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Does the future of meat in France depend on

cultured muscle cells? Answers from different

consumer segments

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15 Highlights

- 16 The French respondents to this survey are not yet convinced by "cultured meat"
- produced *in vitro* especially those familiar with the meat sector.
- 18 Although not sufficient, the major drivers of acceptance are ethical and
- 19 environmental concerns while emotional resistance is a serious barrier.

Younger women tend to be more concerned about "conventional meat" production and therefore less likely to reject this new food, unlike older consumers

Abstract

This research aimed to study the perception of French consumers on "cultured meat". The respondents (n=5,418) are characterised by an over-representation of young people, meat professional or scientists compared to the French population. Approximately 40-50% of them believed that animal husbandry faced ethical and environmental issues. Only 18-26% of them believed that "cultured meat" could solve these difficulties, a majority thought that it would not be healthy or tasty and that "cultured meat" is an "absurd and/or disgusting" idea. However, 23.9% and 16.9% thought it is a "fun and/or interesting" and a "promising and/or feasible" idea and 91.7% were not prepared to buy "cultured meat" at a higher price than meat. The respondents not familiar with "cultured meat", young people or women are more in support of it due to a greater sensitivity to issues related to livestock systems. Older men and meat professionals are the most reluctant. Thus, the "cultured meat" market would represent at best a niche market.

1. Introduction

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41 Despite growing concerns about environmental and ethical issues related to animal 42 production (Scollan et al., 2011), world demand for protein and more particularly 43 meat is expected to continue to increase and to reach 470 million tonnes in 2050, of 44 which 72% will be consumed in developing countries (compared to 58% today) 45 according to FAO forecasts. 46 In this particular context, meat produced *in vitro*, called "artificial meat" or "cultured meat" is presented, according to its supporters and the start-ups developing it, as a 47 48 new biotechnology capable of addressing some of the current problems, such as 49 overcoming world hunger, limiting the environmental impacts of animal husbandry 50 while respecting current ethical values (reduction of animal slaughter and animal suffering) (Choudhury et al., 2020) although these points are controversial, 51 particularly with regard to environmental impact (Chriki and Hocquette, 2020; 52 53 Chriki et al., 2020b). Furthermore, so called "artificial meat" does not currently 54 qualify as meat according to the definition of the American Meat Science Association 55 (Boler and Woerner, 2017). Despite this, we will refer to it as "cultured meat" in this 56 article since this is the most widely used wording in the scientific literature (Chriki et 57 al., 2020c). "Artificial meat" was also used indifferently to minimize any naming 58 effect.

"Cultured meat" comes from cells initially taken by biopsy from a living animal (embryonic stem cells or embryonic myoblasts). These cells are cultured and multiply a very large number of times to fuse and form mainly clusters of muscle fibres with sometimes other cells (such as preadipocytes to be used for adipogenesis (Mehta et al., 2019), ready to be eaten in a burger for example. The cells are therefore grown in a culture medium optimized for them to multiply. The culture medium used must contain nutrients, hormones, growth factors, etc. (Post, 2014; Chriki and Hocquette, 2020). Since it first appeared and gained media attention in 2013, this biotechnology has generated strong scientific and media interest (Chriki et al., 2020c), and has thus prompted various reactions ranging from disgust for some to fascination for others, as well as simple curiosity that could encourage some consumers to try it. Opinions are therefore divided, sometimes difficult to understand, and often complex to interpret. Given the current craze for "cultured meat" in the press media (Chriki et al., 2020c), it is therefore important to study these various opinions in order to better understand and target consumer expectations on this subject (Bryant and Barnett, 2019; Hopkins, 2015). This is why several surveys have been conducted with potential consumer groups in order to explore their attitudes and assess their perception and consent to buy and consume such a product. A first survey was carried out in 2015 with around 2,000 people worldwide (Hocquette et al., 2015). More recently, many other surveys have been carried out: the first was conducted in 2016 in the USA, with 673 responses

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(Wilks and Phillips, 2017), a Dutch study gathered only 165 responses (De Graag, 2020), a German study 713 responses (Weinrich et al., 2020) and an Italian study 525 responses (Mancini and Antonioli, 2020) as examples. These surveys led to the same conclusion: despite a strong willingness to taste "cultured meat" once, the majority of consumers are not yet ready to consume it regularly, although a large proportion of them really do not know and may be influenced by more information. However, it should be acknowledged that many of these surveys were conducted at the initiative of the proponents of "cultured meat". Furthermore, providing positive information to the consumer to describe the potential benefits of "cultured meat" is likely to influence them in favour of "cultured meat" (Bryant and Barnett, 2020; Rolland et al., 2020). One recent survey suggested that French consumers may be less accepting of "cultured meat", possibly due to increasing awareness or knowledge of this novel product (Bryan et al., 2020). In order to confirm this recent tendency, this new study was conducted to gain a deeper understanding of consumers' perception of "cultured meat" currently in France. To do this, the questionnaire included increasingly precise questions which were inspired by the weaknesses and limitations of previous surveys, thereby making it possible to go further in the analysis. It was observed that, despite the textual description of "cultured meat" production, respondents were still confused between "cultured meat" and plantbased meat alternatives. This was likely to affect the accuracy of the responses to the survey and this bias might exist in previous studies. Therefore, a graphic explanation was used in the current survey to help respondents to immediately understand the

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concept of "cultured meat" avoiding some bias. In addition, in the previous surveys, the distinction was not always made between regular consumption and occasional consumption when testing "cultured meat". This point was specifically addressed in this survey by questioning French consumers about their willingness to try, eat regularly and pay for "cultured meat". Besides, although not fully representative of the French population, given the large number of respondents as in the present survey (N> 5,000), the results will be statistically more reliable when analyzing the relationships between answers. Consequently, this study will be of unprecedented quality in identifying the motives and barriers to "cultured meat" acceptance as it is based on 3 to 4 times more responses than other studies that may have been published so far. The objective of this study was therefore to study the perception of French consumers with regard to "cultured meat", to determine with greater accuracy whether or not, in France, in 2020, "cultured meat" could have a future in the coming

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2. Materials and methods

years on our plates.

This study was carried out in three stages: 1) drafting the questions and formatting the survey, 2) distribution via different social network platforms by different people with various activities and relational networks, and finally 3) statistical analysis and interpretation of the results.

124 2.1.Questionnaire design

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(lower scores) or agreement (higher scores),

Thirty questions were drafted, in order to carry out a neutral and objective survey, but also clear and understandable to all. Neutrality is an essential criterion because respondents should not be influenced by the wording of the questions. In addition, this survey was inspired in certain principles by a first survey carried out in 2015 (Hocquette et al., 2015) in order to assess the possible evolution of consumer perception five years later. Indeed, many articles on this subject have flourished, particularly in the media (Chriki et al., 2020b), and consumers are therefore now more aware of the subject. The questions were then classified into 7 categories to clarify the reading path of the survey. Thus, after a brief illustrated introductory text to present the context of the survey, the questionnaire was organized around: - Part 1: Introduction and context of the survey - Part 2: Demographic information, with 7 personal questions to characterize the respondents, including gender, age, income, sector of activity and diet, - Part 3: Preamble of 2 questions, "Have you ever heard of "artificial meat" before? " and "What are the most important criteria when you do your food shopping?" - Part 4: Societal challenges, with 7 questions about societal issues, including two starting with "To what extent do you think on-farm breeding and the meat industry pose important problems" and relating to ethical or environmental problems (respondents were asked to answer on a scale of 1 to 5, expressing their disagreement

- Part 5: Characteristics of the product, with 2 questions on expected or assumed
- 147 characteristics of the product,
- Part 6: Potential interest with 4 questions
- 149 Part 7: Perception
- and finally Part 8: Development strategies, with 2 questions on the artificial meat
- development strategy.
- 152 This 30-question quiz was improved by an expert in social sciences and formatted
- using the Google Forms app. This article presents the results of one part of the
- questionnaire only. This research project started in March 2020 with the development
- of the action plan and protocol, and the dissemination of the online survey began in
- June and finished at the end of 2020 with the possibility of spontaneous sharing by
- 157 others.

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- 158 The process adhered entirely to the ESOMAR (European Society for Opinion and
- 159 Market Research) guidelines on ethical online research ESOMAR, 2011). This
- includes ensuring that respondents gave their informed explicit consent to take part
- in the survey and that their personal data was protected. Indeed, after being
- informed of the objectives of the survey and how the information provided would be
- used, all respondents gave their informed consent for the inclusion of their answers
 - before and after they participated in the study. Respondent details were collected in
 - an anonymous way with a "do not wish to answer" option and with no personally
- identifiable information. Furthermore, this work is part of an international survey
- available in different languages including Chinese as described by Liu et al., (2021).

This research was conducted following local guidelines based on the laws and regulations of the countries in which the research was performed and this includes ethical approval by ethics committees when required (such as in Brazil: CAAE number: 37924620.5.0000.5404, Chriki et al., 2021).

2.2.Data collection

Subsequently, the survey was distributed as had been done for the American, Italian and German surveys, for example (Mancini and Antonioli, 2020; Weinrich et al., 2020; Wilks and Phillips, 2017). The first dissemination was carried out on a small scale, through those close to the designers of the survey: this made it possible to have a preliminary external opinion so that minor adjustments could be made.-Finally, the survey was widely disseminated on social networks: various Facebook accounts with over 2,000 people potentially approached simultaneously, LinkedIn to over 10,000 people, 2,000 on ResearchGate, Twitter to around 1,000 people and Instagram to around 10,000 people. We noticed that the survey was then spontaneously shared by others interested in the topic including supporters of "artificial meat".

After collecting more than 5,418 responses from different channels, statistical analyses were carried out. Descriptive statistics were used to explore the data, using

Microsoft Excel software (see Tables 1 to 5 in supplementary material).

