



**HAL**  
open science

## Flow of information for bovine health surveillance: Two socio-economic models demonstrating the impact of the organisational profiles of local actors

Sofia Mlala, François Dedieu, Didier Calavas, Viviane Hénaux

### ► To cite this version:

Sofia Mlala, François Dedieu, Didier Calavas, Viviane Hénaux. Flow of information for bovine health surveillance: Two socio-economic models demonstrating the impact of the organisational profiles of local actors. *Preventive Veterinary Medicine*, 2022, 199, 10.1016/j.prevetmed.2021.105549 . hal-03726563

**HAL Id: hal-03726563**

**<https://hal.inrae.fr/hal-03726563>**

Submitted on 5 Jan 2024

**HAL** is a multi-disciplinary open access archive for the deposit and dissemination of scientific research documents, whether they are published or not. The documents may come from teaching and research institutions in France or abroad, or from public or private research centers.

L'archive ouverte pluridisciplinaire **HAL**, est destinée au dépôt et à la diffusion de documents scientifiques de niveau recherche, publiés ou non, émanant des établissements d'enseignement et de recherche français ou étrangers, des laboratoires publics ou privés.

Copyright

1 **Flow of information for bovine health surveillance: two socio-economic models**  
2 **demonstrating the impact of the organisational profiles of local actors**

3

4 Sofia Mlala <sup>a,b</sup>, François Dedieu <sup>c</sup>, Didier Calavas <sup>a</sup>, Viviane Hénaux <sup>a\*</sup>

5 <sup>a</sup> University of Lyon, French Agency for Food, Environmental and Occupational Health & Safety  
6 (ANSES), Laboratory of Lyon, Lyon, 31 avenue Tony Garnier, 69364 Lyon Cedex 07, France.

7 <sup>b</sup> Veterinary officer (ISPV), French Ministry of Agriculture and Food, 78 rue de Varenne, 75349 Paris 07  
8 SP, France.

9 <sup>c</sup> Interdisciplinary Laboratory for Science, Innovations and Societies (LISIS) - INRAE, CNRS, ESIEE,  
10 University of Paris-Est Marne-la-Vallée, Cité Descartes, 5 boulevard Descartes, Champs-sur-Marne,  
11 77454 Marne-la-Vallée Cedex 02, France.

12 \* Corresponding author. E-mail address: [viviane.henaux@anses.fr](mailto:viviane.henaux@anses.fr)

13

14

15 **Abstract**

16 Passive surveillance is based on spontaneous reporting to veterinary authorities of disease suspicions  
17 by farmers and other stakeholders in animal production. Stakeholders are considered “actors” in  
18 sociology of organisations research. In veterinary public health, passive surveillance is considered to  
19 be the most effective method to detect disease outbreaks and to generate epidemiological information  
20 for decision-making on surveillance and control strategies. Nevertheless, under-reporting of cases is  
21 an inherent problem, reducing the ability of the system to rapidly detect infected animals.

22 Previous studies have shown, for example, that passive surveillance for bovine brucellosis in France,  
23 through compulsory reporting of all bovine abortions, has limited sensitivity, with variability in reporting  
24 rates despite similar cattle farming profiles. Based on this observation and on sociological literature in  
25 health surveillance, we hypothesised that oversight organisational factors in different areas influence

26 health actor contributions to passive surveillance. Therefore, to improve the efficiency of surveillance  
27 systems, we need to understand the organisational levers (supporting factors) and organisational  
28 drags (hindering factors) on the production and dissemination of health information.

29 We conducted semi-structured interviews with the surveillance actors in two administrative geographic  
30 divisions in France (Departments A and B) with similar cattle farming profiles but contrasting abortion  
31 reporting rates (low and high, respectively). We assumed that these rates were related to health actor  
32 organisation in each administrative division.

