

# Travel information provision and commuter behavior changes: Evidence from a french metropolis

Thierry Blayac, Maïté Stéphan

# ▶ To cite this version:

Thierry Blayac, Maïté Stéphan. Travel information provision and commuter behavior changes: Evidence from a french metropolis. Case Studies on Transport Policy, 2022, 10 (2), pp.1132-1143. 10.1016/j.cstp.2022.04.001. hal-03649092

# HAL Id: hal-03649092 https://hal.inrae.fr/hal-03649092v1

Submitted on 22 Jul2024

**HAL** is a multi-disciplinary open access archive for the deposit and dissemination of scientific research documents, whether they are published or not. The documents may come from teaching and research institutions in France or abroad, or from public or private research centers. L'archive ouverte pluridisciplinaire **HAL**, est destinée au dépôt et à la diffusion de documents scientifiques de niveau recherche, publiés ou non, émanant des établissements d'enseignement et de recherche français ou étrangers, des laboratoires publics ou privés.



Distributed under a Creative Commons Attribution - NonCommercial 4.0 International License

# Travel Information Provision and Commuter Behavior <sup>2</sup> Changes: Evidence from a French Metropolis

Thierry Blayac \*

CEE-M, Univ Montpellier, CNRS, INRAE, Institut Agro, Montpellier, France

Maïté Stéphan <sup>†</sup> CREM - UMR CNRS 6211, Université Rennes 1, France

March 2022

#### Abstract

This study aimed at assessing the role of travel information provision on behav-7 ioral changes in daily mobility in the metropolis of Montpellier in France. We focused 8 on commuter behavior using data collected through an online survey on mobility 9 behavior during the summer of 2015. We found that while 73% of commuters re-10 spondents use travel information sources, only 31% of them declared any mobility 11 behavior change. This study explores the impact of specific factors such as socio-12 demographic variables (e.g., age and gender) and transportation habits (e.g., public 13 transportation pass, travel time, and safety margin). As an operational measure of 14 the prudent behavior, safety margin highlights the threshold effect of travel infor-15 mation provision on behavioral changes. Indeed, three commuter profiles can be 16 distinguished according to their prudence levels: chronically non-prudent, reason-17 ably prudent, and excessively prudent. Finally, the study highlights that travel infor-18 mation provision alone may not be enough to induce a shift in behavioral changes 19 among commuters toward more environment-friendly modes of transportation. 20

Keywords: Travel information; Mobility behavior change; Commuter; Transporta tion habit; Sustainable urban mobility;

<sup>23</sup> **JEL classification:** R40; R48; C35; D80

3

4

5

6

<sup>\*</sup> CEE-M - Univ Montpellier - CNRS - INRA - SupAgro, Montpellier, FRANCE.

<sup>&</sup>lt;sup>†</sup> Univ Rennes - CNRS - CREM - UMR6211, F-35000 Rennes, FRANCE. Corresponding author e-mail: maite.stephan@univ-rennes1.fr

# Travel Information Provision and Commuter Behavior Changes: Evidence from a French Metropolis

#### March 2022

#### Abstract

This study aimed at assessing the role of travel information provision on behav-6 ioral changes in daily mobility in the metropolis of Montpellier in France. We focused 7 on commuter behavior using data collected through an online survey on mobility 8 behavior during the summer of 2015. We found that while 73% of commuters re-9 spondents use travel information sources, only 31% of them declared any mobility 10 behavior change. This study explores the impact of specific factors such as socio-11 demographic variables (e.g., age and gender) and transportation habits (e.g., public 12 transportation pass, travel time, and safety margin). As an operational measure of 13 the prudent behavior, safety margin highlights the threshold effect of travel infor-14 mation provision on behavioral changes. Indeed, three commuter profiles can be 15 distinguished according to their prudence levels: chronically non-prudent, reason-16 ably prudent, and excessively prudent. Finally, the study highlights that travel infor-17 mation provision alone may not be enough to induce a shift in behavioral changes 18 among commuters toward more environment-friendly modes of transportation. 19

- Keywords: Travel information; Mobility behavior change; Commuter; Transporta tion habit; Sustainable urban mobility;
- <sup>22</sup> **JEL classification:** R40; R48; C35; D80

2

3

4

5

### 23 1 Introduction

In recent years, public authorities have faced two significant challenges within their terri-24 tories: increasing or maintaining, high mobility levels and reducing external transporta-25 tion costs while focusing on air pollution and  $CO_2$  emissions. The transportation sector 26 is the largest greenhouse gas (GHG) emitter in Europe, with 28% of emissions in 2017, 27 and accounting for 37.5% of total emissions in France (Muntean et al., 2018). Looking 28 closely at the distribution of GHG emissions within the transportation sector, CITEPA 29 (Technical Reference Center for Air Pollution and Climate Change) (2016) notes that 56% 30 of transportation emissions in France are owed to private vehicles, while only 22% are 31 owed to heavy goods vehicles. This high proportion of emissions from personal vehicles 32 is connected to commuting, posing a challenge to public authorities and a requirement 33 to act. 34

Public authorities have several tools to reduce external transportation costs of commut-35 ing, such as tolls, taxes, and bans. However, these standard tools do not work well in 36 France. Even though individuals generally understand the requirement to reduce the 37 negative environmental externalities generated by private cars, such options tend to be 38 unpopular. Thus, public authorities consider local policies to reduce transportation's 39 negative externalities while maintaining individual mobility, such as sustainable mobility 40 plans.<sup>1</sup> The emergence of digital technologies, connected objects, and, more particularly, 41 smartphones, makes it possible to rethink these public policies in favor of sustainable 42 mobility. Kay et al. (2010) identified six cases in which information and communications 43 technology (ICT) projects can have an impact on mobility: reducing the need to travel 44 (e.g., working from home), influencing the choice of travel mode, changing driver be-45 havior (e.g., eco-driving), changing vehicle behavior, increasing vehicle load factor (e.g., 46 car sharing, high occupancy vehicle lanes), and increasing network efficiency (e.g., con-47 gestion charging). In general, these policies inform individuals with the aim to encourage 48 them to shift to or adopt environment-friendly behaviors. 49

<sup>&</sup>lt;sup>1</sup>See Article 51 of La Loi de Transition Energétique pour la Croissance Verte. https://www.legifrance. gouv.fr/eli/loi/2015/8/17/DEVX1413992L/jo/texte

Travel information and behavior change issues are a familiar topics in the transportation 50 literature. This study aims to understand how any kind of travel information (e.g., pre-51 trip, en-route information) induces commuter mobility behavior changes. This study is 52 original because of the choice of Montpellier, which is in a uniquely paradoxical situation 53 for several reasons. First, Montpellier, a medium-sized city located in the south of France 54 with about a population of approximately 285,121, experiences acute traffic congestion. 55 In 2015,<sup>2</sup> according to the Traffic Index Ranking by TomTom<sup>®</sup>, Montpellier was ranked 56 as the third most congested city in France, just behind Marseille and Paris, and ahead of 57 Bordeaux and Lyon.<sup>3</sup> The additional travel time due to congestion is estimated to be ap-58 proximately 28% for commuting; it is 38% and 26% for Marseille and Lyon, respectively. 59 Second, Montpellier was one of the first cities in France to develop tramway services. The 60 first tramway line was introduced in 2000. In 20 years, three additional lines have been 61 built for a total of 57.9 km of infrastructure (the third largest French network after Lyon 62 and Bordeaux, without considering the Paris Region).<sup>4</sup> Finally, Montpellier has set a high 63 target for reducing car use for commuting – less than 50% of the market share by the end of 2020. With this in mind, the Montpellier Méditerranée Metropole, the intercommunal 65 administrative structure for the city, initiated a research and development program in 66 2013. 67

The program involved several industrial and scientific partners to create a smartphone
application to promote sustainable mobility behavior in Montpellier metropolitan area.
It funded €2,195,000 on a global budget of €3,225,000 for 30 months starting July 1, 2013.
As part of this program, an online survey was conducted to determine the actual mobility behaviors within Montpellier metropolitan area, and recruit testers for the mobile
application.

The survey, which ran from June to September 2015, provides information on individuals' mobility behavior within the research area. The database comprises 1,681 commuters.
In this study, we have analyzed the data collected on mobility behavior before the implementation of the smartphone application. The study aims to evaluate the impact of travel

<sup>&</sup>lt;sup>2</sup>We choose the year 2015 because it is the year of data collection for the survey in this study.

<sup>&</sup>lt;sup>3</sup>The population of these cities are: Paris with 2,148 million of inhabitants; Marseille with 861,635 inhabitants; Lyon with 513,275 inhabitants; and Bordeaux with 249,712 inhabitants.