2.3. Statistical analysis

189 The data were analyzed using R software (version.3.5.2) (2015) and IBM SPSS 25 190 (2017) using a variety of statistical techniques as previously done (Bryant et al., 2020; 191 Liu et al., 2021). 192 As in the previous study by Bryant et al. (2020), some, but not all of the assumptions 193 of ANOVA were, in a few cases, violated, such as normality of distributions and 194 homogeneity of variances. However, ANOVA is considered as being robust 195 (Schmider et al., 2010). Variance analysis was thus performed in SPSS as previously 196 described (Liu et al. 2021) to determine whether demographic variables affect 197 respondents' willingness to try, eat regularly and finally pay. Then the post-hoc test 198 was performed using Tukey's HSD test with the Bonferroni correction for pairwise 199 comparisons between significant groups. Differences were considered significant at a 200 Bonferroni-corrected p < 0.05. 201 In addition, a Principal Component Analysis (PCA) was performed with quantitative 202 data to represent and model multidimensional point cloud datasets, showing 203 whether relationships exist between variables (Destefanis et al., 2000; Chriki et al., 204 2021). Agglomerative clustering was also performed with the Euclidean metric, 205 average linkage and with 4 clusters. This number of clusters was chosen after 206 analysis of the silhouette score. The average silhouette score over all data points for 207 this resulting clustering is 0.24. We then have discarded two clusters with an 208 insufficient number of data points (7 and 9 data points respectively). The differences 209 between the two major clusters were analyzed using the Student's t-test for 210 quantitative data and the chi square test for qualitative data.

3. Results

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3.1. Demographic information of respondents

A total of 5,418 responses were collected via the online survey for the Frenchspeaking population (Table 1). The first part concerned personal questions in order to collect demographic information. A good gender balance was observed with 52.6% women and 47.4% men, which is very close to the current gender distribution in France: 51.6% women and 48.4% men (World data atlas, 2020). In terms of the age of the participants in the survey, there was a majority of young people between 18 and 30 years of age (40.5%), slightly less between 31 and 50 years of age (36.2%) but far fewer seniors over 51 years of age (only 23.3%). With regard to the level of education, there was strong heterogeneity with 1.2% of respondents having primary or high school education, 14.4% having a baccalaureate diploma, 25.5% having a Licence (Bachelor's degree) or having studied for 2 years after the Baccalaureate, 45.9% having a Master's degree and finally 11.0% having a PhD. With regard to occupation, 7.9% of the respondents were scientists specializing in meat, 36.8% were other scientists not familiar with the meat sector, 32.8% worked in the meat sector but were not scientists, and finally 22.4% had another occupation unrelated to science or the meat sector. With regard to net monthly income, there was a good balance of salaries: 28.2% of the respondents earned less than €1,500, 17.5% between €1,500 and €2,000,

232 13.8% between €2,000 and €2,500, 9.6% between €2,500 and €3,000, 9.19% between 233 €3,000 and €4,000 and finally 8.6% earned more than €4,000 per month. As for meat consumption, only a few (6.2%) had a vegetarian or vegan diet, 13.4% consumed it 235 rarely (weekly or less), the majority of respondents (54.5%) consumed meat regularly (i.e. several times a week), and 13.4% consumed it daily or at every meal. Finally, the 236 survey asked the French respondents whether or not they were familiar with the subject of "cultured meat", and unsurprisingly a very large majority (86.3%) of the respondents had already heard of this new biotechnology.

To conclude, a total of 5,418 responses from different consumer segments was collected to provide multiple perceptions of "cultured meat". However, the results show a majority of young respondents (between 18 and 30 years of age), with a Master's (MS) degree, mostly eating meat regularly (with a few vegetarians), and above all almost all the respondents had prior knowledge of "cultured meat".

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- 3.2. Effects of demographic factors on perception, willingness to try, eat regularly or pay for
- 247 "cultured meat"
- 248 3.2.1 Global perception
- 249 A key question of the survey was to ask respondents about their global perception 250 of "cultured meat" with the following wording: "What do you think of 251 artificial "meat"?" They were given the choice of only three possibilities based on the 252 major perceptions previously reported in the literature 1: It is absurd and/or 253 disgusting; 2: It is fun and/or interesting. 3: It is promising and/or feasible.

- As shown in Figure 1, the majority of the respondents (59.2%) think that this product
- $255\,$ $\,$ is "absurd and/or disgusting". A smaller part of the respondents find it "fun and/or
- interesting" (23.9%) or "promising and/or feasible" (16.9%).
- 257 3.2.2. Willingness to try
- A total of 50.6% of respondents would like to try "cultured meat" (18.7% answered
- 259 "Definitely yes" and 31.9% "Probably yes", Table 1 in supplementary material).
- 260 However, willingness to try (WTT) depends on many factors. It differs the most
- according to education level, occupation and meat consumption habits interacting
- 262 with each other and to a lesser extent interacting with age or gender (Table 6 in
- supplementary material,).
- Male respondents with a Master's degree or PhD had a higher (P < 0.05) WTT (Score
- on a 1-5 scale > 3.2) than those with less education (< 2.6). The same trends were
- observed for female respondents, except that respondents with primary or high
- school or a Baccalaureate education had an intermediate WTT so that the WTT
- differed (P < 0.05) between males (1.7 to 2.3) and females (2.6 to 2.8) for these two
- 269 groups. In other words, less educated males had a lower WTT than less educated
- 270 females but both more educated males and females had a higher WTT than the less
- educated ones.
- According to the results of this survey (N = 5.418 responses), females who eat meat
- daily have a lower (P < 0.05) WTT (< 2.8) than females who eat less meat from never
- 274 to regularly (> 3.1). Similarly, males who eat meat daily or regularly have a lower (*P* <
- 275 0.05) WTT (< 2.9) than males who eat less meat from never to rarely (> 3.5).

- 276 Consequently, the WTT differs between males or females for each level of
- 277 consumption (P < 0.05).
- Young respondents (18 to 31 years of age) familiar with the meat sector have a lower
- (P < 0.05) WTT (< 2.75) than other groups of the same age (> 3.35) namely
- 280 respondents who do not know the meat sector or who are scientists. This trend is also
- observed for the other age groups. More generally, for a given age group, scientists
- 282 have a higher WTT than other groups (Table 2A).
- Respondents over 31 years of age who eat meat daily have a lower (P < 0.05) WTT (<
- 284 2.42) than respondents of the same age who eat meat rarely or never (> 3.0).
- Respondents under 31 years of age who eat meat daily have a lower (P < 0.05) WTT
- 286 (< 3.0) than respondents of the same age who eat meat rarely (> 3.8). So, WTT is
- 287 negatively affected by the level of meat consumption but to a slightly different extent
- according to age.
- 289 When respondents are both less educated (primary school up to two years after the
- 290 Baccalaureate) and familiar with the meat sector (scientists or not), they have a lower
- (P < 0.05) WTT (< 2.4) compared to more educated respondents (Baccalaureate up to
- 292 PhD) either scientists (knowing the meat sector or not) or not familiar with the meat
- sector, who have a higher WTT (> 3.1).
- When respondents are both less educated (primary school up to two years after the
- Baccalaureate) and eat meat regularly or daily, they have a lower (P < 0.05) WTT (<
- 296 2.5) compared to more educated respondents (Baccalaureate up to PhD) who never
- 297 or rarely eat meat, who have a higher WTT (> 3.35).

Non-scientist respondents who eat meat regularly or daily familiar with the meat sector or not have a lower (P < 0.05) WTT (< 2.9) than scientists who do not know the meat sector, (WTT > 3.2) or scientists who do know the meat sector who never eat meat (WTT = 3.8) (Table 2B).

3.2.3. Willingness to eat

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A total of 20.3% of respondents would like to eat "cultured meat" regularly, either at home, in restaurants and/or in ready-made meals, which means that 79.7% of respondents answered that they did not want to eat "cultured meat" regularly (Table 1 in supplementary material,). However, WTE depends on many factors. It differs the most according to occupation, level of meat consumption and income -interacting with one another and to a less extent interacting with age or gender (Table 7 in supplementary material). WTE significantly differs according to gender interacting with occupation and meat consumption. Indeed, WTE tends to differ according to occupation with respondents familiar with the meat sector whether non-scientists or scientists having the lowest (P < 0.05) WTE (1.08 to 1.15) compared to respondents not familiar with the meat sector, whether non-scientist (1.25) or scientist (1.28-1.30). Respondents who eat meat daily have the lowest WTE (on average 1.10) and respondents who never eat meat have the highest WTE, followed by people who rarely eat meat with a difference between males and females in both cases (P < 0.05) (Table 3A). WTE is also the highest among young people not familiar with the meat

sector (P < 0.05). Being older and/or being familiar with the meat sector are both

320 factors that decrease WTE (Table 3B). WTE is also the lowest for respondents over 31 years of age who eat meat daily (Table 3C). WTE is the lowest (1.04) among respondents familiar with the meat sector, are not scientists and eat meat daily. In 323 contrast, WTE is the highest for respondents who never eat meat (from 1.31 to 1.50). 324 For the other groups, eating meat more frequently or being familiar with the meat 325 sector are both factors that decrease WTE (Table 3D). 326 WTE is the lowest for respondents who eat meat daily (1.08 to 1.11) and the highest for respondents who never eat meat, especially for those who have heard 328 of "cultured meat" (1.37). However, the difference is only significant in terms of 329 familiarity for respondents who eat meat rarely or regularly, with a higher WTE for 330 respondents who have never heard of "cultured meat" prior to the survey (Table 3E). WTE also depends on income but with a different pattern according to age. Indeed, 332 for young people, WTE is the highest (1.32) for incomes below €1,500 per month. In 333 contrast, WTE is the highest (1.20) for the highest incomes above 31 years of age. 334 3.2.4. Willingness to pay 335 About 68.5% of the respondents would like to pay less or much less (including 336 nothing) for "cultured meat" compared to "conventional meat". In addition, 22.7% of them declared they would be willing to pay the same price (Table 1 in 338 supplementary material). This means that only 8.7% of the respondents were willing 339 to pay more or much more for "cultured meat" than for "conventional meat". 340 However, this willingness to pay depends on meat consumption and education level

which also act interact (Table 8 in supplementary material).