33 We mapped actor relationships and looked for behavioural recurrences and differences between the  
34 two departments. This analysis led to two socio-economic models explaining the configurations  
35 observed: pro-curative in Department A, and pro-preventive in Department B. These models showed a  
36 link between the level of competition endured by veterinarians on the sale of veterinary medicinal  
37 products and the overall contribution of the actors to health surveillance. The pro-preventive model  
38 had a higher contribution to surveillance than the pro-curative model. Importantly, the nature of the  
39 information produced in this configuration of actors corresponded to the needs of surveillance,  
40 providing collective and early information that circulated more readily between actors.

41 We highlighted three characteristics that help to identify the configuration of a system of actors: 1) the  
42 pressure of competition exerted on veterinarian activities; 2) the dominant business model and form of  
43 organisation of veterinary clinics; and 3) the frequency of interactions between the main surveillance  
44 actors outside of crises. The first two characteristics affect the local contribution to data reporting for  
45 surveillance, and the third affects network responsiveness in a health crisis.

46

## 47 **Keywords**

48 cattle; bovine health surveillance; qualitative research; ideal-type models; health actors; France

49

## 50 **Introduction**

51 Passive surveillance is based on spontaneous reporting of disease suspicions to veterinary authorities  
52 by farmers and other stakeholders in animal production (Hoinville, 2013). In veterinary public health,  
53 passive surveillance is reported to be the most effective method to detect disease outbreaks early and  
54 to generate epidemiological information. This information is used to help decision-making on  
55 surveillance and control strategies (Food and Agriculture Organisation of the United Nations (FAO),  
56 2011). Nevertheless, under-reporting of cases is a classic problem in passive surveillance (Prete, 2008;  
57 Delabougliise et al., 2016). Under-reporting reduces the ability of the surveillance system to rapidly  
58 detect the presence of infected animals. Early detection is particularly important for diseases that are  
59 absent from a given territory, like bovine brucellosis in France. For this disease, early detection by the  
60 surveillance system in the country is based on the compulsory reporting of all bovine abortions, in  
61 addition to annual testing of adult bovines on all farms and to testing of introduced bovines, under certain  
62 conditions. However, passive surveillance of bovine brucellosis has limited effectiveness as less than  
63 one third of the abortions detected by farmers are reported (Bronner et al., 2015a). Reporting disease  
64 suspicions can have advantages for farmers. For example, when farmers report an abortion to their  
65 veterinarian, the veterinary visit and sample collection are paid for by the authorities. Farmers can take  
66 advantage of this payment to screen for other diseases as part of the same visit and sample collection.  
67 However, reporting disease suspicions can also have serious economic consequences for farmers, as  
68 a positive result for a regulated disease implies the immediate cessation of product and animal sales  
69 and purchases. These consequences may dissuade farmers from reporting suspicions in certain  
70 situations (Prete, 2008). In addition to these potential economic consequences, there are also technical  
71 and cognitive factors that influence suspicion reporting. Examples include the practical definition of a  
72 suspicion, which can differ from the regulatory definition in some cases, and the perception that farmers  
73 and veterinarians have of the risk of infection by a regulated disease (Bronner et al., 2014).

74 Regarding abortions, the level of under-reporting has been shown to vary according to the department  
75 (administrative geographic division in France), including between departments with similar cattle  
76 production systems (Bronner et al., 2015b). This supports the hypothesis that factors – other than  
77 technical and cognitive factors – influence farmers' propensity to report disease suspicions at the  
78 departmental level. Importantly, the organisational structures may differ from one department to another,  
79 independently of the cattle farming profile: types of production, mean farm size, and geographic density  
80 of farms. Additionally, sociological studies have shown, in animal production and in other fields, that

81 sociological factors strongly influence the generation of “knowledge” and of “ignorance” by the  
82 authorities and surveillance systems (Carpenter, 2010; Dedieu et al., 2015; Fortané, 2015). For  
83 example, the division of labour among the agencies that regulate and control pesticide use in France  
84 increases under-reporting of occupational poisoning in agriculture, through fragmentation of  
85 responsibilities (Dedieu et al., 2015). Based on these observations, this study aimed to understand how  
86 the power games within the institutional network of a health surveillance system shape the production  
87 and dissemination of animal health information.