<sup>&</sup>lt;sup>4</sup>The fifth tramway line is under construction for about of 15 km of infrastructure and expected to be completed in 2025.

information provision on changes in mobility behavior, covering all information systems 78 regardless of type of source (e.g., website, radio, text messaging, and mobile application). 79 The remainder of this paper is organized as follows. Section 2 reviews the literature 80 on the impact of information on changes in mobility behavior with a focus on four main 81 impacts: travel and waiting time, transportation mode, route changes, and disrupted sce-82 nario. Section 3 presents the methodology, the survey and the data, and the econometric 83 strategy of nested dichotomies is implemented to test the hypotheses inferred from the 84 literature review. Section 4 presents and discusses the results of the study. Section 5 85 concludes. 86

## <sup>87</sup> 2 Literature review: Information and travel behavior changes

This section provides a brief literature review regarding the effects of information on 88 users behavior.<sup>5</sup> Ben Elia and Avineri (2015) define three main types of travel information 89 that influence travel behavior: experiential, descriptive, and prescriptive. According to 90 them, experiential information "is retained in memory and gained by learning reinforced 91 from feedback from past experiences" while descriptive information "includes informa-92 tion describing the prevailing travel conditions, such as current or predicted travel times. 93 It can be provided either before departure (pre-trip) or once on the move (en-route). Both 94 can be based on historical or real-time estimates". Finally, prescriptive information "in-95 cludes a suggestions, guidance, or a recommended alternatives" (Ben Elia and Avineri, 96 2015, p.1-2). The last two types of information can be provided either before the trip (pre-97 trip information) or once on the move (*en-route* information), and in real-time as well. 98 Many studies have focused on real-time information (e.g., Tseng et al., 2013; Brakewood 99 et al., 2014; Brakewood and Watkins, 2019; Yu and Gao, 2019), with the increased use of 100 smartphones and associated applications (e.g., Dastjerdi et al., 2019; Khan et al., 2020). 101 Many other types of travel information exist, and we can observe broad trends in the 102 impact of travel information provision on user behavior changes, regardless of the type 103 of travel information provided. For this reason, the literature review on the impact of 104 information provision addresses three major topics: impact on travel and waiting times, 105

<sup>&</sup>lt;sup>5</sup>For more exhaustive and comprehensive reviews, see Brakewood and Watkins (2019), Ben Elia and Avineri (2015) and Chorus et al.(2006a).

<sup>106</sup> impact on a mode change, and impact on a route change.

#### 107 2.1 Impact on travel and waiting times

The main impact of information, mainly the real-time information, is a reduction in cur-108 rent and perceived waiting times and a reduction in overall travel time on public trans-109 portation (Brakewood and Watkins, 2019). This decrease in the public transportation 110 travel time ranges from 3% to 45%. For instance, Dziekan and Kottenhoff (2007) showed 111 that the perceived waiting times decreases by 20% after real-time displays were imple-112 mented on a tramway line in La Hague, Netherlands; 16 months after installation, the 113 average perceived waiting time decreased from 6.2 minutes to 4.8 minutes. Watkins et 114 al. (2011) and Brakewood et al. (2014) found similar results on perceived waiting times 115 for commuters in Seattle, USA, with the OneBusAway experiment. It is a passenger in-116 formation system that includes websites, telephones, text messaging, and smartphone 117 applications for the collective transportation network. OneBusAway users have a 30% 118 reduction in perceived waiting time, from 9.9 minutes to 7.5 minutes than users with in-119 formation received the traditional way. Watkins et al. (2011) also reported that real-time 120 information decreases perceived waiting time by an average of 0.7 minute. Brakewood 121 et al. (2014) found an additional positive consequence of the waiting time reduction. In-122 deed, these reductions increase the commuters' sense of personal wellbeing and security; 123 the users argue that knowing the waiting times decreases their anxiety and, therefore, 124 increases their safety at a stop. 125

In another study, Jou et al. (2005) empirically showed that after the provision of real-time 126 information, traffic is more evenly distributed because drivers change their route, which 127 contributes to a decrease in travel time (Ettema and Timmermans, 2006) and could help 128 improve the overall performance of the road network. Improved performance and pub-129 lic transportation user satisfaction also increase with information provision (Brakewood 130 and Watkins, 2019). However, Brakewood and Watkins (2019) warned of a possible bias 131 in the latter outcome of self-reported data with many individuals who always find the 132 information useful. Finally, regardless of the transportation mode (collective or individ-133 ual), the information provided has a positive impact on decreasing travel and perceived 134 waiting times, which contributes to decreasing the overall travel time because the user 135

waits less time at a station in the collective transportation context. These reductions in
travel and waiting times can also be related to changes in departure time. For instance, if
an individual waits less time at a station in the context of collective transportation, they
changed something in their travel behavior, namely, the departure time. For a private
transportation user (e.g., cars), the reduction in travel time can be linked either to a route
or a departure time change.<sup>6</sup>

#### 142 2.2 Impact on a mode change

The main expectation of the information provided is that it will enable individuals to 143 change from car to public transportation or soft modes (e.g., cycling). However, the 144 studies highlighted contrasting results regarding the impact of information on chang-145 ing travel modes. Chorus et al. (2006b) showed that the impact of information is limited 146 when a user has a general preference for car travel. In a laboratory experiment conducted 147 in Florence, Italy, Innocenti et al. (2013) demonstrated that even if the public transporta-148 tion network (i.e., metro and bus) is more efficient than a car transportation network, their 149 subjects exhibited strong adherence to the mode choice made during the first round of the 150 experiment. For instance, in the treatment where subjects repeated 50 rounds of choice 151 between car and metro, 71.4% of subjects changed less than 20 times over 50 rounds. 152 They explained this result, in particular, by the high affective value attributed to cars by 153 these users. 154

According to Steg's (2003) study based in the Netherlands, drivers associate a car with 155 freedom, independence, a status symbol, and the pleasure of driving. Moreover, car users 156 would go so far as to acquire information to reinforce their previous choices (Ben Elia and 157 Avineri, 2015). Farag and Lyons' s survey (2012) conducted in Great Britain (Bristol and 158 Greater-Manchester) in 2007 on 1,327 individuals to induce a mode change confirmed 159 the contrasting results of a mode change with information provision. They studied pre-160 trip information and concluded that drivers consult pre-trip information less often than 161 those using public transportation. Farag and Lyons (2012) found that individuals' acqui-162 sition of information is conditioned by their consideration of using public transportation. 163

<sup>&</sup>lt;sup>6</sup>To our knowledge, very few studies have analyzed the relationship between the provision of information and changes in departure times (Caplice and Mahmassani, 1992) as departure times can be confused with route changes.

According to their study, this is not the only factor that affects pre-trip information use; socio-demographic variables, particularly gender, and the social environment too impact pre-trip information use. Additionally, men consult information less than women, and they less prefer cars than public transportation for unfamiliar journeys. When respondents do not know a public transportation user or if nobody advises them, they are less likely to consult pre-trip information.

Nevertheless, pre-trip information is preferred to *en-route* information by users for plan-170 ning a multimodal trip, and the information required is mainly related to the public trans-171 portation segment (Grotenhuis et al., 2007). Kaplan et al. (2017) conducted a parallel 172 study in Brazil and Denmark to provide real-time information on public transportation. 173 They concluded that information quality influences the use of public transport. Infor-174 mation quality explains the perception of the service state; at the same time, familiarity 175 with public transportation influences the transportation system's perceived usefulness 176 and leads to a more frequent use of public transit. Mulley et al. (2017) found small dif-177 ferences between frequent and occasional users of public transit. Therefore, information 178 is a soft factor in mode choice. The result is a complicated relationship between public 179 transportation information and its use. 180

Finally, the literature review shows that travel information provision has a limited effect on mode change behavior. The shift from car to public transportation is not guaranteed, especially in the short term, as individuals tend to stay with their choice. In the long term, travel information provision could be more important, as individuals would have time to adapt themselves to a new travel behavior through a learning effect (Chorus et al., 2006b).

#### 187 2.3 Impact on a route change

Even when users who have chosen a transportation mode could make very little use of information to change modes, it could influence other changes in transportation behavior, such as change in routes. Most of the studies on the impact of route choice information involve road routes. The theoretical model developed by Lindsey et al. (2014) on the impact of pre-trip information on route choice showed a correlation between the route

conditions considered and the proposed alternative routes. It showed that the informa-193 tion is beneficial when route conditions are uncorrelated, whereas it is harmful when 194 conditions are perfectly correlated. In addition, Chorus et al. (2006a) showed that if trav-195 elers' current or planned route performs poorly, then individuals are more receptive to 196 information and, therefore, are more likely to choose a recommended route. This effect 197 is even more substantial if individuals have a fixed expected arrival time - this applies 198 more to business and commuter travel. Abdel-Aty et al. (1994), in their 1992 study in Los 199 Angeles, USA, found that commuters prefer pre-trip information because it allows them 200 to know the situation on their route in advance and, thus, plan a change in route and 201 departure time. This search for information is stronger as traffic conditions are generally 202 poor. The study by Jou (2001) conducted in Taiwan, China, provided interesting results 203 on the main characteristics of individuals who change their route. He shows that com-204 muters who encounter conditions that force them to change (e.g., congestion, accidents) 205 within a week are less likely to change their route often. This result is not in line with 206 Abdel-Aty et al. (1994), who found that variation in traffic conditions positively affects 207 the frequency of route changes. Jou (2001) showed that when a commuter arrives early 208 or late at work, it is more likely to change routes. He also observed that commuters with 209 pre-trip information were more likely to change their routes than those without it. 210

Furthermore, personal characteristics may influence on route change behavior. Jou (2001) showed that men change routes more often than women do, and young people change routes more often than older people; older people would change routes less often due to habit and risk aversion (Jou et al., 2005). Indeed, risk attitudes play a role in the impact of the provision of information on user behavior. De Palma et al. (2012) specified that individuals with a very high or very low level of risk aversion do not value information and remain poorly informed. Intermediate levels benefit more from this information.