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Like WTE, WTP is the lowest among the oldest respondents eating meat daily. It is the highest among the youngest respondents who never eat meat (Table 4). WTP is the lowest for young people (18 to 30 years of age) in primary or high schools (1.00) or for older people (over 31 years of age) with less than a master's degree level of education (<1.75). On the other hand, WTP is the highest (> 2.8) for young people (18 to 30 years of age) after high school and especially with a master's degree or PhD (>2.3). Respondents with a PhD have the highest WTP (>1.97) but in ascending order: people over 51 years of age (1.97), between 31 and 50 years of age (2.07) and between 18 and 31 of age (2.49). There is the same tendency for the master's degree level but

3.3. Drivers, motives and barriers to willingness to try, eat or pay for "cultured meat"

from 1.77 for the oldest respondents to 2.30 for the youngest.

354 3.3.1. Societal challenges

Another part of the survey concerned opinions on societal challenges related to/concerning the meat industry. The respondents seem to be rather unsure as to the ethical (such as animal suffering and slaughter) and environmental issues (such as high water consumption or greenhouse gas emissions) related to livestock and the meat industry. To the question "Do you think the on-farm breeding and meat industry cause major ethical problems (e.g. animal suffering, slaughter, etc.)?" people answered in similar proportions (between 17.8 and 23.4% from score 1 [I strongly disagree] to score 5 [I strongly agree]). A similar range (between 17.5% and 23.1%) was observed for the answers related to the question: "Do you think that the on-farm

breeding and meat industry cause major environmental problems (e.g. huge water consumption, greenhouse gas emissions, etc.)?". This is also a high degree of homogeneity observed concerning the possibility of reducing meat consumption to address these potential problems, with 27.3% for a score of 1 and 28.8% for a score of 5. However, almost half (49.2% of score 1) the respondents definitively think that "cultured meat" would not be more ethical than "conventional meat", i.e. able to significantly improve animal welfare and reduce animal suffering. Likewise, half of the respondents (50.4% of score 1) believe that "cultured meat" would definitively not be more eco-friendly than "conventional meat", i.e. capable of significantly reducing the environmental footprint linked to livestock (water consumption, global warming, greenhouse gas emissions, etc.). Finally, a clear majority of respondents believe that "cultured meat" would have negative impacts on traditional breeding and the meat industry with 55.6% of score 5 (for example on jobs) and on the territories and rural life with 61.8% of score 5 (for example on biodiversity, tourism, landscape maintenance and the vitality of territories) (Table 2 in supplementary materials)

3.3.2. Characteristics of the product

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Respondents were also questioned about their opinion on the health and taste characteristics of this new biotechnology. The majority of respondents thought that "cultured meat" would not be healthy and safe (39.3% gave a score of 1 and 20.5% a score of 2 on a scale of 5): it would not have a consistent quality and sufficient nutritional quality, especially in proteins and vitamins. Likewise, according to them,

this product would not be as tasty as "conventional meat" either (51.9% gave a score of 1 and 21.8% a score of 2 on a scale of 1 to 5): it would not be comparable to conventional meat in terms of taste and flavor (Table 3 in supplementary material). In summary, the French respondents to our survey seem sceptical about the safety as well as the taste and flavor of "cultured meat".

3.3.3 Perception and strategy

The majority of respondents have emotional resistance (disgust, nervousness) to "cultured meat" (55.5% of scores of 4 and 5 on a scale of 5). However, 40.6% of the French people who responded to the survey think that "cultured meat" could be feasible in the medium term, between 6 and 15 years, and 28,0% in the short term (between 1 and 5 years), only 9.3% in the long term, i.e. in 16 years or more. And there are still 22.1% who think that this new biotechnology could never be marketed. Nearly half of French people (46.4% who voted 1 or 2) are not convinced of the private research model (by start-ups) to potentially develop research on "cultured meat", whereas about a quarter (28.5%) have no clear opinion (score 3). However, they are clearly in the majority (62.8%) to think that public scientific research should not invest resources and money to develop this biotechnology (Table 4 in supplementary material).

3.4. Importance of potential drivers and barriers of "cultured meat" acceptance

406 To better understand the positive drivers, motives and barriers of consumer-' 407 acceptance of "cultured meat", a PCA was performed with all the quantitative 408 variables described above. 409 A first group of variables in the upper right-hand corner of the PCA plot is related to 410 a positive acceptance of "cultured meat" with positive answers to different questions 411 such as "Is artificial "meat" safe/ healthy/tasty/ethical/eco-friendly?" or "Should 412 private/public research invest in this area?". High WTT, WTE and WTP are also 413 present among these variables. Indeed, WTT and WTE are positively correlated 414 (r=0.50) and also positively associated with WTP (r=0.29) but moderately. This can be 415 explained by the fact that curiosity is the main reason for WTT (Figure 2) but less for 416 WPP and WTE artificial "meat" regularly. In addition, WTT is sensitive to more 417 demographic factors than WTE. Finally, as described above, WTE and WTP also 418 depend on the income of the respondents and WTE on previous knowledge 419 of "cultured meat" unlike WTT. 420 A second group of two variables includes strong emotional resistance to 421 eating "cultured meat" and the perception that "cultured meat" will not be 422 successful in the long term or even never. This group of variables is the opposite of 423 the first, especially emotional resistance which is negatively correlated with WTT (r=-424 0.61). These two opposing groups of variables define a first axis which refers 425 to "cultured meat" acceptance. 426 A third group of three variables that are highly correlated with each other (0.69 to

0.80) in the lower right-hand corner of the PCA plot are related to perceived issues of

"conventional meat" production. These include positive answers to the following questions: "Do you think the on-farm breeding and the meat industry cause major ethical/environmental problems?" and "To address these potential problems, do you think that reducing our meat consumption could be a good solution?". A fourth group of variables opposite to the third includes positive answers to the following questions: "Do you think "artificial meat" would have negative impacts on traditional livestock farming and the meat industry and on territories and rural life?", with the answers to these two questions being highly correlated (r=0.63). These two variables are negatively correlated (-0.48<r<-0.31) with the variables of the third group. Altogether, these two groups of variables define a second axis related to concerns about current livestock systems and meat production or consumption. When people are concerned about ethics and environmental issues related to livestock, they want to reduce their meat consumption. Additionally, they do not believe that "cultured meat" would reduce rural life and conventional farming. In contrast, people who worry about the decline of rural life and farming induced by "cultured meat" are less concerned (or not at all) about the ethics and environmental issues related to livestock. The two axes defined above (related to "cultured meat" acceptance on one hand and concerns about meat production on the other) are almost orthogonal which means that they are, at least in part, independent. This can be interpreted as meaning that having ethical and environmental concerns about "conventional meat" production is probably not enough to have a good acceptance of "cultured meat". Indeed, the

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variables in the upper and lower right-hand parts of the plot are only moderately correlated (around 0.3 to 0.6) indicating that concerns about current meat production contribute modestly to acceptance of "cultured meat". Furthermore, concerns about the negative impact on territories, rural life and local farmers are clearly barriers to "cultured meat" acceptance since positive answers to these questions are negatively correlated with WTT, WTE and WTP (-0.42<r<-0.19). To summarise, to have good acceptance of "cultured meat", consumers must not only have concerns about "conventional meat" production but, in addition, be convinced that "cultured meat" is ethical, eco-friendly, safe, tasty, etc. This is apparently not the case for all respondents, since among those who already eat meat substitutes, a great majority of them would not accept "cultured meat" as a viable alternative to "conventional meat" and other meat substitutes (Figure 3). All these interpretations are confirmed by two other questions in the survey. Indeed, to the question "Why would you NOT be willing to try artificial "meat"?", respondents answered unnaturalness (72.6%), negative impact on territories and rural life (65,0%) and on local farmers (64.1%), less trust in laboratories and "cultured meat" start-ups (59.2), less taste (37.2%), etc (Figure 4A). In contrast, the main expectations of "cultured meat" were reduced environmental footprint (34.4%), safety (33.2%), good taste (31.8%) and no animal pain/suffering (25.3%) (Figure 4B). In addition, no animal pain/suffering was also the second driver of WTT (for 22.0% of respondents Figure 4C). The major barrier of unnaturalness was confirmed by the answers to the following question: "Which names are the most relevant to you to

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qualify "artificial meat"? (among the names most commonly used by companies in the sector)": in fact, the majority of respondents chose "artificial meat" or "synthetic meat" (55.1%) which both refer to the non-natural process. In contrast, the term "cultured meat" was chosen by only 23% of respondents. In addition, the term "clean meat" was chosen by only by 2.3% which indicates that respondents do not perceive the potential low environmental impact of "cultured meat" despite claims by its proponents.

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- 3.5. Effects of demographic factors on drivers, motives and barriers to acceptance of "cultured
- 481 meat"
- 482 3.5.1. "Gender x age" interaction
- According to the survey (N = 5,418), the respondents the most concerned about the
- 484 ethical and environmental issues related to livestock are the young females (i.e.
- under 30 years of age) and the least to be concerned are the older males (over 51
- 486 years of age). Similarly, the young females believe the most, and the older males the
- least, that "cultured meat" would be more ethical and more eco-friendly than
- 488 "conventional meat" (Table 5A).
- 489 The respondents who are concerned the least about the potential impacts
- 490 of "cultured meat" on traditional livestock farming, the meat industry, territories and
- 491 rural life, are the young males and females, whereas the respondents who are the
- 492 most concerned are the men over 31 or 51 years of age (Table 5B).

To the questions "To what extent do you think that artificial "meat" is healthy, safe, tasty and of high nutritional value compared to "conventional meat"?", all the young people (regardless of gender) answered more positively than the other demographic groups (Table 5B).

497 3.5.2. "Gender x level of meat consumption" interaction

The respondents the most concerned about the ethical and environmental issues related to livestock are the respondents (females and males) who never eat meat and

the least concerned are the males who eat meat daily. Similarly, the males who never

eat meat believe the most, and the males who eat meat daily the least, that "cultured

meat" would be more ethical and more eco-friendly than "conventional meat" (Table

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The respondents who are the least concerned about the potential impacts of "cultured meat" on traditional livestock farming, the meat industry, territories and rural life, are the males and females who never eat meat, whereas the respondents who are the most concerned are the respondents (males and females) who eat meat daily (Table 6B).