88 To assess differences in how local organisations are structured, we examined the interactions between  
89 the various stakeholders. Stakeholders are considered “actors” in sociology of organisations research.  
90 Our main focus was to evaluate how the socio-economic relationships between surveillance actors  
91 influence their contribution to the production and dissemination of health information at the departmental  
92 level. To answer this question, we conducted a sociological survey in the two departments, with the  
93 following objectives: 1) to determine the forms of organisation of the actors involved in bovine health  
94 surveillance; 2) to identify the nature of the information exchanged in each organisation form; and 3) to  
95 understand how the interdependence of actors influenced their decisions concerning health  
96 surveillance.

97 In this analysis, we used the methodology and conceptual tools of the sociology of organisations  
98 (Friedberg, 1997). This branch of sociology is based on the postulate that there is a gap between the  
99 formal rules of a system of actors and the way in which these rules are applied in practice. In the  
100 sociology of organisations, stakeholders are considered “actors”, i.e. groups of individuals engaged in  
101 intentional actions. The approach taken is that actors adopt rational behaviour that pushes them to  
102 respect formal rules to a greater or lesser extent. This rationality is limited (Friedberg, 1997) because it  
103 is strongly influenced by cognitive biases and the social context, which determine both the opportunities  
104 and the capacities for action of the actors in the system (Bernoux, 2009; Crozier and Friedberg, 2014).  
105 Therefore, we can understand the interactions between actors through three analytical categories:  
106 collaboration, conflict, and absence of relation. These categories depend on the resources that they are  
107 able to exchange to seize existing opportunities or to create new ones. Actors can play with the rules of  
108 the system in order to achieve or maintain a position of power in the network. In this way, the power  
109 games between actors stabilise in a particular way to form a system of action, or “local order”.

110 Characterising the local order makes it possible to understand around which rules the power games  
111 stabilise. Drawing on this analytical framework and on the “middle range theory” (Merton, 1968), we  
112 have attempted to reconstruct, on the basis of our empirical observations, the local orders of the network  
113 of actors involved in bovine health surveillance in two fields of study where we expected to see  
114 contrasting forms of organisation.

115 Our study was carried out in two departments with similar cattle farming profiles but contrasting levels  
116 of reporting for surveillance. Based on an analysis of the production and transmission of health  
117 information between surveillance actors in these two departments, we defined two “ideal-type” models  
118 (Weber, 1919) describing contrasting types of organisation. Each type of organisation explored  
119 corresponded to a specific type and mode of dissemination of health information among local actors,  
120 and thereby to a specific level of contribution of these actors to health surveillance.

121

122

## 123 **Materials and Methods**

### 124 ***Sociological survey design***

125 To understand how local forms of organisation influence the reporting of health information, we  
126 needed a sample composed of two departments with similar farming profiles, but levels of reporting for  
127 surveillance that were as different as possible. We categorised the farming profiles of the departments  
128 based on the available information: number, size, and production type of the bovine farms in each  
129 department. We relied on the French national cattle and veterinary databases (managed by the  
130 French Ministry of Agriculture and Food) for information about herd sizes and abortion reporting, and  
131 on the typology of cattle herds developed by Sala et al. (2019) for production type classification (dairy  
132 versus beef herds). The two departments in our study both had a mixed production profile, with  
133 between 1 000 and 1 500 dairy cattle farms and a similar number of beef cattle farms in each  
134 department. Farms had similar mean sizes (64 females 24 months and older per herd in Department  
135 A, and 45 in Department B, all bovine productions considered), comparable numbers of cattle herds  
136 (around 3 900 in Department A and 3 700 in Department B), and similar density of herds (0.55  
137 herds/km<sup>2</sup> in Department A and 0.78 herds/km<sup>2</sup> in Department B). Department A was characterised by