Nevertheless, providing pre-trip information will result in travelers becoming risk-averse
(Abdel-Aty et al., 1997). Ben Elia et al. (2013) confirmed this conclusion, concluding that
this will result in a preference for more reliable routes (i.e., low variance in travel time).
In contrast, risk-seeking individuals prefer unreliable routes with lower average travel
times. However, Avineri and Prashker (2006) specified that risk-seeking behavior (i.e.,
shorter and riskier routes) would be short-term behaviors, and the tendency would dis-

appear in the long term. This trend in risk-seeking behavior is also related to information. Katsikopoulos et al. (2002) determined that the riskier route is preferred during time intervals, that is, the difference between the maximum and minimum travel times, are presented. Ben Elia et al. (2013) pointed out the role played by information accuracy; when accuracy decreases, individuals tend to shift from a risky route to a reliable route, thus confirming a tendency toward risk aversion.

#### 230 2.4 Impact on disrupted scenario

A last interesting aspect to study is impact of travel information provision on disrupted 231 scenarios. Cats et al. (2011) used a dynamic model, BuzMezzo, to test several scenar-232 ios simulating disruptions on the public transport network. The dynamic model is de-233 veloped for the metro system in Stockholm, Sweden. Cats et al. (2011) proposed two 234 disruption scenarios, a 15-minutes delay and a frequency reduction. They showed that 235 individuals' route choices for stops and lines are influenced by the chosen disruption 236 scenarios, and also by the real-time information available. In disrupted scenarios sim-237 ulations, the impact of travel information provision is a reduction in travel time (from 238 9 to 11%), and in waiting time up to 18%. In addition, providing real-time information 239 can have impacts to reduce vulnerability on public transportation network (Cats and 240 Jenelius, 2018). For instance, Kattan et al. (2011) found that 21.4% of highway users re-241 ported changing to variable message sign-suggested routes in the event of an accident or 242 construction, and 16% reported changing occasionally. 243

To summarize the literature review, the provision of information has a limited impact on 244 travel behavior changes (i.e., mode, route, or departure time changes). Individuals will 245 have strong habits mainly for commuting trips (Farag and Lyons, 2012; Chorus et al., 246 2006b; Ben Elia and Avineri, 2015), while information will have a more significant impact 247 on non-usual trips (Emmerink et al., 1996; Chorus et al., 2006b; Farag and Lyons, 2012; 248 Horold et al., 2015). For instance, Kaplan et al. (2017) showed that real-time information 249 searches are associated with night trips and unfamiliar journeys. When individuals are 250 unfamiliar with a place, they spend more time searching for information (Horold et al., 251 2015). Essen et al. (2016) also indicated that as long as individuals are satisfied, they will 252 not pay attention to information to reduce their cognitive efforts. Thus, if commuters 253

have already experienced problematic situations such as congestion or travel time vari-254 ability, they are more likely to change their travel behavior (Chorus et al., 2006b). An 255 issue remains about the levels of situations that would lead commuters to change their 256 behavior. In addition to the trip definition of a trip, several socio-demographic charac-257 teristics define trips as well as trip information users. They are generally men with high 258 education levels, high incomes (Abdel Aty et al., 1994), and mobile phones (Chorus et al., 259 2006b; Khan et al., 2020). However, this typical profile does not necessarily imply that 260 they will change their travel behavior most because of this information. 261

## 262 **3 Methodology**

An empirical strategy based on a questionnaire survey was implemented to answer the research question of evaluating the impact of information on changes in transportation behavior. Section 3.1 discusses the questionnaire structure and the data collection process. Section 3.2 establishes assumptions to be tested using the data collected on a convenient sample of Montpellier metropolitan area commuters, and Section 3.3 presents the econometric strategy to model the impact of travel information provision on behavioral changes.

#### 270 3.1 Survey and data collection

#### 271 3.1.1 Questionnaire structure

The questionnaire included 74 items and is divided into 4 parts. The first part collected 272 the respondents' main socio-demographic characteristics: age, gender, occupational cat-273 egory, household size, number of children, residential location, and workplace. The sec-274 ond focused on respondents' travel habits: car ownership, public transportation pass, 275 choice of transportation modes for commuting, number of modes used, travel schedules, 276 and perceived travel cost. The third part was devoted to travel information using by re-277 spondents: the use of pre-trip and *en-route* information sources, the number of sources 278 used, reliability and trust in the information provided, and behavioral changes induced. 279 The fourth part addressed local transportation issues:3M area inhabitants' perceptions of 280 congestion, noise, air pollution, parking problems, bicycling and walking issues. The last 281

<sup>282</sup> part was not used in this study.

#### 283 3.1.2 Data collection process

A large-scale survey was conducted among the Montpellier metropolitan area inhabi-284 tants as part of a more general project on multimodal transportation and mobility topics 285 to better understand travel behavior.<sup>7</sup> The data collection process was implemented via 286 an online survey from June 16, 2015, to September 7, 2015. The online questionnaire 287 was sent using various email mailing lists (e.g., Montpellier metropolitan area, Univer-288 sity of Montpellier, business, and private networks), and other communication media. 289 Due to participative and inclusive citizenship considerations, no inclusion criteria were 290 used. We obtained 2,310 responses. After checking and cleaning the questionnaires of 291 missing data and some conditions (e.g., only commuters were targeted), we obtained a 292 convenient sample of 1,681 commuters. 293

#### 294 **3.2** Assumptions to be tested

Five hypotheses were defined based on a literature review on the impact of travel information on mobility behavior changes. They were tested using the data collected on commuters in research region. The hypotheses are as follows:

• H1: Young, educated men search for information more often and, therefore, will change their travel behavior.

The literature review highlighted a typical individual profile that is more sensitive to search for travel information and use it to change travel behavior (e.g., Jou, 2001; Jou et al., 2005). They showed men and young people change route more often than women and older people. We tested if this same individual profile of young, educated men would appear in the Montpellier metropolitan area.

<sup>&</sup>lt;sup>7</sup>Montpellier metropolitan area comprises 31 towns covering a surface area of 421.8 km<sup>2</sup>, with 465,070 inhabitants (2016), more than half of whom live in Montpellier (i.e., 285,121). The city of Montpellier attracts many commuters due to numerous employment opportunities. Still, considering Montpellier's small size, its rank of being the third most congested city in France is the most singular.

• H2: Commuters with a public transportation pass search for more information and,
 therefore, will change their travel behavior.

The aim is to verify the impact that a public transportation pass can have on mobility behavior changes. Public transportation commuters were assumed to have such a pass and to be seeking more travel information because they are dependent on buses and tramways. Some of it is received automatically, such as online displays at stations without even looking for information. Thus, these commuters should adapt their mobility behavior more often by changing their schedules, routes, or even travel modes (Cats et al., 2011).

• **H3:** The more commuters use many pre-trip information sources, the more they will change their travel behavior.

According to the literature, individuals prefer pre-trip information when planning their 316 trips, especially when a trip part is made by public transportation (e.g., Mulley et al., 317 2017). In a private transportation context, the pre-trip information allows us to know the 318 traffic state in advance; therefore, users can change or adjust their route and departure 319 time. In addition, commuters have many pre-trip information such as websites, mobile 320 applications, listening radio, and variable message signs. All travel information sources 321 are grouped under the name of advanced travel information systems. Therefore, we 322 assumed that a commuter using an increasing number of pre-trip information sources 323 would encourage a change in his travel behavior. 324

• H4: Commuters with high travel times would use more travel information and, therefore, change their travel behavior.

The literature review highlights that provision of travel information contributes to decreasing the overall travel time of individuals (e.g., Brakewood and Watkins, 2019; Cats et al., 2011; Ettemma and Timmermans, 2006). Thus, logically, individuals with higher travel times will be more willing to seek information and ultimately adjust their travel behavior.

• **H5:** Commuters with a positive safety margin would use more travel information and, therefore, change their travel behavior.