To the questions "To what extent do you think that artificial "meat" is healthy, safe, tasty and of high nutritional value compared to conventional meat?", the males who never eat meat answered the most positively and the respondents (males and females) who eat meat daily the most negatively (Table 6B).

3.5.3. "Occupation x level of meat consumption" interaction

The respondents the most concerned about the ethical and environmental issues related to livestock are the respondents who never eat meat, followed by the respondents who eat meat rarely. The respondents the least concerned about these issues are those familiar with the meat sector and who eat meat daily. Similarly, the respondents who never eat meat believe the most that "cultured meat" would be more ethical and more eco-friendly than "conventional meat", but to a lesser extent for respondents familiar with the meat sector. Those familiar with the meat sector and who eat meat daily believe the least that "cultured meat" would be more ethical and more eco-friendly than conventional meat (Table 7A). The Respondents who are the least concerned about the potential impacts of "cultured meat" on traditional livestock farming, the meat industry, territories and rural life, are the respondents who never eat meat and who are not scientists nor familiar with the meat sector, whereas the respondents who are the most concerned about these issues are those who eat meat daily or regularly and who know the meat sector (scientists or not) (Table 7B). To the questions "To what extent do you think that artificial "meat" is healthy, safe, tasty and of high nutritional value compared to conventional meat?", the respondents who never eat meat answered the most positively and the respondents who eat meat daily and familiar with the meat sector the most negatively (Table 7B). 3.5.4. "Level of meat consumption x age" interaction The respondents the most concerned about the ethical and environmental issues

related to livestock are the respondents who never eat meat, followed by the

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respondents who eat meat rarely, regardless of age. The respondents the least concerned about these issues are the respondents over 31 or 51 years of age and who eat meat daily. Similarly, the respondents who never eat meat believe the most that "cultured meat" would be more ethical and more eco-friendly than "conventional meat", regardless of age. Those over 31 or 51 years of age and who eat meat daily believe the least that "cultured meat" would be more ethical and more eco-friendly than "conventional meat" (Table 8A). The respondents who are the least concerned about the potential impacts of "cultured meat" on traditional livestock farming, the meat industry, territories and rural life, are the respondents who never eat meat regardless of age, whereas the respondents who are the most concerned by these issues are those who eat meat daily (Table 8B).

To the questions "To what extent do you think that artificial "meat" is healthy, safe, tasty and of high nutritional value compared to conventional meat?", the respondents who never eat meat answered the most positively and the respondents who eat meat daily and over 31 or 51 years of age the most negatively (Tale 8B).

3.5.5. "Occupation x age" interaction

The respondents the most concerned about the ethical and environmental issues related to livestock and who believe the most that "cultured meat" would be more ethical and more eco-friendly than "conventional meat" are the young respondents (under 31 years of age) who do not know the meat sector. In contrast, the respondents the least concerned about the issues related to livestock and who believe

the least that "cultured meat" would be more ethical and more eco-friendly than conventional meat are the respondents over 31 or 51 years of age and familiar with the meat sector (Table 9A).

The respondents who worry the least about the potential impacts of "cultured meat" on traditional livestock farming, the meat industry, territories and rural life, are the respondents who are familiar with the meat sector regardless of age or scientists working on meat over 31 years of age, whereas the respondents who are the most concerned by these issues are the respondents not familiar with the meat sector nor scientists (Table 9B).

To the questions "To what extent do you think that artificial "meat" is healthy, safe, tasty and of high nutritional value compared to "conventional meat"?", the young scientists not working on meat answered the most positively and the older respondents (above 31 or 51 years of age) familiar with the meat sector and not scientist the most negatively (Table 9B).

3.5.6. Hierarchical classifications of quantitative and qualitative variables and of respondents

Hierarchical classification of all the variables confirmed the two clusters of variables
identified by the Principal Component Analysis: one major cluster related
to "cultured meat" acceptance and one cluster related to meat production issues.

Hierarchical classification of the respondents identified two major clusters with
around 2700 respondents each (Table 10). The respondents in cluster 2 are more
concerned about the ethical and environmental issues related to "conventional meat"

production (x1.8-1.9), they would agree to reducing their meat consumption (x2.10) and they believe that "cultured meat" would be more ethical and eco-friendly (x2.40-2.53) as well safer and tastier (x1.9-2.1). They also have less emotional resistance (x0.65), higher WTT (x1.93), and higher WTE and WTP (1.36-1.45).

4. Discussion

4.1. Respondents are concerned about the ethical and environmental issues related to livestock farming but also about traditional rural life, health and nutritional quality of food products. According to our results and despite the variability between the groups of respondents according to their sociological characteristics, the French are very concerned about the ethical and environmental problems linked to livestock farming and the conventional meat industry, and therefore a large proportion of them (45.6%) think that reducing our meat consumption could be a solution to the current problems as previously indicated by Hocquette et al. (2015) and Bryant et al. (2020). However, more than half do not think that "cultured meat" would be more ethical and more eco-responsible than "conventional meat". Thus, our study confirms a previous study (Hocquette et al., 2015) which indicated that a very large majority of French people (of the order of 60 to 70%) would prefer to a very large majority to consume less meat rather than "cultured meat" (10-15%). Similarly, the majority of

600 Brazilians said they would like to reduce their meat consumption - they are, therefore, 601 future flexitarians (Heidemann et al., 2020; Chriki et al., 2021). 602 Around three quarters of the respondents recognize the negative impacts 603 of "cultured meat" on traditional livestock and the meat industry as well as on 604 territories and rural life. Such negative impacts on conventional agriculture have also 605 been speculated by Jairath et al. (2021), but mainly for developing countries. The 606 French therefore remain attached to the current production system and are 607 concerned about the future of the territories and rural life. In comparison with the 608 same survey carried out in China, Chinese consumers seem more inclined to 609 eat "cultured meat". They are already more accustomed to eating meat substitutes, 610 and seem less concerned about the environmental issues (Liu et al., 2021). In addition, 611 French people are not yet convinced by the health and nutritional quality as well as 612 the taste of "cultured meat". This confirms a recent study indicating that meat 613 alternatives are often perceived more negatively than conventional meat (Michel et 614 al., 2021), in terms of health, taste and naturalness. "Cultured meat" arouses curiosity 615 but can create some emotional reluctance such as nervousness or disgust, for more 616 than half of the people surveyed, with a lower proportion in Croatia, Greece and 617 Spain (Francekovic et al., 2021). While the French are keen to try it, they would, 618 however, prefer to buy "cultured meat" at the same price or at a lower price than 619 conventional meat, but in the great majority, not more expensive, as confirmed by 620 other recent surveys (Francekovic et al., 2021; Michel et al., 2021).

According to our French respondents, "cultured meat" is likely to end up on our plates within 6 to 15 years on average, which is similar to what the Chinese consumers feel (Liu et al., 2021). These same respondents seem more convinced by the model of private research to eventually develop "cultured meat", rather than by public scientific research like the Chinese consumers (Liu et al., 2021). This is probably explained by the fact that they are not generally convinced of the benefits of this new biotechnology despite their concern for the ethical and environmental issues associated with breeding. "Cultured meat" start-ups generally opt for different strategies: Mosa Meat surfs on livestock issues to present "cultured meat" as a viable "conventional meat" alternative to products. In contrast, Aleph Farm presents "cultured meat" as a complementary product to the "conventional meat" offer, although they also criticize the impacts of livestock.

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4.2. Prior knowledge of the "cultured meat" subject may or not change consumer perception

In this survey, 86.3% of respondents claimed to have heard of "cultured meat", in contrast with a previous survey conducted a year ago (Bryant et al., 2020), in which only 22.6% of Germans and 21.6% of French people had heard of this biotechnology. However, for three studies published this year, the proportions of respondents who had previously heard of "cultured meat" in China (Liu et al., 2021), in Brazil (Chriki et al., 2021) or in Croatia, Greece and Spain (Francekovic et al., 2021) was higher (44-73%). Nevertheless, the proportion of respondents in favor of "cultured meat" does not seem to be affected by this change. Indeed, in France, 16.9% of the respondents

believe that "cultured meat" is promising and/or feasible in our study against 20.0% of respondents in France who are favorable according to the study Bryant et al. (2020) in which the proportion of people who had heard of this biotechnology was much smaller. Contrary to some studies (Rolland et al., 2020; Mancini and Antonioli, 2020), being already aware of the "cultured meat" process does not increase "cultured meat" acceptability according to our results. The differences between these observations can be explained by methodological issues. The responses collected in the studies by Rolland et al (2020) and Mancini and Antonioli (2020) were the result of respondents presented with various information, at the time of the survey, including the potential benefits of "cultured meat". However, it does appear that the type of information provided at the time of the survey affects the perception of respondents differently, for instance, positive information (supposedly good health and nutritional qualities) would increase the acceptability of the product (Bryant and Barnett, 2020; Heidemann et al., 2020). In our study, respondents were asked about their prior knowledge of the product before the survey. They had therefore constructed a more robust a priori opinion. Having already heard of "cultured meat" allows consumers to have given more thought to the benefits and drawbacks of this biotechnology. More particularly, when consumers have access to new information that is not consistent with what they know, it may induce a response in their opinion based on associations of preexisting knowledge and/or based on richer knowledge by building new associations

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with the new information provided (Baum et al., 2021). Our questionnaire was as neutral as possible to avoid the intention to influence respondents in one direction or another. Indeed, we did not provide any new information, we simply asked respondents if they were already aware of "cultured meat". The work of Verbeke et al. (2015) highlighted three sequences of reasoning in consumers when they are provided with new information about "cultured meat" (i) they initially express a feeling of disgust as observed in this study, (ii) express more thoughtful reactions concerning the potential advantages of "cultured meat" for society (food safety, environmental protection, respect for animals) and the possible disadvantages at individual level (personal health, reduced pleasure in consuming meat products) or collective level (loss of traditions, less farmers and agricultural activity in rural areas) and, finally, (iii) they will have more in-depth reactions which ultimately induce some scepticism with a mixture of complex concerns (for example, a need for knowledge and transparency). Thus, in the study by Rolland et al. (2020) and Mancini and Antonioli (2020), respondents were likely to be in the first stage (or for some, in stage 2) at the beginning of the survey and then progress positively into stage 2 or 3 after being more informed. In contrast, in our survey, respondents were likely to be already in stage 2 or 3 because the majority of them were already aware of "cultured meat" before the survey and some of the answers to the relatively deep questions in this survey were based on in-depth thinking from the actual participants, some in the positive and others in the negative sense.