138 a low abortion reporting rate (0.52%) and Department B by a high reporting rate (1.05%), compared to  
139 the national mean reporting rate (0.56%). The abortion reporting rates were calculated as the ratio of  
140 the number of abortions relative to the total number of adult females (i.e. 24 months and older) in the  
141 areas of interest. The average annual rate of abortion on farms (excluding special health episodes)  
142 varied between 0.5% and 20%, depending on the study (Forar et al., 1995; Hovingh, 2009; Nusinovici  
143 et al., 2012). We assumed that the difference in annual reporting rates was mainly due to a difference  
144 in the proportion of reported abortions, and not to a difference in the occurrence of abortions in each  
145 department. Importantly, there were no significant differences between the two departments in terms  
146 of their cattle production systems, nor in terms of their respective health situations with regard to the  
147 main abortion-causing diseases (bovine viral diarrhoea (BVD), Q fever, and neosporosis).

148 We first selected three departments that met our criteria. We conducted a preliminary survey of two to  
149 three interviews in each of the three departments with key actors in the local surveillance system. This  
150 first step enabled us to choose the two departments where we observed the strongest contrast in the  
151 forms of organisation of the surveillance actors.

152

### 153 ***Sociological survey conduct***

154 In 2018, we conducted a series of 36 semi-structured interviews with local animal health surveillance  
155 actors (17 and 19 interviews in Departments A and B, respectively). The mean length of interviews  
156 was 90 minutes. The interviewees were identified and selected based on our knowledge of the  
157 surveillance network, on official websites and documents from the organisations, and on the advice of  
158 the actors we met. We targeted the organisations and types of actors that were directly or indirectly  
159 involved in bovine health surveillance, and for each category, we selected managers as well as field  
160 actors. For example, in the departmental veterinary services, we targeted the head of the animal  
161 health department and the technician involved in bovine health surveillance. Our aim was to interview  
162 the people who have the most knowledge on how local bovine health surveillance is carried out in  
163 practice. In both departments, we interviewed bovine farmers, independent farm animal veterinarians,  
164 representatives of farmers' and veterinarians' organisations and of veterinary laboratories,  
165 departmental veterinary services, and departmental councils.

166

## 167 **Data analysis**

168 We analysed the data collected during the survey using inductive reasoning. This reasoning is carried  
169 out through the analysis and cross-checking of the data from our investigation (interview content and  
170 grey literature). We identified "consolidated facts" based on the cross-checked interpretation of the  
171 actors' discourse, which we then sought to compare again with the data in order to test their robustness.  
172 We did not make any *a priori* hypotheses to confirm or refute in the field, but only analytical hypotheses  
173 drawn from our interpretations and therefore from the field. For example, during our investigation,  
174 following cross-checking of the discourse of farm animal veterinarians and the staff of the departmental  
175 health-support association (called the "GDS"), we found that there were contradictory signals of  
176 collaboration and competition. By exploring and clarifying these overlaps, we sought to understand why  
177 these two types of relationships coexisted and around which issues they manifested themselves.

178 We began by creating sociograms to characterise the interdependencies and power relations between  
179 actors in each department. The sociogram is a tool that helps to highlight the basis of power relations:  
180 the key resources that explain why some actors are dominant. Then, we looked, theme by theme, for  
181 the recurrences and differences in the behaviour of actors between the two departments studied, and  
182 identified the underlying mechanisms. Our objective was to go beyond the discourse of the actors and  
183 to grasp the causal mechanisms that explain the power relations in the local context in which they were  
184 located. We used "ideal-types" (Weber, 1965) to extract concepts from the facts. The ideal-type is an  
185 analytical tool used to simplify social mechanisms in order to gradually highlight a local order. In this  
186 way, we gradually built two explanatory models by extracting the main mechanisms from the data, and  
187 by constantly checking the hypotheses generated by the analysis, through a comparison with the data.  
188 These ideal-type models express the mechanisms identified and constituting the local orders of each  
189 department. Verbatim extracts of the interviews were translated into English; their original version (in  
190 French) can be found in the Supplementary material.