Safety margin (Knight, 1974) defined the additional travel time an individual integrates with the total travel time to cope with the negative consequences of uncertain travel times. It can be measured as the difference between the individual expected travel time and the actual travel time using the schedules predicted by an individual, and the average travel time:

$$SM = t_w - t_h - E(t), \tag{1}$$

where  $t_w$  is the preferred arrival time from activity (e.g., work),  $t_h$  is the departure time from home, and E(t) is the average (or expected) travel time for the trip. From Equation (1), three cases can be obtained. First, individuals with a negative safety margin (SM < 0) imply that they do not plan enough time to allow them to be on time. Second, individuals with a zero safety margin (SM = 0) imply that they plan just enough time to be on time. Third, individuals with a positive safety margin (SM > 0) imply that they plan additional time to protect themselves from uncertainty.

According to this definition, a safety margin can be viewed as a proxy for prudent behavior.<sup>8</sup> In the same vein as De Palma et al. (2012), we assumed that prudent individuals characterized by a positive safety margin would be more willing to search for information and use it to change their travel behavior.

#### **350 3.3 Overview of the econometric strategy**

Assessing the role of traveler information provision on changing mobility behavior re-

<sup>&</sup>lt;sup>352</sup> quires modeling users' decision-making processes and identifying their main determi-

<sup>&</sup>lt;sup>8</sup>For economists, risk aversion refers to the fact that individuals dislike any risky situation, while prudence refers to the way in which they will protect themselves against that risk.

nants. The questionnaire was designed to identify three specific kinds of behavior re-353 garding the impact of travel information provision on mobility behavior. This was done 354 by employing a series of questions. The first observable behavior is due to individu-355 als who do not use any information sources (pre-trip or en-route) for their commuting 356 trips. Another type of behavior is that of individuals who search for travel information 357 provision but do not use it to adjust or modify their mobility behavior. The last type of 358 behavior concerns individuals who use the provision of travel information to adjust or 359 modify their mobility behavior. 360

A categorical variable was built with three mutually exclusive categories, one for each type of behavior. The objective was to model the probability that a given individual in our sample will adopt one of the three behaviors identified above.

We opted for the nested dichotomies method (Fox, 2016; Friendly and Meyer, 2015).<sup>9</sup> This 364 method separates the three alternatives of the categorical variable into two dichotomies, 365 each estimated using a binary logit model. As Fox (2016) pointed out, this method is 366 reasonable if dichotomies' choices are not arbitrary. The nested set of two dichotomies 367 appears to be well founded. At the first level, we distinguished between individuals 368 who do not use any information sources and those who use travel information provision. 369 At the second level, we studied whether the travel information provision impacts users' 370 mobility behavior only for individuals who used travel information sources. The nested 371 dichotomies are shown in Figure 1. 372

Indeed, the decision-making process can be considered sequential. At the first level, commuters decide whether to use a travel information source for their Montpellier metropolitan area trips. At the second level, if they have chosen to use an information source in the first step, commuters decide whether to use the information provided to change or adjust their mobility behavior.

At each level, we modelled the choice between the two alternatives using a binary logit. As demonstrated by Friendly and Meyer (2015) and Fox (2016), each dichotomy is in-

<sup>&</sup>lt;sup>9</sup>We first employed a generalized logit model to estimate this probability, but the Small and Hsiao test (1985) rejected the null hypothesis of the independence of irrelevant alternatives. We then turned to a multinomial probit model, which implicitly assumes the homogeneity of slopes for each utility function associated with the alternatives considered. Since the slope homogeneity test was rejected, we finally opted for the method of nested dichotomies.



Note: n is the number of individuals for each decision.

Figure 1: Nested dichotomies structure

dependent. Consequently, the probability of a given alternative or option is simply the product of the probability obtained at each level, provided that the given alternative exists at the level under consideration. For instance, we determined the probability of using travel information as  $Prob(Use) = p_1$ , and the probability of using the travel information but not changing behavior as Prob(Use and No change) =  $(p_1) \times (1 - p_2)$ . Then, we calculated the probability of using travel information and change in behavior as Prob(Useand  $Change) = (p_1) \times (p_2)$ .

(Level 1) 
$$\operatorname{Prob}(Use) = p_1 = \frac{e^{Z_1}}{1 + e^{Z_1}}$$
 (2)

where  $Z_1 = X\beta_1 + \epsilon_1$ , with X is the vector of explanatory variables,<sup>10</sup>  $\beta_1$  is the vector of coefficients to be estimated, and  $\epsilon_1$  is the random term distributed according to Gumbel's distribution.

(Level 2) 
$$\operatorname{Prob}(\operatorname{Change}) = p_2 = \frac{e^{Z_2}}{1 + e^{Z_2}}$$
 (3)

<sup>391</sup> where  $Z_2 = X\beta_2 + \epsilon_2$ , with X is the vector of explanatory variables,  $\beta_2$  is the vector of

<sup>&</sup>lt;sup>10</sup>The potential explanatory variables are various and numerous. They are listed and described in detail in Table 1 of the Section 4.

coefficients to be estimated, and  $\epsilon_2$  is the random term distributed according to Gumbel's distribution.

Prob(Use and Change) = 
$$(p_1) \times (p_2) = \frac{e^{Z_1} \times e^{Z_2}}{(1 + e^{Z_1})(1 + e^{Z_2})}$$
 (4)

394

Prob(Use and No Change) = 
$$(p_1) \times (1 - p_2) = \frac{e^{Z_1}}{(1 + e^{Z_1})(1 + e^{Z_2})}$$
 (5)

The probability defined by Equation 4 allows us to explore the determinants of this change. The estimation strategy described in Figure 1 was used, and the main results are presented in Section 4.

#### 398 4 Results

#### **399** 4.1 Descriptive statistics

Before discussing the econometric results, we proceed to an analysis of the data using descriptive statistics. Table 1 shows the socio-demographic characteristics of the respondents (1,681) and their commuting habits.

While no inclusion criteria were defined, because of the keenness of local public authorities to involve all citizens (an inclusive, participative, and collaborative survey), the sample is gender balanced and consistent with the INSEE study results (2013) on Montpellier metropolitan area inhabitants,<sup>11</sup> according to Pearson's chi-square test.<sup>12</sup>

The respondents were quite young, with more than two-thirds of them being 18–39 years old, and only 3% of them are 60–75 years old. Moreover, the main occupational categories of respondents were students (33.4%), managerial staff (30%), and employees (24%). Respondents between 18 and 39 years old and managerial staff were over-represented in the data.<sup>13</sup> We obtained rather small households with an average of 1.61 consumption units

<sup>&</sup>lt;sup>11</sup>INSEE, recensement de la population 2013, projections de population (modèle Omphale 2017), https: //www.insee.fr/fr/statistiques/3673373#tableau-figure3

<sup>&</sup>lt;sup>12</sup>See Supplementary Materials, Tables 1 to 3.

<sup>&</sup>lt;sup>13</sup>This over-representation may have an impact on the validation of **H1**. Indeed, since our sample is not representative of the Montpellier metropolitan area population, and since the two categories based on **H1** are over-represented, this hypothesis could be verified by default. Consequently, we will have to be cautious in the analysis of this hypothesis.

# <sup>412</sup> per household.<sup>14</sup> This also reflects the overall inhabitants of Montpellier metropolitan <sup>413</sup> area (1.68).

Variables	Freq.	Percent.	[INSEE, 2013]	Variables	Freq.	Percent.
Gender				Transportation mode used <sup>1</sup>		
Male	826	49%	[48%]	Private vehicle ( <i>i.e.</i> , car, motorbike)	736	44%
Female	855	51%	[52%]	Carpool	52	3 %
				Tramway	883	53%
Age				Bus	399	24%
18 to 39 years	1,185	70%	[49%]	Railways	54	3%
40 to 59 years	453	27%	[32%]	Bicycle	452	27%
60 to 75 years	43	3%	[18%]	Walking	463	28%
-				Others (e.g., scooter)	19	1%
Occupational catego	ory			Multimodal Transport		
Farmer	3	0.18%	[0.11%]	Yes	501	29.3%
Craft person	64	3.81%	[3.08%]	Sometimes	240	14.28%
Worker	11	0.65%	[6.59%]	No	935	56.42%
Employee	400	23.8%	[12.73%]	Car ownership		
Middle staff	123	7.31%	[13.29%]	Yes	1,121	67%
Managerial staff	512	30.46%	[10.36%]	No	560	33%
Student	568	33.79%	[36.43%]	Public transportation pass		
				Yes	745	44%
Household structur	e (mean)			No	936	56%
Adults		1.98		Shopping after work		
Children		0.40		Yes	976	58%
Consumption Units		1.61	[1.68]	No	705	42%
_				Commuting characteristics (mean)		
				Number of vehicles owned		1.23
				Perceived cost (€)		3.39
				Travel time (min)		28.83 mins
				Safety margin (min)		7.82 mins

Table 1: Sample characteristics on socio-demographic traits and commuting habits

<sup>1</sup>The question on transportation mode used allowed for multiple answers, so the sum of percentage of all transportation modes used may exceed 100%.