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In addition, a more recent study has indicated that while providing information will affect explicit attitudes (i.e. consumer opinions that are intentional and well expressed), implicit attitudes do not change because they are less biased by external factors (Baum et al., 2021). This can be explained, at least in part, by the fact that implicit attitudes are, by definition, not well known, unidentified or inaccurately identified, with affective factors playing a crucial role. Furthermore, willingness to buy (purchase) results from a combination of explicit and implicit attitudes. This is a major problem for "cultured meat" which poses a new challenge due to both its unfamiliarity to consumers and the low reliance of social studies investigating associations between attitudes, purchase and market development. This underlines the complexity of consumer opinions and behaviors (Baum et al., 2021). This complexity is likely to explain, at least in part, the above-mentioned discrepancies in the literature.

4.3. The sociological characteristics of the respondents must be taken into account when interpreting the results

There is a fairly strong generational effect, particularly with regard to ethical concerns, environmental issues, meat consumption, its impact on society and the environment, the overall perception of "cultured meat" and the purchase price of "cultured meat". Young people have a clearer idea of the potential and limits of science. The fact that older people reject "cultured meat" to a greater extent, confirms the results of another survey in Germany and France (Bryant et al., 2020), and a

recent European survey (Grasso et al., 2019) which show that older respondents have lower acceptance of "cultured meat". On the other hand, in an Australian survey on Generation Z (Bogueva and Marinova, 2020), it is indicated that 72.0% of respondents of this young generation (who are, by definition, under 20 years of age) are not willing to accept "cultured meat" (compared to 40.5% of young people aged 18 to 30 in our study who find this idea absurd and/ or disgusting). The way in which the questions are asked or the difference in age or maturity of the respondents may explain this type of different observation. Gender influences concerns about the ethical and environmental problems caused by the meat industry, opinion on meat consumption and overall perception of "cultured meat". Our results confirm those of Heidemann et al. (2020) who indicate that female specialists in animal production are more in favor (65,0%) of "cultured meat" than male. This could be related to women's sensitivity to animal welfare and the environmental issues related to farming, and the fact that they are more likely to adopt diversified diets including the Flexitarian diet (less meat), according to Ruby and Heine (2011). However, in another recent survey (Bryant et al., 2020), it was observed that women are less inclined to consume "cultured meat" than men, both in Germany and especially in France. This type of contradiction can be explained by an interaction between age and gender since it was observed that it is the youngest women and the oldest men who have the closest perceptions (Hocquette et al., 2015). However, despite a significant interaction between age and gender, our study shows, on the

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730 contrary, that older men are the most reluctant. The different wording of the 731 questions between the surveys could at least partly explain these contradictions. 732 Another observation of this survey is that the majority of meat professionals are 733 firmly opposed to "cultured meat" on all aspects: health, environmental, ethics, taste, 734 etc. These results confirm those of Heidemann et al. (2020) and Chriki et al. (2021) 735 who indicate that animal scientists have a lot of reservations and resistance 736 to "cultured meat", associating this biotechnology with the "unnatural" which 737 therefore has a negative connotation. They believe, moreover, that "cultured meat" 738 would be a danger to their respective jobs, if it were one day replace "conventional 739 meat". These conclusions seem to contradict the results of Bryant et al. (2020) for 740 whom working in the agricultural sector is rather a favorable factor for the 741 acceptance of "cultured meat". However, our results are consistent with other 742 previous results which have shown that the urban population (less familiar with 743 livestock) would be more willing to consume "cultured meat" (Bryant and Barnett, 744 2018; Shaw and Mac Con Iomaire, 2019).

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4.4. Opinion surveys must be interpreted with caution due to their limited representative character

The representativeness of the people surveyed in our study in relation to the French population must be put into perspective. In fact, in the French population, 51.9% are over 51 years old (under-represented in our sample with only 23.3%), 25.1% are between 31 and 50 (over-represented in our sample with 36.2%), and 11.1% are

between 18 and 30 (also over-represented since they represent 40.5% of our sample). With regard to the gender distribution, it is balanced in the French population with 49.6% women vs. 50.4% men, however women are slightly over-represented in our sample (52.6%). The differences we observe reflect a greater interest in scientific news among women and young people, thus inducing a greater willingness on their part to answer this type of questionnaire. This type of bias in surveys has already been observed, for example in the survey by Bryant et al. (2020) and Heidemann et al. (2020). However, these drawbacks can be partially offset by the consequent size of the sample (N = 5,418), which makes it possible to analyze each segment of the population, our survey being to our knowledge the one with the largest number of people among the population. According to the Ministry of Higher Education, Research and Innovation, in France only 1.0% of citizens have a PhD, 16.0% a master's degree, 10.0% a bachelor's degree and 15.0% have completed short vocational studies. However, the respondents to our survey are more graduates with 45.9% having a master's degree and 11.0% a doctorate, and this is explained by the fact that the questionnaire was initially distributed in scientific networks (universities, research institutes, etc.). Since people with studies are more interested in science than others, one can assume that they respond more easily to this kind of survey. In addition, in the French population there are 3.1% scientists, compared to 44.7% in our survey, which can easily be explained by the interest of scientists in innovations as well as by the essentially university dissemination network. This agrees with the conclusions of Heidemann et

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al. (2020) who indicate that biotechnology engineers would be more likely to accept "cultured meat" based on their knowledge of the field as well as the professional opportunities generated by this technology once it has been marketed. In France, 2.5% of citizens work in the meat sector, while this sector of activity represents 40.7% in our study sample. The results must therefore be corrected for this type of factor. However, as noted above, our observations are in contrast to those of Bryant et al. (2020) who, on the contrary, emphasize that professionals in agriculture or the meat sector are open to "cultured meat". The way the questions are asked, the way the subject is presented or the limited number of respondents may explain this type of discrepancy. The results can also be potentially affected by the diet of the respondents. In an earlier study (Bryant et al., 2020), the proportion of pescatarians (who do not consume meat but fish), vegetarians (who do not consume animal flesh) and vegans (who do not consume any product of origin animal) were 3.2%, compared to 6.2% in this survey, but the proportions of flexitarians (who limit their meat consumption, without being exclusively vegetarian) are more difficult to evaluate. Given the rather low figures, it is unlikely that these different proportions would have a significant impact on the results. However, in the study by Heidemann et al. (2020), vegetarians (7.0% of respondents) and vegans (1.1%) were the most favorable to "cultured meat". Indeed, the authors indicate that those who did not consume meat were more likely to respond positively than those who consumed meat daily.

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Finally, more generally, the formulation and sequencing of the questions can modify their interpretation and therefore the results (Briant and Barnett, 2020). Furthermore, although the survey was conducted in the most neutral way possible, the choice of questions and their order can also influence the respondents, in one direction or another. Indeed, some studies are carried out by promoters of "cultured meat" with the assumed objective of convincing consumers (Tomiyama et al., 2020). Lastly, due to the importance of the implicit attitudes described above, a recent survey illustrated the inadequacy of relying on self-reported measures when seeking to capture consumer opinions on unfamiliar or unknown products such as "cultured meat" (Baum et al., 2021). However, despite these limitations, comparing results obtained with the same experimental design between countries (such as China as published by Liu et al., 2021 and France) or between similar social groups (within the same study as in this work) is likely to provide useful information.

5. Conclusion

To the best of our knowledge, this survey was conducted with the highest number of respondents compared to any previous surveys conducted in France or even in the world on the subject of "cultured meat". In addition, this study was conducted by a group of researchers belonging to public research organizations, unrelated to private companies, aiming to market this biotechnology, unlike some previous surveys.

This survey highlights that the French are very concerned about the ethical and environmental issues related to livestock farming and meat production. This is why, as shown in previous surveys, reducing the consumption of meat (known as "flexitarianism") is preferred, at the expense of "cultured meat" consumption which is not perceived as more ethical, more eco-friendly, more sustainable, or even as healthy and tasty as "conventional meat". In addition, the potential negative impacts of "cultured meat" on traditional livestock farming, on the meat industry as well as on territories and rural life are among the concerns of respondents. Hence, for the above reasons, and also because of emotional resistance and negative feelings (disgust, absurdity), the majority of respondents do not support "cultured meat" as a reasonable solution for the future, despite some curiosity for the product. However, confirming some previous results, young people and women, more concerned about ethical and environmental issues, are more likely to accept "cultured meat". Contrary to other assumptions (especially by the promoters of "cultured meat"), a better understanding of the advantages, limitations and production process of "cultured meat" does not necessarily favor its acceptance. On the contrary, better knowledge of the livestock farming systems, their environment and the conventional meat production process favors the rejection of "cultured meat". Overall, a very large majority of respondents would not be prepared to pay more for "cultured meat" (if it were ever on the market) than conventional meat as previously observed in other studies. Furthermore, at best, around one fifth of respondents consider this alternative to conventional meat promising and/or feasible.

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An equivalent proportion of respondents believe that "cultured meat" has no future in France. Between these two extremes, a large proportion of unsure respondents can be influenced. It is therefore important to objectively inform consumers of the advantages/disadvantages of this new technology. Thus, even if "cultured meat" is one day marketed, its societal or environmental impacts would be very weak to moderate due to a low to moderate market share, and due to the fact that the production of conventional meat is not completely replaced by the production of "cultured meat".

