schematic representation of the agricultural network studied in relation to the  
19 economic, social and environmental pillars, including new actions to be taken by the  
20 stakeholders of the agricultural chain in the framework of landscape crop diversification. New  
21 stakeholders are highlighted in dark green and new actions are indicated with a dark grey  
22 arrow. The collaborative network for landscape design is indicated by dark green lines.



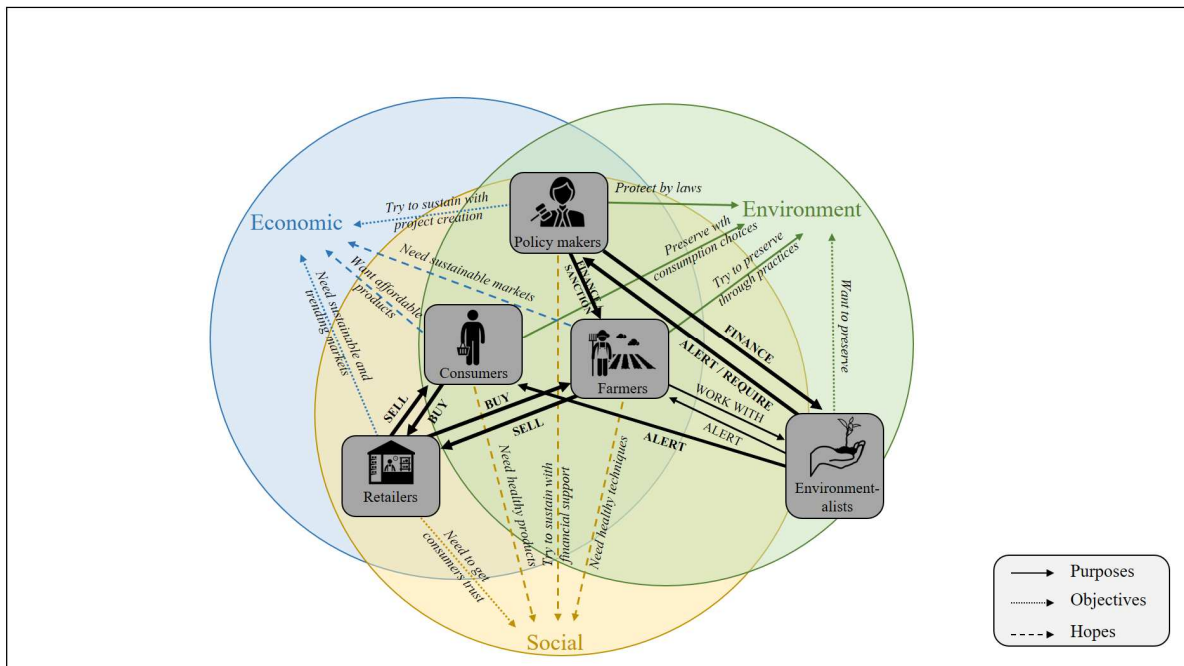
23 **Figures**

24 Figure 1.



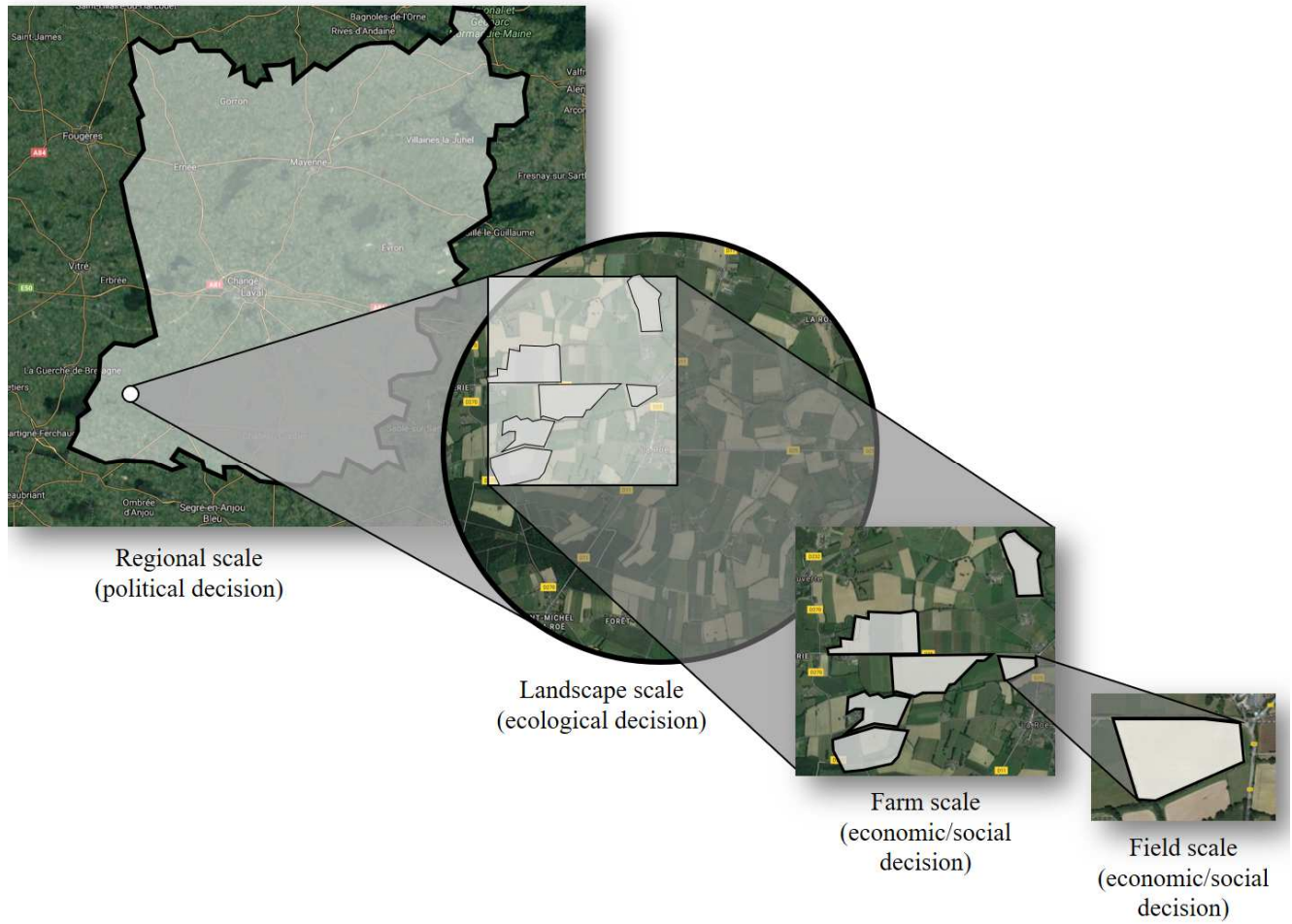
25

26 Figure 2.



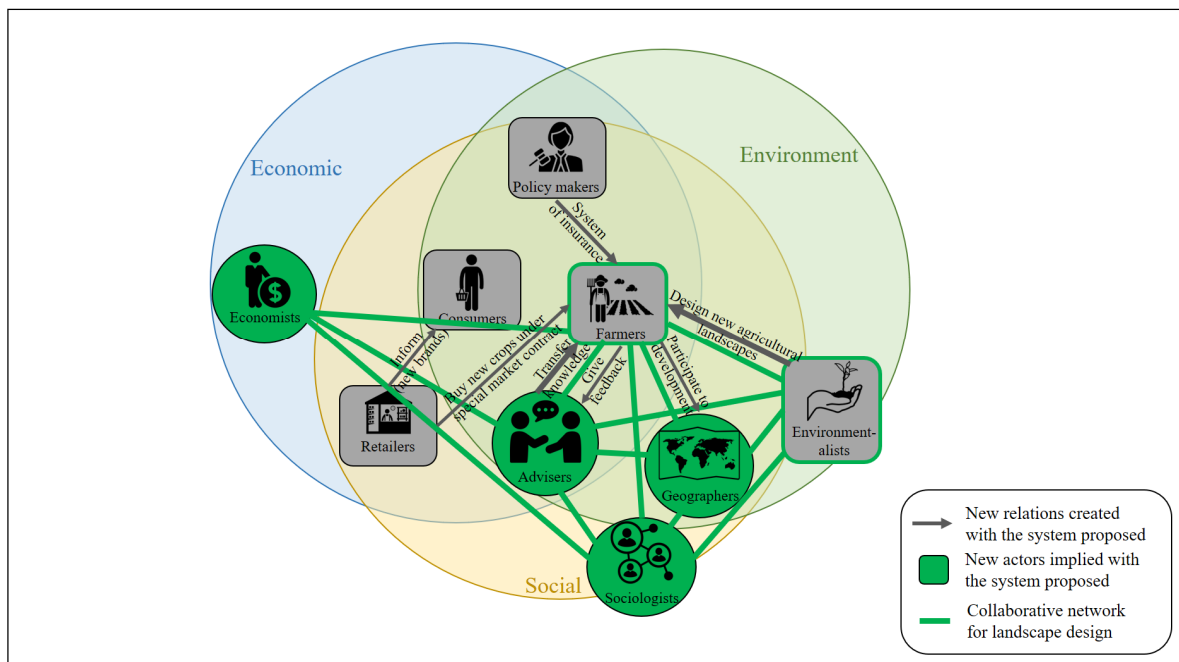
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28 Figure 3.



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30 Figure 4.



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## Tables

Table 1. Table relating the different systems of payments proposed by the European states for agricultural subsidies. The payment name, the associated units and definition and the references are reported in the table.

<b>Payment name</b>	<b>Unit</b>	<b>Principle</b>	<b>Reference</b>
<b>Simple input area</b>	per hectare	farmers are offered an amount of money per hectare	Baylis et al., 2008
<b>Output volume</b>	per ton	subsidies support production by giving money per quantity of agricultural commodity produced	Van Zanten et al., 2013
<b>Output value</b>	per euro	subsidies support production by giving money per quantity of benefit produced	
<b>Action payment</b>	per unit of approved input	farmers can be paid to stay on their farm in order to preserve the farmland or can receive a compensation for not attaining quotas	Baylis et al., 2008
<b>Action avoided payment</b>	per unit of proscribed stopped input	for example when a farmer is paid for reducing chemical input or animal units per land area	Baylis et al., 2008
<b>Outcome payments</b>	related to water quality, limits, assessment, etc. residue landscape	payments can be received when farmers measures are taken by the farmer to protect the environment	Baylis et al., 2008; Van Zanten et al., 2013

**Graphical abstract.**