As for the respondent's commuting habits (Table 1, right side), a majority of respondents, 414 or 80%, used public transportation (i.e., tramway, bus, or railways), and 55% used active 415 transportation modes (i.e., bicycle and walking). Only 44% reported using a private ve-416 hicle (e.g., car, motorbike) to commute for all or part of their trips. Moreover, about 417 one-third of the respondents combined several transportation modes always, while 14% 418 did so sometimes, and 56% were exclusive users of only one transportation mode. Two-419 thirds of the respondents (67%) owned at least one car in the household. Finally, 44% had 420 a public transportation pass. 421

<sup>&</sup>lt;sup>14</sup>Consumption units (CU) is a weighting system used by the French National Institute of Statistics and Economics Studies (INSEE). The first adult of the household has a weight of 1.0; any additional person older than 14 years has a 0.5 weight while any additional person younger than 14 years has a 0.3 weight.

From the survey responses, the one-way average commuting characteristics were calcu-422 lated. On average, the perceived cost of commuting for one-way was estimated to be at 423 around €3.39. The average travel time for commuting (one-way) was estimated to be 29 424 minutes, with an average safety margin of approximately 8 minutes. This implied that 425 an individual allocated an extra 8 minutes as a precaution against a travel disruption or 426 congestion for a 29-minutes trip (i.e., 27.1% of additional travel time precisely with the 427 figures provided in Table 1). These figures are quite consistent with those provided by 428 the 2015 Traffic Index Ranking (by TomTom<sup>®</sup>), which estimated a 28% additional travel 429 time for commuting trips due to traffic jams in Montpellier. 430

Table 2 provides some elements of travel information used by the respondents. First, 73% of respondents reported using travel information sources (e.g., mobile applications, radio, text messaging). Nevertheless, pre-trip information is used more often than *enroute* information. Only 31% of respondents reported never using pre-trip information, while 48% reported never using *en-route* information. This assessment is consistent with Grotenhuis et al. (2007), who explained that pre-trip information is preferred to users' *en-route* information.

The provision of information through websites and mobile applications is dominant 438 among all the travel information sources used. The questionnaire differentiates between 439 websites and mobile applications. At the time of the survey, the public transportation 440 operator, Transport de l'agglomération de Montpellier (TaM) did not have an official mobile 441 application. A traveler who wanted to obtain official information had to go to the TAM 442 website. However, unofficial mobile applications have been developed in parallel, along 443 with Facebook and Twitter groups, to share travel information such as network disrup-444 tions and inspector attendance. 445

Finally, although 73% of respondents reported using an information source, only 31% reported using it to change their travel behaviors. Travel behaviors take into account changes in transportation mode as well as in route or changes in departure times. Unfortunately, the survey was not designed to directly identify one of the three behavioral changes. This is a limitation of the study, even if some insightful elements of the type of change involved can be deduced indirectly.

Variables	Freq.	Percent.	Variables	Freq.	Percent.	
Using any information source						
Yes	1,231	73%				
No	450	27%				
Using pre-trip information source			Using en-route information source			
Always	147	9%	Always	101	6%	
Often	441	26%	Often	290	17%	
Sometimes	577	34%	Sometimes	492	29%	
Never	516	31%	Never	798	48%	
Types of pre-trip information sources		Types of <i>en-route</i> information source				
Internet websites	880	52%	Internet websites	467	28%	
Smartphone applications	518	31%	Smartphone applications	492	29%	
Radio	140	8%	Radio	154	9%	
Text-messaging	15	0.9%	Text-messaging	13	0.77%	
Others (e.g., GPS)	31	1.8%	Others (e.g., GPS, schedule display)	59	3.5%	
Using the information provided to change travel behavior						
Yes	517	31%				
No	1,164	69%				

Table 2:	Sample	characteristics	on pre-trip	anc	l en-route	inf	ormation	uses
----------	--------	-----------------	-------------	-----	------------	-----	----------	------

To check the existing relationships between variables, contingency tables and  $\chi^2$  tests were carried out; all the tables have been grouped together in the supplementary material documents. This analysis allowed for commenting on the hypotheses defined in Section 3.2.

The study found a relationship between the age of commuters and their information use 456 and frequency of change in mobility behavior. It appears that there were issues of over-457 and under-representation of the 40-59 age group. Specifically, it was over-represented 458 in the non-use of travel information and occasionally in changing mobility behavior. At 459 the same time, this age group was under-represented in using information and changing 460 mobility behavior often and always. In contrast, there was no relationship between the 461 education level captured by the occupational category and information use or mobility 462 behavior change. Thus, H1 was unlikely to be verified, or only partially verified, be-463 cause there was no relationship between information use and mobility behavior change 464 as well as education level and mobility behavior change. This was only affected by age. 465 Econometric modeling should shed additional light on the validation of H1. 466

H2 dealt with the relationship between use of travel information and commuters with a public transportation pass. Based on  $\chi^2$  tests on supplementary material documents, there was indeed a relationship between travel information use and ownership of a public transportation pass and the frequency of mobility behavior change. Nevertheless, the test pointed to two problems. The first was the under-representation of commuters who
did not have a public transportation pass and who always changed their mobility behavior.<sup>15</sup> The second was the problem of over-representing commuters who had a public
transportation pass, and who always changed their mobility behavior.<sup>16</sup>

The  $\chi^2$  tests showed a relationship between the frequency of information use (both pretrip and *en-route*) and the frequency of mobility behavior change, which was in line with H3. The econometric results will allow us to go further in terms of the importance of the different factors and confirm or invalidate the hypotheses defined in Section 3.2.

#### 479 4.2 Econometric results

#### 480 4.2.1 General considerations

The econometric strategy defined in Section 3.3 and Figure 1 is applied, and the results are provided in Table 3 for each level of the dichotomies nested structure. At each level, we introduced explanatory variables linked to socio-demographic characteristics and commuting habits (Table 1) and linked them to pre-trip and *en-route* information use (Table 2). Only variables that were significant at least at the 10% level, were included in the model.<sup>17</sup>

The likelihood ratio tests showed that the models were valid at both the first and second 487 levels. The proportion predicted with success was quite good at 67% and 70% respec-488 tively, at the first and second levels. The goodness of fit was satisfactory, with an overall 489  $Pseudo - R^2$  of 0.117. It should also be noted that there were no common explanatory 490 variables at each level, which justifies the analysis of the level 1 and level 2 models sepa-491 rately. Only when we attempt to assess the global impact on the probabilities expressed 492 by Equations (2), (3), and (4) of the set of variables will we use the Level 1 and Level 2 493 variables simultaneously. 494

<sup>&</sup>lt;sup>15</sup>See supplementary material, Table 9: Contingency table between public transportation pass and frequency of mobility behavior change with Pearson's chi-squared test.

<sup>&</sup>lt;sup>16</sup>See supplementary material, Table 9: Contingency table between public transportation pass and frequency of mobility behavior change with Pearson's chi-squared test.

<sup>&</sup>lt;sup>17</sup>For qualitative variables, we used Type 3 effects analysis to determine whether the variable should be kept. If so, this means that the variable had a significant effect on the explained probability, even if this cannot be true for all the categories (e.g., the age variable).

	Level 1		Level 2	
Dependent Variables	Information Use		Behavioral Changes	
	$(y_1 = 1)$		$(y_2 = $	= 1)
Explanatory Variables	Coef.	p-value	Coef.	p-value
Intercept	0.8614	< 0.0001	-3.0144	< 0.0001
Age				
18 to 39 years	Ref.	Ref.	-	-
40 to 59 years	-0.5087	< 0.0001	-	-
60 to 75 years	0.2504	0.5145	-	-
Public transportation pass				
No	Ref.	Ref.	-	-
Yes	0.4259	0.0003	-	-
Shopping after work				
No	Ref.	Ref.	-	-
Yes	0.2891	0.0119	-	-
Car ownership				
Yes	-	-	Ref.	Ref.
No		-	0.5341	0.0015
Commuting by car				
No	-	-	Ref.	Ref.
Yes	-	-	0.4989	0.0025
Travel time	-	-	0.0127	< 0.0001
Safety margin	-	-	0.0258	0.0079
Square of safety margin	-	-	-0.00031	0.0681
Number of <i>en-route</i> information sources used	-	-	1.8165	< 0.0001
Number of Observations	1,681		1,231	
Likelihood Ratio Test	42.86	< 0.0001	378.81	< 0.0001
Proportion Predicted with Success	67%		70%	
$Overall Pseudo - R^2$		0.	117	

#### Table 3: Nested dichotomies estimation

#### 495 **4.2.2** Level 1: Determinants of travel information use

In the sample, 450 individuals reported that they did not use information sources for commuting trips within the research region. At the same time, 1,231 commuters reported using pre-trip or *en-route* information sources. At level 1, the probability of using pre-trip or *en-route* information sources was modeled (i.e.,  $y_1 = 1$  in Figure 1). Three variables — the individual's age, owning a public transportation pass, and declaring to shop after work — had a significant impact on the probability of using pre-trip or *en-route* information sources.