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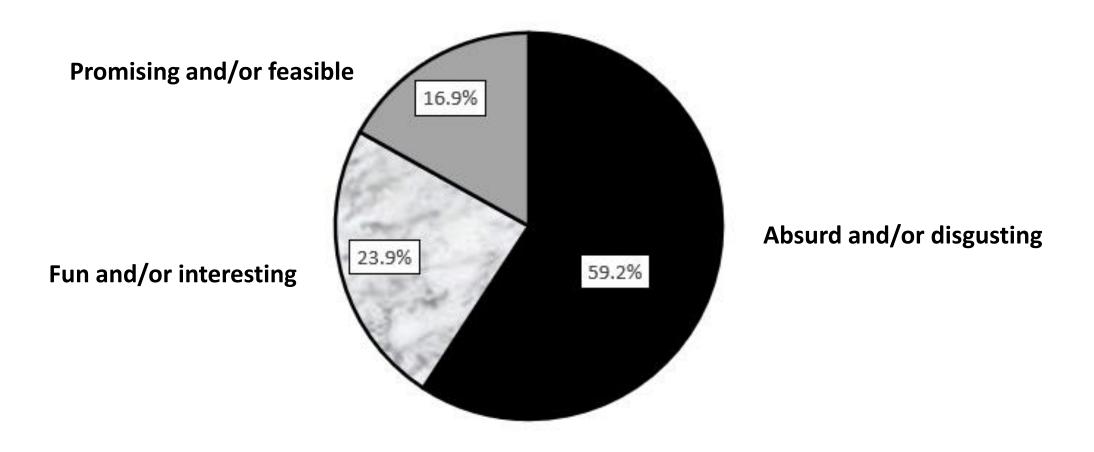
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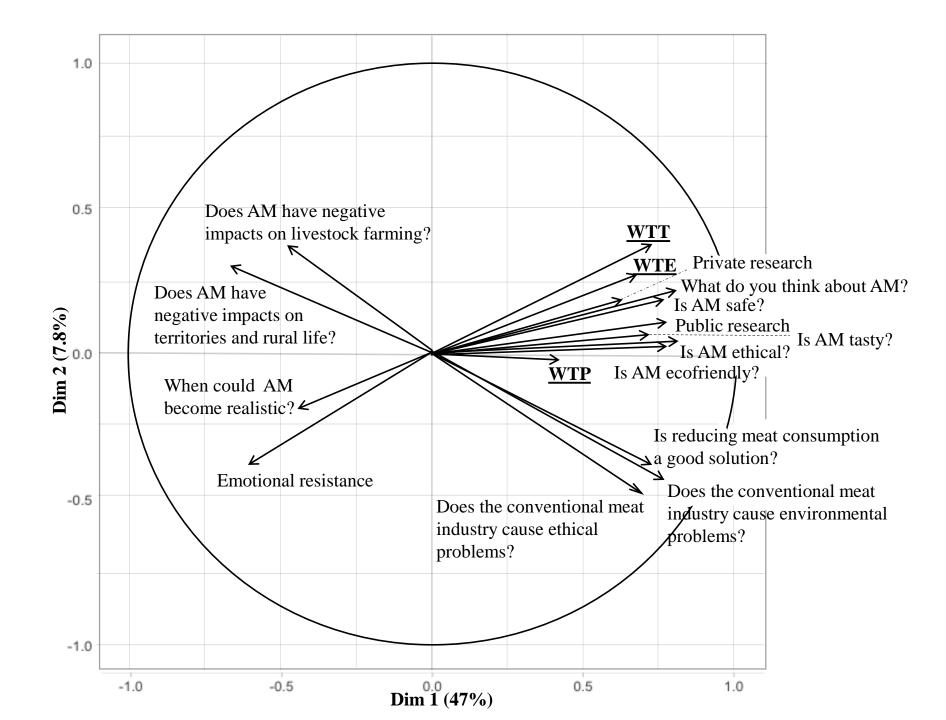
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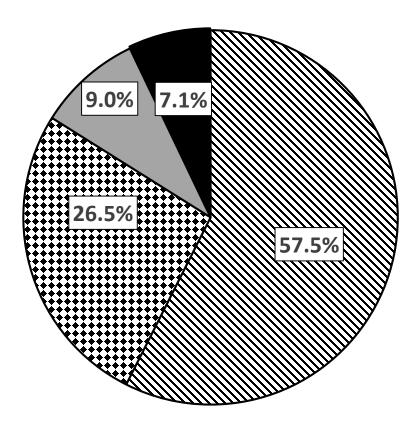
Figure 1: General opinion of respondents on "cultured meat" also called "artificial 971 972 meat'' (N = 5,418 responses). 973 Figure 2: Principal component analysis showing relationships between the studied 974 variables corresponding to the main questions with potential answers from 1 to 5. 975 AM: Artificial Meat. WTT: Willingness to try. WTE: Willingness to eat. WTP: 976 Willingness to pay. 977 Figure 3: Potential acceptance of "cultured meat" also called "artificial meat" 978 compared to other solutions and other meat substitutes. 979 Figure 4: Reasons not to try "cultured meat" also called "artificial meat" (A), 980 expectations (B) and reasons to try "cultured meat" (C). Results are expressed as a 981 percentage of answers (N = 5,418 responses). As these are multiple choices questions, 982 the sum of the percentages is greater than 100.

What do you think of artificial meat?

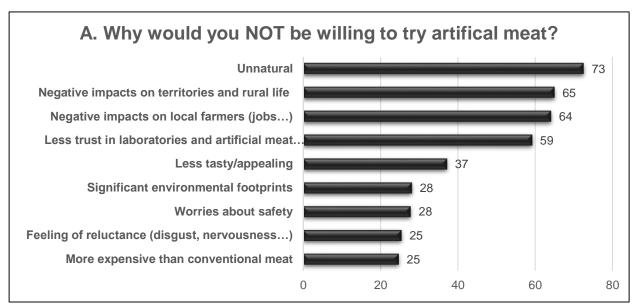


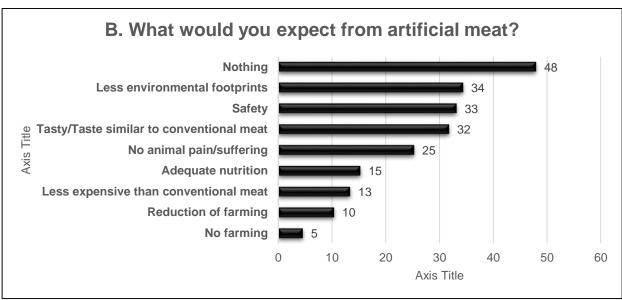


Would you accept artificial "meat" as a viable alternative to "conventional meat" in the future, compared to other meat substitutes (such as soy protein) or other solutions (such as reducing food waste or developing our farming practices)?



- No and I don't eat meat substitues/alternatives
- No but I already eat meat substitutes/alternatives
- Yes but I don't eat meat substitutes/alternatives
- Yes and I already eat meat substitutes/alternatives





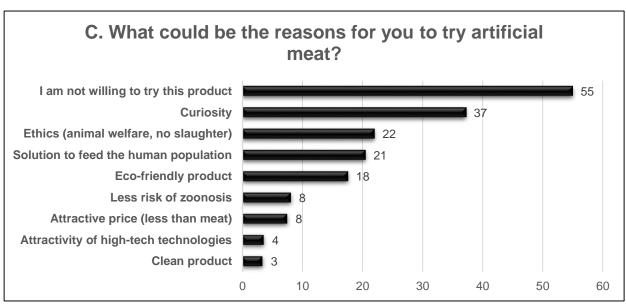


Table 1 $\label{eq:Table 1}$ Demographic information of the French survey respondents (N = 5,418 responses)

Questions	Response options	Number of	Percentage of
		responses	responses
Gender	Female	2852	52.6
	Male	2566	47.4
Age	18-30 years of age	2194	40.5
	31-50 years of age	1959	36.2
	>51 years of age	1265	23.3
Education	Primary or high school	67	1.2
	Baccalaureate	782	14.4
	Two years of education after the	249	4.6
	Baccalaureate		
	Licence (Bachelor's degree)	1131	20.9
	Master's degree	2489	45.9
	PhD	596	11.0
	Do not wish to answer	104	1.9
Business area	Meat scientist	429	7.9
	Other scientist	1996	36.8
	Familiar with the meat sector	1778	32.8
	Other	1215	22.4
Net monthly	€0-1500	1528	28.2
income*	€1500-2000	948	17.5
	€2000-2500	747	13.8
	€2500-3000	521	9.6
	€3000-4000	498	9.2
	€4000 and more	467	8.6
	Do not wish to answer	709	13.1
Meat	Never: vegetarian or vegan diet	334	6.2
consumption	Rarely: weekly or less	726	13.4
habits	Regularly: several times a week	2954	54.5
	Daily or at every meal	726	13.4
Familiarity with	Yes	4678	86.3
the topic of artificial "meat"	No	740	16.7

*€1 corresponds to approximately \$1.21

Table 2 Pairwise comparisons for willingness to try between demographic groups for occupation interacting with age or level of meat consumption (N = 5,418 responses)

A	Familiar with	Scientist	Scientist not	Not scientist not
	the meat sector	working on	working on	familiar with
	and not scientist	meat	meat	the meat sector
18-30 yrs old	2.75°	$3.54^{ m ef}$	3.75^{f}	3.36 e
31-50 yrs old	2.32a	3.12^{de}	3.31e	2.76^{c}
> 51 years old	2.34^{ab}	3.20^{de}	2.87^{cd}	2.62bc
В	Familiar with	Scientist	Scientist not	Not scientist not
	the meat sector	working on	working on	familiar with
	and not scientist	meat	meat	the meat sector
Daily	2.16a	3.14bc	3.42 cd	2.57ª
Regularly	2.52a	3.37^{c}	3.45 cd	2.87^{ab}
Rarely	$3.40^{\rm cd}$	3.32 ^c	3.73^{d}	3.20^{c}
Never	$3.73^{\rm cd}$	3.80^{d}	3.20 °	3.18 ^{bc}

WTT is expressed on a 1-5 scale with only one possible answer to the question "Would you be willing to try artificial "meat"?": 1: Definitively not, 2: Probably not, 3: Unsure, 4: Probably yes, 5: Definitively yes. The means with different superscript letters within the same sub-table differ significantly at P > 0.05

Table 3

Pairwise comparisons for willingness to regularly eat artificial "meat" between demographic groups for different interactions between selected factors (level of meat consumption, gender, age groups, occupation and familiarity with artificial "meat", N = 5,418 responses)