191

## 192 **Results**

### 193 ***Characterisation of the departmental networks for bovine health surveillance***

#### 194 **a. Description of actors and their roles**

195 The actors interviewed in both departments are listed in Table 1. The departmental network of bovine  
196 health surveillance is composed of five categories of “health actors” (1 to 5) and three categories of  
197 “peripheral actors” (6 to 8) (Figure 1; Table 1):

198 1) Farmers, the first level of the network, as providers of source information. Concerning abortion  
199 reporting, they are the actors who detect abortions and make the decision to call a veterinarian; 2)  
200 Independent farm animal veterinarians (called “veterinarians” in the rest of this article), the second-  
201 level key actors in the information chain. They make the decision to report the abortion and to test the  
202 animal for bovine brucellosis; 3) The GDS, an association run by a board of farmers and consisting of  
203 technical staff. All farmers can be members but the GDS membership is not compulsory. The GDS  
204 organises collective surveillance and control measures (such as bovine screening, biosecurity  
205 measures, or infected bovine slaughter), and records the health information of its member-farms,  
206 which enables an overview of the department situation. The GDS defines protocols to assist farmers  
207 and veterinarians in implementing short-term and long-term measures for non-regulated diseases. It  
208 also covers part of the farmers’ expenses related to these protocols, and offers financial support from  
209 a mutualised fund to help cover high economic losses due to diseases; 4) The departmental veterinary  
210 services, responsible for administrative supervision of the GDS regarding regulated diseases. They  
211 check that compulsory measures are effectively implemented and intervene whenever an irregularity  
212 is noted by the GDS; 5) The departmental veterinary laboratory that carries out diagnosis and  
213 screening analyses for regulated and non-regulated diseases, and in some departments (like in  
214 Department A), private veterinary laboratories related to clinics that also perform analyses for non-  
215 regulated diseases.

216 6) Agricultural professional organisations (APO), as associations of farmers that mutualise expenses  
217 for materials and/or services, such as technical consulting. They are sometimes authorised to sell  
218 preventive veterinary medicinal products<sup>1</sup>, in which case they also offer health consulting; 7)  
219 Departmental councils, which in some departments, like the two departments studied in the  
220 sociological survey, give an annual subsidy to the GDS to cover part of the analyses carried out for  
221 their protocols. This is an indirect way of offering financial support to the veterinary laboratories; 8)

---

<sup>1</sup> Antiparasitics, vitamins, trace elements, serums, vaccines, products used in the control of cow oestrus (French Ministry of Agriculture and Food, 2011)

222 The Chamber of Agriculture, as a public body representing farmers and the rural world, and offering  
 223 advisory services to farmers and other rural actors. This body is involved in bovine health surveillance  
 224 as long as it is responsible, together with the GDS, for issuing official documents that state the health  
 225 status and traceability of all individual bovines and herds.

226 The first five actors presented above are directly involved in health surveillance. They are referred to  
 227 as “health actors” in the rest of this article.

228

229 **Table 1.** Summary of the interviews conducted in the two departments during the sociological survey

Actors	Number of interviews	
	Department A	Department B
Farmers (GDS members and non-members)	6	6
Independent veterinarians	5	4
Departmental health-support association (GDS)	2	1
Departmental veterinary services	1	2
Departmental veterinary laboratory	2	1
Agricultural professional organisation*	1	1
Departmental council	1	1
Chamber of Agriculture	1	1
<b>Sub-total</b>	<b>19</b>	<b>17</b>
<b>Total</b>	<b>36</b>	

230 \* Only the agricultural professional organisation of Department A was authorised to sell veterinary  
 231 medicinal products.

232 **b. Health information flow between the actors**

233 The network of health actors is composed of information producers (veterinarians and laboratories),  
234 information receivers (veterinary services and the GDS), and farmers who convey the field material  
235 needed for information production.