The age variable, belonging to the 40–59 years group, reduced the probability of using a pre-trip or *en-route* information sources compared to the reference category (18–39 years).<sup>18</sup> This seems quite logical because young people are more comfortable with digital innovations and applications available on smartphones. Since no gender or educa-

<sup>&</sup>lt;sup>18</sup>No comment on the 60-75 years group can be made due to its non-significant coefficient.

tional effects could be demonstrated by econometric modeling, H1 is only very partiallyvalidated.

In addition, owning a public transportation pass undoubtedly positively impacted on the probability of using information sources. Indeed, with a positive and significant coefficient of this variable in the econometric modeling, we retrieved widely documented results in the literature (Farag and Lyons, 2012; Grotenhuis et al., 2007). The travel information provision allowed this category of individuals to optimize their transportation chain and avoid or diminish the breaking loads. This result confirmed the first part of H2 that commuters with a transportation public pass use more travel information.

Finally, the last determinant identified by the model as having an impact on the probabil-516 ity of using an information source was related to the fact that an individual plans to shop 517 after work. In such circumstances, which can put individuals out of their daily routine, it 518 makes sense for them to use pre-trip or *en-route* information sources. In an uncertain con-519 text, the use of an information source is of interest to individuals, as it diminishes stress 520 and increases personal security. Other studies have confirmed this, including Brakewood 521 et al. (2014), and Brakewood and Watkins (2019). What requires consideration is if the use 522 of this information by commuters helps them modify or adjust their mobility behavior. 523

#### 4.2.3 Level 2: Determinants of mobility behavior changes

<sup>525</sup> Of the 1,231 respondents who reported using an information source for their commut-<sup>526</sup> ing trips, only 517 commuters (i.e., 41.99%) reported using the information provided to <sup>527</sup> modify or adjust their mobility behavior. At level 2, the probability of changing mobility <sup>528</sup> behavior due to travel information provision is modeled (i.e.,  $y_2 = 1$  in Figure 1). The <sup>529</sup> econometric results are listed in Table 3.

Econometric modeling showed that the five variables have an impact on the previous probability; two were qualitative, and three were quantitative. The qualitative variables that had an impact on the probability of changing mobility behavior were whether one owned a car and whether one made commuting trips by car. The econometric modeling highlighted the quantitative variables impacting this same probability, travel time, safety margin and its square, and the number of *en-route* information sources used.

According to our model results, not owning a car would increase the probability of using 536 the information provided to adjust or modify mobility behavior. This seems fairly credi-537 ble because an individual in such a situation must use either public transportation (e.g., 538 bus or tram), shared modes (e.g., carpooling, carsharing, bike-sharing), or active modes 539 (e.g., cycling, walking). Therefore, this mobility must be organized and requires the use 540 of travel information and adaptation of mobility behavior. For this type of individual, 541 changes in behavior may, therefore, may be linked to changes in transportation modes, 542 routes, or departure times. 543

Another interesting finding was in line with the transportation mode chosen for daily 544 commuting within the research region. Traveling by car allowed greater flexibility in 545 schedule and route choices than traveling by public transportation. Thus, using cars for 546 such trips would increase the probability of changing mobility behavior due to the travel 547 information of various sources. In this case, the aim of changing mobility behavior would 548 be to optimize travel time by avoiding heavily congested sectors or routes, or possibly by 549 changing departure times. This would, therefore, help to make cars more efficient. These 550 results were fully consistent with the theoretical prescriptions of the model developed by 551 Lindsey et al. (2014), with the numerical simulations by Ettema and Timmermans (2006) 552 as well as the empirical findings of Jou et al. (2005). 553

Travel time played an unambiguous role in the probability of changing mobility behavior owing to the travel information provided. This impact was positive, which meant that the more the travel time, the more the user would try to optimize it by using the information provided and changing behavior. Therefore, this was in line with the validation of H4.

The safety margin — which can be seen as an operational measure of the prudence con-558 cept in a risky decision context — also played an important role in the probability of 559 changing mobility behavior as a result of the travel information provided. Nevertheless, 560 and contrary to the travel time variable, safety margin intervened in econometric mod-561 eling through not only a linear but also a quadratic term. This specific feature meant 562 that safety margin had a non-monotonic impact on the studied probability and revealed 563 the existence of a threshold effect: an increase in the safety margin until 41.6 minutes 564 increased this probability and decreased the probability beyond this level. Consequently, 565 a prudent individual with a low safety margin (0 < SM < 41.6 min) has a growing 566

probability of using the travel information provided to change their mobility behavior.<sup>19</sup>
Therefore, this was in line with the validation of H5.

The results obtained concerning the impact of travel time and the safety margin on the probability of changing mobility behaviors due to information provision fully validated H4 and H5. To the best of our knowledge, this result has not been documented in the economic literature on transportation.

Finally, at level 2, the number of en-route information sources used appeared to be one of 573 the determinants of mobility behavior change. With a positive coefficient associated with 574 this variable, it meant that the more individuals consulted en-route information sources, 575 the more likely they were to use the information to adjust or modify their mobility be-576 havior. This result was consistent with the validation of H3. Moreover, the econometric 577 modeling used did not reveal users' preference for pre-trip information sources, as it is 578 usually documented in the literature, and more specifically in the studies conducted by 579 Abdel-Aty et al. (1994) and Grotenhuis et al. (2007). This finding invalidated H3. 580

We will now pool the explanations obtained at the two levels to compute the probability established in Equation (4) and discuss its sensitivity in Section 4.3.

#### 583 4.3 Discussion

Faced with the numerous negative externalities of urban trips, local public authorities 584 have to design and implement policies to promote sustainable urban mobility. In France, 585 to achieve this goal, local public authorities initially chose to invest in heavy public trans-586 portation infrastructure networks by redeploying the tramway in the early 2000s and re-587 ducing the space devoted to cars. The policy aimed to achieve a modal shift from the 588 car to public transportation but achieved its objective only partially, given the density of 589 public transportation in Montpellier metropolitan area. With the rise of digital technolo-590 gies, local public authorities have placed their hope on connected and shared mobility 591 (real-time information for users and multimodal approach). 592

<sup>593</sup> Our study aimed to assess the power of travel information provision on users' behav-

<sup>594</sup> ioral changes in mobility. Some determinants of both aspects (use of information and

<sup>&</sup>lt;sup>19</sup>These results will be further explored inSection 4.3.

behavioral changes) have been previously identified, and we now focus on the proba-595 bility defined in Equation (4) and its sensitivity. More specifically, we provided some 596 insights into the variations in the probability that an individual will use an information 597 source and change his/her mobility behavior.<sup>20</sup> To assess the variations in the previous 598 probability, we distinguished between the quantitative and qualitative variables. For the 599 former, we computed the probability's elasticity, and for the latter, we computed the rel-600 ative variation in the probability. The results are provided in Table 4 and supplemented 601 by graphs (see Figures 2 and 3). 602

Table 4: Variation of Prob(Use and Change)

At this average point, $Prob$ (Use and Change) = 0.308					
	Sensitivity		Elasticity		
Age	Ŭ		U U		
18 to 39 years	0.324	Travel Time	+0.25		
40 to 59 years	-20.06%	(29 minutes)			
Public transportation pass					
No	0.287	Safety margin	+0.11		
Yes	+16.17%	(8 minutes)			
Shopping after work					
No	0.286	Number of <i>en–route</i>	+1.17		
Yes	+18.44%	information sources used			
Car ownership					
Yes	0.295				
No	+12.91%				
Commuting by car					
No No	0.292				
Yes	+14.66%				

Notes : In bold is the probability; the other figures describe the evolution of the probabilities for any categories other than the reference category, all things being equal.

These graphs were built to provide illustrations of the impact of the various variables, identified at levels 1 and 2, on the probability that individuals will use the information provided to modify their mobility behavior. To do so, the graphs describe the impact on the previous probability of travel time on the one hand (left–hand graphs in Figures 2 and 3) and the safety margin (right–hand graphs in Figures 2 and 3). In addition, the

<sup>&</sup>lt;sup>20</sup>We have made the computations at the average point of our sample. This point is defined by the following characteristics: Age = '18–39', Public Transportation Pass = 'No', Shopping after Work ='No', Car ownership = 'Yes', Commuting by car = 'No', Travel Time = 29 mins, Safety Margin = 8 mins, Number of *en-route* information sources used = 1.

probability evolution curves were plotted for the different categories of the qualitative
 variables identified as having a significant role.