A: level of meat consumption x	Never	Rarely	Regularly	Daily
gender				
Females	1.32 ^d	1.26 ^{cd}	1.24 ^{bc}	1.09a
Males	1.39^{e}	$1.44^{\rm e}$	1.18^{b}	1.11ª
B: occupation x	Familiar with	Scientist	Scientist not	Not scientist
age	the meat sector	working on	working on	not familiar
	and not	meat	meat	with the meat
	scientist			sector
18-30 yrs old	1.13bc	$1.20^{\rm cd}$	1.37^{e}	1.39^{e}
31-50 yrs old	1.06^{a}	1.10^{ab}	1.20^{cd}	1.22 ^d
> 51 years old	1.08^{ab}	1.11 ^{abc}	1.14bc	1.19 ^{cd}
C: level of meat	Never	Rarely	Regularly	Daily
consumption x				
age				
18-30 yrs old	1.32^{de}	1.34^{de}	1.35^{e}	1.19^{c}
31-50 yrs old	$1.44^{\rm e}$	1.21 ^c	1.15bc	1.06ª
> 51 years old	1.33 ^{de}	1.24 ^{cd}	1.13 ^b	1.06a
D: level of meat	Never	Rarely	Regularly	Daily
consumption x				
occupation				
Familiar with the				
meat sector and	$1.38^{ m fg}$	1.21 ^{bcd}	1.09^{b}	1.04^{a}
not scientist				
Scientist working	1 ΕΩα	$1.24^{ m cde}$	1.14 ^{bcd}	$1.08^{ m ab}$
on meat Scientist not	1.50^{g}	1.24	1.14500	1.00
working on meat	$1.31^{ m efg}$	$1.30^{ m efg}$	$1.31^{ m efg}$	$1.22^{ m cde}$
Not scientist not	1.01	1.50	1.51	1.22
familiar with the	1.40^{g}	$1.31^{\rm efg}$	$1.31^{\rm efg}$	1.17^{bcd}
meat sector		_,,		
E: familiarity	Never	Rarely	Regularly	Daily
with artificial		J	8 7	,
"meat" x level				
meat				
consumption x				
gender				
Familiarity: No	1.21 ^{cde}	1.36e	1.28 ^{de}	1.08 ^{ac}
Familiarity: Yes	1.37e	1.27 ^d	1.20 ^b	1.11 ^a
	= + = +		=-===	

WTE: 1- I don't want to eat regularly, 2 - home/restaurant/ready-made meal. The means with different superscript letters within the same sub-table differ significantly at P > 0.05

Table 4 Pairwise comparisons for willingness to pay between demographic groups for level of meat consumption interacting with age (N = 5,418 responses)

	Never	Rarely	Regularly	Daily
18-30 years old	2.85^{f}	2.51 ^e	2.22 ^{de}	1.86 ^{abc}
31-50 years old	2.78^{f}	2.10^{cde}	$1.88^{ m abc}$	1,77 ^{ab}
> 51 years old	2.59ef	2.24^{de}	1.78^{ab}	1.69a

The means with different superscript letters within the same sub-table differ significantly at P > 0.05.

^{1:} Definitively not, 2: Probably not, 3: Unsure, 4: Probably yes, 5: Definitively yes.

Table 5

Effects of "gender x age" interaction on drivers, motives and barriers of acceptance of fake "meat"

A. Mean answers to four questions: Does meat production cause ethical (Answer 1) or environmental problems (Answer 2)? Is Artificial Meat ethics (Answer 3) or ecofriendly (Answer 4)?

		Answer 1	Answer 2	Answer 3	Answer 4
18-30 years of age	Men	2.88 ^c	3.17 в	2.48 ^c	2.29 c
18-30 years of age	Women	3.51 ^d	3.65 ^c	2.79 d	2.47^{d}
31-50 years of age	Men	2.35 a	2.48 a	1.81 a	1.70 a
31-50 years of age	Women	3.02 °	3.00 b	2.07 b	1.91 b
More than 51 years of age	Men	2.44 b	2.54 a	1.73 a	1.66 a
More than 51 years of age	Women	3.20 c	3.21 b	2.27 bc	2.14 ^c

Respondents had to answer on a scale of 1 to 5. expressing their disagreement (lower scores) or their agreement (with higher scores) to the indicated question.

B. Mean answers to four questions: Has artificial meat negative impacts on livestock (Answer 1) or rural life (Answer 2)? Is Artificial Meat safe (Answer 3) or tasty (Answer 4)?

		Answer 1	Answer 2	Answer 3	Answer 4
18-30 years of age	Men	4.18^{ab}	3.99a	2.52^{d}	2.09^{d}
18-30 years of age	Women	4.20^{ab}	4.00^{a}	2.60^{d}	2.20^{d}
31-50 years of age	Men	4.26^{b}	4.20^{b}	2.02^a	1.66^{ab}
31-50 years of age	Women	4.37^{c}	4.30^{b}	2.19bc	1.74bc
More than 51 years of age	Men	4.11a	4.43^{c}	2.09^{ab}	1.57a
More than 51 years of age	Women	4.31bc	4.50°	2.29 ^c	1.83 ^c

Respondents had to answer on a scale of 1 to 5. expressing their disagreement (lower scores) or their agreement (with higher scores) to the indicated question.

Table 6

Effects of "gender x meat consumption level" interaction on drivers. motives and barriers of acceptance of fake "meat"

A. Mean answers to four questions: Does meat production cause ethical (Answer 1) or environmental problems (Answer 2)? Is Artificial Meat ethics (Answer 3) or ecofriendly (Answer 4)?

Meat consumption level	Gender	Answer 1	Answer 2	Answer 3	Answer 4
Never	Women	$4.74^{\rm e}$	4.76^{f}	$3.46^{\rm e}$	3.11 ^e
	Men	$4.83^{\rm e}$	$4.77^{\rm f}$	$3.90^{\rm f}$	3.49^{f}
Rarely	Women	4.07^{d}	4.20^{e}	2.89^{d}	2.57 ^d
	Men	3.82^{d}	$4.14^{\rm e}$	2.92^{d}	2.52 ^d
Regularly	Women	3.13 ^c	3.22^{d}	2.37^{c}	2.17 ^c
	Men	2.54^{b}	2.72^{c}	1.94^{b}	1.83 ^b
Daily	Women	2.42 ^b	2.40b	1.86 ^b	1.72ab
	Men	1.97^a	2.11a	1.62a	1.55ª

Respondents had to answer on a scale of 1 to 5. expressing their disagreement (lower scores) or their agreement (with higher scores) on the indicated question.

B. Mean answers to four questions: Has artificial meat negative impacts on livestock (Answer 1) or rural life (Answer 2)? Is Artificial Meat safe (Answer 3) or tasty (Answer 4)?

Meat consumption level	Gender	Answer 1	Answer 2	Answer 3	Answer 4
Never	Women	3.50a	2.81 ^b	3.47^{e}	3.28 ^f
	Men	3.55^{ab}	2.06^{f}	4.06^{f}	3.66^{g}
Rarely	Women	3.95^{c}	3.84^{d}	2.72^{d}	2.33 ^d
	Men	3.71 ^b	3.62 ^c	2.83^{d}	2.50e
Regularly	Women	4.26^{d}	$4.28^{\rm e}$	2.35 ^c	1.85 ^c
	Men	4.32^{d}	4.40^{f}	2.20^{b}	1.71 ^b
Daily	Women	$4.54^{\rm e}$	4.56^{f}	1.85^{a}	1.50a
	Men	$4.49^{\rm e}$	4.60^{f}	1.80^{a}	1.46a

Respondents had to answer on a scale of 1 to 5. expressing their disagreement (lower scores) or their agreement (with higher scores) on the indicated question.

Table 7
Effects of "occupation x level of meat consumption" interaction on drivers,
motives and barriers of acceptance of fake "meat"

A. Mean answers to four questions: Does meat production cause ethical (Answer 1) or environmental problems (Answer 2)? Is Artificial Meat ethics (Answer 3) or eco-friendly (Answer 4)?

Occupation	Level of meat consumption	Answer 1	Answer 2	Answer 3	Answer 4
Familiar with	Never	4.49^{h}	4.45gh	3.15^{f}	2.85^{fg}
the meat	Rarely	3.62^{g}	$3.69^{\rm ef}$	2.32^{de}	2.16^{d}
sector and	Regularly	2.27^{b}	2.31 ^b	1.60^{b}	1.53 ^b
non-scientist	Daily	1.80a	1.83a	1.30a	1.28a
Scientist	Never	5.00^{h}	4.80^{h}	3.60^{g}	3.4^{h}
working on	Rarely	$3.87^{\rm g}$	4.03^{fg}	2.70^{e}	$2.41^{\rm ef}$
meat	Regularly	2.53 ^{cd}	2.66 ^c	1.95^{c}	1.75^{c}
	Daily	2.16 ^b	2.22 ^b	1.80^{bc}	1.72 ^{bc}
Scientist not	Never	4.73^{h}	4.75^{h}	3.60^{g}	3.11^{gh}
working on	Rarely	$4.07^{\rm g}$	$4.35^{\rm g}$	$3.14^{\rm f}$	2.63^{f}
meat	Regularly	3.25^{f}	3.50^{e}	$2.64^{\rm e}$	$2.36^{\rm e}$
	Daily	2.73 ^d	2.94^{d}	2.47^{e}	2.15 ^d
Non-scientist	Never	$4.94^{\rm h}$	4.96^{h}	3.75^{g}	3.55^{h}
not familiar	Rarely	4.08g	4.13 g	2.74^{ef}	2.62^{f}
with the	Regularly	$3.08^{\rm e}$	3.14^{d}	2.22 ^d	2.18^{d}
meat sector	Daily	2.37bc	2.40^{bc}	1.86^{c}	1.78^{c}

Respondents had to answer on a scale of 1 to 5, expressing their disagreement (lower scores) or their agreement (with higher scores) to the indicated question.

B. Mean answers to four questions: Has artificial meat negative impacts on livestock (Answer 1) or rural life (Answer 2)? Is Artificial Meat safe (Answer 3) or tasty (Answer 4)?

Occupation	Level of meat consumption	Answer 1	Answer 2	Answer 3	Answer 4
Familiar with	Never	3.79a	2.79 ^b	3.26^{fg}	3.02 ^f
the meat	Rarely	4.13^{b}	4.20^{de}	2.59^{de}	2.16^{de}
sector and	Regularly	4.54bc	$4.68^{\rm f}$	1.83 ^b	1.48^{b}
non-scientist	Daily	4.64^{a}	4.78^{f}	1.47^{a}	1.29a
Scientist	Never	3.00^{ef}	2.50ab	3.80^{g}	3.50^{fg}
working on	Rarely	4.11^{fg}	4.11^{de}	2.97^{f}	2.51e
meat	Regularly	4.45g	$4.68^{\rm f}$	2.57^{de}	1.78^{c}
	Daily	$4.52^{\rm efg}$	$4.70^{\rm f}$	2.23 ^{cd}	1.61 ^{bc}
Scientist not	Never	3.64 ^{cd}	2.84^{b}	3.65^{g}	3.29 ^f
working on	Rarely	3.88^{de}	3.77^{c}	2.96^{f}	$2.40^{\rm e}$
meat	Regularly	4.13^{de}	4.12^{de}	2.66^{e}	2.00^{d}
	Daily	4.35^{d}	4.32^{e}	2.47^{d}	1.80^{c}
Non-scientist	Never	3.18bc	2.14a	3.75^{g}	3.71g
not familiar	Rarely	$3.75^{\rm cd}$	3.56^{c}	$2.42^{\rm f}$	$2.40^{\rm e}$
with the	Regularly	$4.14^{\rm cd}$	4.09^{d}	2.16 ^c	1.83c
meat sector	Daily	4.36bc	4.32^{de}	1.74 ^b	1.50bc

Respondents had to answer on a scale of 1 to 5, expressing their disagreement (lower scores) or their agreement (with higher scores) to the indicated question.

Table 8

Effects of "level of meat consumption x Age" interaction on drivers, motives and barriers of acceptance of artificial meat

A. Mean answers to four questions: Does meat production cause ethical (Answer 1) or environmental problems (Answer 2)? Is Artificial Meat ethics (Answer 3) or ecofriendly (Answer 4)?

Level of meat consumption	Age	Answer 1	Answer 2	Answer 3	Answer 4
Never	18-30 years of age	4.70 ^f	4.74g	3.46^{de}	3.08e
	31-50 years of age	4.89^{f}	4.81g	$3.74^{\rm e}$	$3.39^{\rm ef}$
	More than 51 years of age	4.90^{f}	4.81g	3.97^{e}	3.68^{f}
Rarely	18-30 years of age	4.05^{e}	4.32 ^f	3.21 ^d	2.76 ^d
	31-50 years of age	$3.94^{\rm e}$	3.99^{e}	2.43^{c}	2.23 ^c
	More than 51 years of age	$3.94^{\rm e}$	3.99^{e}	2.50°	2.32 ^c
Regularly	18-30 years of age	3.17^{d}	3.39 ^d	2.63°	2.38 ^c
	31-50 years of age	2.65^{c}	2.75 ^c	1.93 ^b	1.80^{b}
	More than 51 years of age	2.69°	2.77^{c}	1.89^{b}	1.81^{b}
Daily	18-30 years of age	2.39b	2.53 ^b	1.98 ^b	1.89 ^b
	31-50 years of age	1.99a	2.01a	1.53a	1.43^{a}
	More than 51 years of age	2.03^a	2.09a	1.59a	1.49^{a}

Respondents had to answer on a scale of 1 to 5, expressing their disagreement (lower scores) or their agreement (with higher scores) to the indicated question.

B. Mean answers to four questions: Has artificial meat negative impacts on livestock (Answer 1) or rural life (Answer 2)? Is Artificial Meat safe (Answer 3) or tasty (Answer 4)?

Level of meat consumption	Age	Answer 1	Answer 2	Answer 3	Answer 4
Never	18-30 years of age	3.58a	2.82 ^b	3.52 f	3.28e
	31-50 years of age	3.43^{a}	2.15^{a}	$3.88 ^{\mathrm{f}}$	3.56^{e}
	More than 51 years of age	3.23^a	2.36^{ab}	$3.68\mathrm{f}$	3.61^{e}
Rarely	18-30 years of age	3.90 ^b	3.69°	2.96e	2.58 ^d
	31-50 years of age	3.94^{b}	3.94^{de}	2.36 ^{cd}	2.02^{c}
	More than 51 years of age	3.77^{b}	3.86 ^{cd}	2.60^{d}	2.19^{c}
Regularly	18-30 years of age	4.27°	4.15^{e}	2.54^{d}	2.05 ^c
	31-50 years of age	4.33 ^{cd}	$4.44^{\rm f}$	2.13 ^c	1.66^{b}
	More than 51 years of age	4.27°	$4.44\mathrm{f}$	2.16^{c}	1.61^{b}
Daily	18-30 years of age	$4.50^{\rm e}$	4.43 f	1.95 ^b	1.61 ^b
	31-50 years of age	$4.54^{\rm e}$	4.68g	1.71a	1.41^{a}
	More than 51 years of age	4.45^{de}	4.68^{g}	1.80^{ab}	1.37^{a}

Respondents had to answer on a scale of 1 to 5, expressing their disagreement (lower scores) or their agreement (with higher scores) to the indicated question.

Table 9

Effects of "Occupation x age" interaction on drivers, motives and barriers of acceptance of artificial meat

A. Mean answers to four questions: Does meat production cause ethical (Answer 1) or environmental problems (Answer 2)? Is Artificial Meat ethics (Answer 3) or eco-friendly (Answer 4)?

Occupation	Age	Answer 1	Answer 2	Answer 3	Answer 4
Familiar with	18-30 years of age	2.53 ^c	2.55°	1.79 ^b	1.71°
the meat sector and non- scientist	31-50 years of age	2.05^{a}	2.08^{a}	1.45^{a}	1.38^{a}
	More than 51 years of age	2.15 ^{ab}	2.22ab	1.48^{a}	1.47^{ab}
Scientist working on meat	18-30 years of age	2.88 ^d	3.09^{d}	2.28c	2.07 ^d
	31-50 years of age	2.41 ^{bc}	$2.44^{ m bc}$	1.83^{b}	1.67bc
	More than 51 years of age	2.38bc	2.42 ^{bc}	1.83 ^b	1.73 ^c
Scientist not working on meat	18-30 years of age	3.68e	3.96 ^f	3.12e	2.73e
	31-50 years of age	3.18^{d}	3.35^{d}	2.39^{c}	2.10^{d}
	More than 51 years of age	3.14^{d}	3.27^{d}	2.31 ^c	2.03^{d}
Non-scientist not familiar with the meat sector	18-30 years of age	3.56e	3.70e	2.79 ^d	2.64e
	31-50 years of age	3.12^{d}	3.15^{d}	2.21 ^c	2.14^{d}
	More than 51 years of age	3.14^{d}	3.13^{d}	2.15 ^c	2.15 ^d

Respondents had to answer on a scale of 1 to 5, expressing their disagreement (lower scores) or their agreement (with higher scores) to the indicated question.

B. Mean answers to four questions: Has artificial meat negative impacts on livestock (Answer 1) or rural life (Answer 2)? Is Artificial Meat safe (Answer 3) or tasty (Answer 4)?

Occupation	Age	Answer 1	Answer 2	Answer 3	Answer 4
Familiar with	18-30 years of age	4.57°	4.55^{f}	1.91 ^b	1.60 ^{bc}
the meat sector and non- scientist	31-50 years of age	4.57°	$4.70^{\rm f}$	1.66a	1.42^{a}
	More than 51 years of age	4.44°	$4.63^{\rm f}$	1.78^{ab}	1.48^{ab}
Scientist	18-30 years of age	4.35 ^{bc}	4.46ef	2.64^{e}	2.14^{f}
working on meat	31-50 years of age	4.49°	4.69^{f}	2.47^{de}	1.65 ^{bcd}
	More than 51 years of age	4.39bc	4.64^{f}	$2.40^{\rm cde}$	1.61 ^{bcd}
Scientist not working on meat	18-30 years of age	4.05a	3.78 ^b	2.95 ^f	2.42g
	31-50 years of age	4.09^{a}	4.19^{d}	2.56^{e}	1.87^{de}
	More than 51 years of age	4.12^{ab}	4.28^{de}	2.53^{e}	$1.75^{\rm cd}$
Non-scientist not familiar with the meat sector	18-30 years of age	3.92a	3.54^{a}	$2.41^{\rm cde}$	2.28^{fg}
	31-50 years of age	4.13^{ab}	3.97^{c}	2.15^{c}	$1.94^{ m ef}$
	More than 51 years of age	4.03a	4.10^{d}	2.21 ^{cd}	1.84^{cde}

Respondents had to answer on a scale of 1 to 5, expressing their disagreement (lower scores) or their agreement (with higher scores) to the indicated question.

Table 10

Differences in answers to the different questions in the survey by respondents from the two major clusters

	Cluster 1	Cluster 2	Ratio
Number of respondents	2688	2713	
Does meat production cause ethical problems?	2.12	3.75	1.77***
Does meat production cause environmental problems?	2.10	3.99	1.90***
Is reducing meat consumption the solution?	1.97	4.15	2.10***
Is artificial meat ethical?	1.26	3.19	2.53***
Is artificial meat eco-friendly?	1.20	2.89	2.40***
Does artificial meat have negative impacts on livestock?	4.58	3.92	0.86***
Does artificial meat have negative impacts on rural life?	4.77	3.69	0.77***
Is artificial meat safe?	1.49	3.11	2.08***
Is artificial meat tasty?	1.29	2.46	1.90***
What do you think of artificial meat?	1.10	2.04	1.85***
Do you express emotional resistance?	4.20	2.72	0.65***
Willingness to try	2.04	3.94	1.93***
Willingness to eat regularly	1.02	1.39	1.36***
Willingness to pay	1.65	2.39	1.45***
When will artificial meat appear?	2.65	1.87	0.71***
Is private research needed?	1.88	3.21	1.71***
Is public research needed?	1.31	1.87	1.77***

The differences between the two clusters are all highly significant at P < 0.001