Figure 2: Impact of the various determinants on the Prob(Use and Change) (Part I)



Figure 3: Impact of the various determinants on the Prob(Use and Change) (Part II)

<sup>610</sup> We focused our comments primarily on the discussion and validation of H4 and H5 since <sup>611</sup> the relationships established therein have been relatively untested in previous studies.

Travel time had a positive and linear effect on the probability that an individual would 612 use travel information to change their mobility behavior. All other things being equal, 613 this probability was all the greater when the individual owned a car (+12.91%), com-614 muted by car (+14.66%), used several en-route information sources (elasticity of +1.17), 615 and for young people (-20.06% for 40 to 59 years compared to 18 to 39 years). The de-616 terminants at level 2 seemed to significantly influence the probability (both on level and 617 difference base) than the determinants identified at level 1 of the nested dichotomies 618 structure. 619

As noted earlier, the safety margin had a non-linear effect on the probability that an individual would use the travel information provided to adjust their mobility behavior. This non-linearity revealed the existence of a threshold effect (41.6 min): before this threshold, the probability increased; after this threshold, it decreased. Again, the variables of level 2 seemed to have a greater influence on the previous probability than those of level 1. The study's findings on the impact of travel time on Prob(Use and Change) remained valid in the context of the safety margin studies.

However, additional results can be obtained. Indeed, three types of individuals can be
distinguished depending on the value and the magnitude of their safety margin:

• Chronic non-prudent individuals. With a negative safety margin (-15 min  $\leq SM <$ 0 min), these individuals do not correctly anticipate recurrent congestion or disruption and have a low preference for punctuality. Logically, for these individuals, the probability of using the travel information provided to change their mobility behavior is relatively low (about 0.150) but tends to increase for individuals with a safety margin close to 0 min (about 0.225).

Reasonably prudent individuals. With a positive safety margin (0 min ≤ SM <</li>
 41.6 min), these individuals make full use of the travel information provided and
 adapt their mobility behavior accordingly. For these individuals, the probability
 Prob(Use and Change) varied from 0.225 to 0.575.

Excessively prudent individuals. With a positive and large safety margin (SM ≥ 41.6 min), these individuals have such a large precautionary margin that they tend to make less use of provided travel information to change their mobility behavior.
 Therefore, it is quite logical that the probability Prob(Use and Change) decreases as the individuals' safety margin increases (from 0.575 to 0.275).

These results can be linked to those of De Palma et al.'s (2012) analysis of risk aversion and information value. These authors showed that risk-neutral or low-risk averse individuals were the main beneficiaries of information. In contrast, individuals at extreme bounds (i.e., with very high-risk aversion or very low-risk aversion) remained misinformed and therefore did not change their behavior. We retrieved the same kind of results for prudence attitudes as his for risk aversion. Indeed, our results established that chronic non-prudent individuals, and excessively prudent individuals would make less
 use of information and change their behavior less than reasonably prudent ones.

# 652 5 Conclusion

This study on the Montpellier metropolitan area aimed to assess the role of travel information provision on behavioral changes for commuters. Based on the literature review, we established five assumptions regarding the expected effects of travel information provision on behavioral changes in commuters. We tested these five assumptions on a convenient sample of 1,681 commuters in Montpellier metropolitan area collected during the summer of 2015. The main results are summarized below.

No gender and educational effect could be highlighted in our study, while being young 659 had an impact. However, we remain cautious about the results' true scope since we 660 had an over-representation of the young age group (18-39 years old). These findings 661 would therefore contribute to a very partial validation of H1 – Young, educated men search 662 for information more often and, therefore will change their travel behavior. Moreover, having 663 a public transportation pass positively influenced the probability of users using travel 664 information for commuting trips. This result was in line with H2 – Commuters with a 665 public transportation pass search for more information and, therefore, will change their mobility 666 *behavior*. Furthermore, contrary to what was generally documented in the literature, our 667 results showed that 3M commuters were more sensitive to en-route information and used 668 it to modify or adapt their mobility behavior, which would invalidate H3 - The more 669 commuters use many pre-trip information sources, the more they will change their travel behavior. 670

<sup>671</sup> Undoubtedly, travel time had a positive impact on the probability of changing mobility <sup>672</sup> behavior due to travel information use. The longer the travel time, the more commuters <sup>673</sup> tried to optimize it by using information and changing mobility behavior. H4 – *Com-*<sup>674</sup> *muters with high travel time would use more travel information and, therefore will change their* <sup>675</sup> *travel behavior*, was therefore verified for our commuter sample. This result was not re-<sup>676</sup> ally surprising, even though the role played by this factor was rarely highlighted in the <sup>677</sup> literature.

The last assumption we wanted to test in this study is the impact of commuters' pru-678 dence on travel information use. As an operational measure of the prudence concept, 679 the safety margin allowed us to highlight a threshold effect and characterize commuter 680 profiles according to their prudence levels. First, chronic non-prudent individuals were 681 characterized by a negative safety margin. These individuals did not correctly anticipate 682 recurrent congestion or disruption and had a low preference for punctuality. Second, 683 reasonably prudent individuals were characterized by a positive safety margin between 684 zero and the threshold. These individuals made full use of the travel information pro-685 vided and adapted their mobility behavior accordingly. Finally, excessive prudent indi-686 viduals were characterized by a positive and large safety margin, which was higher than 687 the threshold. These individuals had a large precautionary margin so much so that they 688 tended to make less use of the travel information provided to change their mobility be-689 havior. These results were in accordance with the H5 – Commuters with a positive safety 690 margin would use more travel information and, therefore, change their travel behavior. To the 691 best of our knowledge, these findings around the impact of travel information provision 692 on commuter behavioral changes had never been documented in the literature. 693

Additionally, the study results stated that the role of travel information provision was 694 quite limited. Indeed, while 73% of sample commuters declared using travel informa-695 tion sources (pre-trip or *en-route*) for their daily mobility within the research region, only 696 42% of them used it to adjust or modify their daily mobility behavior. On a global sam-697 ple scale, it means that only 31% of the commuters are travel information behavioral 698 change-sensitive. This modest share is all the more worrisome since, in France, most lo-699 cal public authorities are committed to promoting sustainable urban mobility by reduc-700 ing the opportunity cost of information search on collective and shared transportation 701 modes. Indeed, this opportunity cost is greater for public transportation, shared modes, 702 and ecofriendly modes than for private cars. To achieve this goal, local public authori-703 ties can provide individuals with real-time and multimodal travel information for trips 704 within urban areas. However, our findings highlight that travel information provision 705 alone will not be enough to induce commuters' behavioral changes, a fortiori, in favor of 706 more environment-friendly modes of transportation. 707

Future research would have to address the role of travel information provision on be-708 havior changes in daily mobility in light of two events : the covid-19 pandemic, and the 709 climate change issue. The Covid-19 pandemic has a global impact on travel behavior 710 with successive lockdowns and the massive development of teleworking. In France, be-711 tween the two first pandemic waves, the first studies show that public transport ridership 712 has decreased by 28% in the Ile-de-France (Omnil, 2020).<sup>21</sup> In this context, the question 713 arises of the relevant information to be provided to users in order to restore confidence 714 in public transport (e.g., low or high period of occupancy rate, real time occupancy rate). 715 Climate change issue will induce more and more adoption of low emission zones by lo-716 cal authority, and the provision of travel information will become essential for users 717 wishing to reach central business district. 718

<sup>&</sup>lt;sup>21</sup>Source: https://www.omnil.fr/IMG/pdf/resultats\_mobilite\_covid\_sept-octobre\_ 2020-internet.pdf

#### 719 Funding sources

This research project benefited from the financial support of Montpellier Méditerranée
Métropole, under the research and development project Montpellier, Ville Intelligente.
It also received financial support from the French National Research Agency through
the Investments for the Future program, under reference number ANR-10-LabX-11-01
(LabEx Entrepreneurship).

#### 725 Acknowledgements

We would like to thank the participants of the 1<sup>st</sup> Rencontres Francophones Transport Mo-*bilité* (Lyon, France, June 2018) and the annual conference of the International Transportation Economics Association (Hong Kong, China, June 2018) for their valuable comments.
We are also grateful to the participants, the chairman, and the discussants of the D4–OS1
session of the 15<sup>th</sup> World Conference on Transport Research (WCTR, Mumbai, India, May
2019) for their support and suggestions for improvement.

#### 732 Acronyms

CITEPA	Technical Reference Center for Air Pollution and Climate Change
CU	Consumption unit
GHG	Greenhouse gases
ICT	Information and communications technology
INSEE	French national institute of statistics and economics studies
TAM	Transport de l'agglomeration de Montpellier

## 733 **References**

[1] Abdel-Aty M., Kitamura R., Jovanis P., 1997. Using stated preferences data for study ing the effect of advances traffic information on drivers' route choice, *Transportation Research Part C*, Vol. 5(1), p. 39-50.

[2] Abdel-Aty M., Vaughn K.M., Kitamura R., Jovanis P., Mannering F., 1994. Models
 of commuters information use and route choice: Initial results based on a southern
 california commuter route choice survey, *Transportation Research Record*, Vol. 1453,
 p. 46-55.

[3] Avineri E., Prashker J.N., 2006. The impact of travel time information on travelers'
 learning under uncertainty, *Transportation*, Vol. 33, p. 393-408.

[4] Ben Elia E., Avineri E., 2015. Response to travel information: A behavioral review,
 *Transport Reviews*.

[5] Ben Elia E., Di Pace R., Bifulco G.N., Shiftan Y., 2013. The impact of travel information's accuracy on route-choice, *Transportation Research Part C*, Vol. 26, p. 146-159.

[6] Brakewood C., Watkins K., 2019. A literature review of the passenger benefits of real time transit information, *Transport Reviews*, Vol. 39, p. 327-356.

[7] Brakewood C., Barbeau S., Watkins K., 2014. An experiment evaluating the impacts of
 real-time transit information on bus riders in Tampa, Florida, *Transportation Research Part A*, vol. 69, p. 409-422.

[8] Caplice C., Malmassani H.S., 1992. Aspects of commuting behavior: preferred arrival time, use of information and switching propensity. *Transportation Research Part A*, Vol. 26, p. 409-418.

[9] Cats O., Koutsopoulus H.N., Burgout W., Toledo T., 2011. Effect of real-time transit
 information on dynamic path choice of passengers, *Transportation Research Record*,
 Vol. 2217, p. 46-54.

[10] Cats O., Jenelius E., 2018. Beyond a complete failure: The impact of partial capacity
 degradation on public transport network vulnerability, *Transportmetrica B: Transport Dynamics*, Vol. 6:2, p. 77-96.

[11] Chorus C.G., Molin E.J.E., van Wee B., 2006a. Travel information as an instrument to
 change car drivers' travel choices: A literature review, *European Journal of Transport and Infrastructure Research*, Vol. 6, p. 335-364.

[12] Chorus C.G., Molin E.J.E., van Wee B., 2006b. Use and Effects of Advanced Traveller
 Information Services (ATIS): A Review of the Literature, *Transport Review*, Vol. 26, p.
 127-149.

[13] CITEPA, 2016. Inventaire des émissions de polluants atmosphériques et de gaz à
 effet de serre en France, Format SECTEN, p. 310.

[14] De Palma A., Lindsey R., Picard N., 2012. Risk aversion, the value of information and traffic equilibrium, *Transportation Science*, Vol. 46(1), p. 1-26.

[15] Dastjerdi A.M., Kaplan S., de Abreu e Silva J., Nielsen O.A., Camara Pereira F., 2019.
 Participating in environmental loyalty program with a real-time multimodal travel app: User needs, environmental and privacy motivators, *Transportation Research Part D*, Vol. 67, p. 223-243.

[16] Dziekan K., Kottenhoff K., 2007, Dynamic at-stop real-time information displays for
 public transport: effects on customers, *Transportation Research Part A*, Vol. 41, p.
 489-501.

[17] Emmerink R., Nijkamp P., RietveldP., Van Ommerren J., 1996. Variable message
signs and radio traffic information: An integrated empirical analysis of drivers' route
choice behavior, *Transportation Research Part A*, Vol. 30, p. 135-153.

[18] Essen M., Thomas T., Berkum E., Chorus C., 2016. From user equilibrium to system
 optimum: a literature review on the role of travel information, bounded rationality
 and non-selfish behaviour at the network and individual levels, *Transport Reviews*,
 Vol. 36(4), p. 527-548.

[19] Ettema D., Timmermans H., 2006, Costs of travel time uncertainty and benefits of
 travel time information: Conceptual model and numerical examples, *Transportation Research Part C*, Vol. 14, p. 335-350.

[20] Farag S., Lyons G., 2012. To use or not to use? An empirical study of pre-trip public
 information for business and leisure trips and comparison with car travel. *Transport Policy*, vol. 20, p. 82-92.

- [21] Fox J., 2016. Applied Regression Analysis and Generalized Linear Models, 3<sup>rd</sup> Edition, Sage Publications.
- <sup>793</sup> [22] Friendly M., Meyer D., 2015. Discrete Data Analysis with R Visualization and Mod-<sup>794</sup> eling Techniques for Categorical and Count Data, 1<sup>st</sup> Edition, CRC Press, Routledge.

[23] Grotenhuis J.W., Wiegmans B.W., Rietveld P., 2007. The desired quality of integrated
 multimodal travel information in public transport: customer needs for time and effort
 savings, *Transport Policy*, Vol. 14, p. 27-38.

- [24] Horold S., Mayas C., Kr H., 2015. Towards paperless Mobility Information in Public Transport. Lecture Notes in Computer Science. Springer International Publishing, Cham.
- [25] Innocenti A., Lattarulo P., Pazienza M.G., 2013. Car stickiness: Heuristics and biases
   in travel choice, *Transport Policy*, Vol. 25, p. 158-168.
- [26] INSEE, 2013. Recensement de la population 2013, projections de population (modèle Omphale 2017) https://www.insee.fr/fr/statistiques/3673373# tableau-figure3.
- [27] Jou R.-C., Lam S.-H., Liu Y.-H., Chen K.-H., 2005, Route switching behavior on free ways with the provision of different types of real-time traffic information, *Transporta- tion Research Part A*, Vol. 39, p. 445-461.
- <sup>809</sup> [28] Jou R.-C., 2001. Modeling the impact of pre-trip information on commuter departure <sup>810</sup> time and route choice, *Transportation Research Part B*, Vol. 35, p. 887-902.

[29] Kaplan S., Monteiro M.M., Anderson M.K., Nielson O.A., DOs Santos E.M., 2017.
 The role of information systems in non-routine transit use of university students: Evi-

dence from Brazil and Denmark, *Transportation Research Part A*, Vol. 95, p. 34-48.

[30] Katsikopoulos K.V., Duse-Anthony Y., Fisher D.L., Duffy S.A., 2002, Risk attitude
reversals in drivers' route choice when range of travel time information is provided, *Human Factors*, Vol. 44(3), p. 466-473.

[31] Kattan L., Nurul Habib K.M., Tazul I., Shahid N., 2011. Information provision and

driver compliance to advanced traveller information system applications: cas study on the interaction between variable message sign and other sources of traffic updates

in Calgary, Canada, *Canadian Journal of Civil Engineering*, Vol. 38(2), p. 1335-1346.

[32] Kay D., Green J., Dibb S., 2010. Smarter Moves – How information communications
 technology can promote sustainable mobility. *Sustainable Development Commission Report*.

[33] Khan N.A., Habib M.A., Jamal S., 2020. Effects of smartphone application usage on
mobility choices, *Transportation Research Part A*, Vol. 132, p. 932-947.

[34] Knight T.E., 1974. An approach to the evaluation of changes in travel unreliability: a
safety margin hypothesis. *Transportation*, vol. 3, p. 393-408.

[35] Lindsey R., Daniel T., Gisches E., Rapoport A., 2014. Pre-trip information and route choice decisions with stochastic travel conditions: Theory, *Transportation Research Part B*, Vol. 67, p. 187-207.

[36] Mulley C., Clifton G., Balbontin C., Ma L., 2017. Information for travelling: Aware ness and usage of the various sources of information available to public transport users
 in NSW, *Transportation Research Part A*, vol. 101, p. 111-132.

[37] Muntean N., Guizzardi D., Schaaf E., Crippa M., Solazzo E., Olivier J., Vignati E.,

- 2018. Fossil CO<sub>2</sub> emissions of all world countries 2018 Report. *Publications Office of the European Union*, EUR 29433 EN.
- [38] Omnil, 2020. La mobilité au temps de la Covid-19, Enquête Mobilité Covid Vague
  1 : Septembre-Octobre 2020.
- [39] Small K.A., Hsiao C., 1985. Multinomial Logit Specification Tests, *International Economic Review*, Vol. 26, p. 619–627.
- [40] Steg L., 2003. Car use: Lust and must. Instrumental, symbolic and affective motives
  for car use. *Transportation Research Part A*, Vol. 39, p. 147-162.
- [41] Tseng Y.-Y., Knockaert J., Verhoef E.T., 2013. A revealed-preference study of behavioral impacts of real-time traffic information, *Transportation Research Part C*, Vol. 30,
  p. 196-209.
- [42] Watkins K., Ferris B., Borning A., Rutherford S., Layton D., 2011. Where Is My Bus?
  Impact of mobile real-time information on the perceived and actual wait time of transit *ridem Transportation Perceived Part A*, vol. 45, p. 820, 848
- riders, *Transportation Research Part A*, vol. 45, p. 839-848.

- 849 [43] Yu X., Gao S., 2019. Learning routing policies in a disrupted, contestable network
- with real-time information: An experimental approach, *Transportation Research Part C*, Vol. 106, p. 205-219.