236 There are two types of health information: 1) analytical results, produced by the veterinary laboratory;  
237 2) diagnosis, produced by the veterinarian. Analytical results are the only health information to be  
238 transmitted in a systematic way out of the “singular colloquium” (a type of doctor-to-patient  
239 relationship) between the farmer and the veterinarian: the veterinary laboratories have all the results of  
240 the analyses they carry out, and systematically send a copy to the concerned veterinarian and farmer,  
241 and to the GDS when the farmer is a GDS member. They also send a copy to the veterinary services  
242 for regulated diseases. Hence, veterinary laboratories, veterinary services, and the GDS do not  
243 depend on farmers and veterinarians for access to analytical results. However, they do depend on  
244 them for production of this information: veterinarians prescribe analyses and take samples, and  
245 farmers, as financers, make the final decision to request an analysis.

246 The information produced by farmers when reporting a disease suspicion improves knowledge on the  
247 local epidemiological situation. As a result, this information is important to health actors when  
248 establishing and refining surveillance and control strategies at the local level. Veterinarians, the GDS,  
249 and/or veterinary services (based on the diseases suspected) rely on the epidemiological situation to  
250 make decisions about implementing individual or collective surveillance and control measures, on the  
251 concerned farm and on other farms related to it (e.g. neighbouring farms or farms with an economic  
252 link).

### 253 **c. Types of actors: overview versus field actors**

254 We can see from the nature of the information available to each health actor that they can be divided  
255 in two types: 1) field actors, who have precise information on a limited number of farms (veterinarians,  
256 farmers); and 2) overview actors, who have limited information on a large number of farms (veterinary  
257 laboratories, veterinary services, and the GDS) (Table 2). Overview actors have access to the health  
258 status of the farms concerning several infectious diseases. The veterinary laboratories know the status  
259 of all the farms for which they performed analyses concerning all the diseases screened. The  
260 veterinary services know the status of all farms in the department concerning regulated diseases. The  
261 GDS also has access to this information and, in addition, knows the status of all its members

262 concerning the non-regulated diseases that have been screened. Veterinarians and farmers have  
 263 more precise and diverse health information, but only on client farms for veterinarians, and on their  
 264 own farm for farmers.

265 These two types of actors play a complementary role in the network and depend on one another for  
 266 complete access to health information. Farmers and veterinarians are essential for other actors to  
 267 have access to more precise information, for example on the risk of occurrence of specific diseases on  
 268 certain farms, or on the diagnosis associated with inconclusive analyses, which both require good  
 269 knowledge of farming practices and of the overall situations on farms (Figure 1). As we mentioned,  
 270 analytical results are the only information that veterinary laboratories, veterinary services, and the  
 271 GDS have. This is partial, and thus biased, information that sometimes needs complementary  
 272 elements to inform the actors' decisions. Similarly, veterinarians and farmers can inform their own  
 273 decisions thanks to the overall information they can obtain from the overview actors. For example, by  
 274 knowing the percentage of local farms infected with a given disease, veterinarians can orientate their  
 275 differential diagnosis (i.e. which disease should be suspected first in the presence of a clinical sign or  
 276 a set of clinical signs), and farmers can decide to implement specific preventive measures on their  
 277 farms.

278

279 **Table 2.** *Types of information available to each health actor*

<b>HEALTH ACTORS</b>	<b>INFORMATION SYSTEMATICALLY AVAILABLE</b>	<b>FARMS CONCERNED</b>
Veterinarians*	Results of the requested analyses, diagnosis	Client farms
Farmers*	Results of the requested analyses, with diagnosis	Own farm
Departmental veterinary Services**	Test results for regulated diseases without diagnosis	All farms in the department
Veterinary laboratories**	Results of tests performed, without diagnosis	All farms in the department
Departmental health-support association (GDS)**	Results of tests requested by veterinarians, without diagnosis	Members of the GDS (and all farms in the department for regulated diseases)

280 \* Field actors; \*\* Overview actors

281 **d. Preventive versus curative veterinary measures**

282 Veterinary measures can be divided into preventive and curative. Curative measures are most often  
283 an individual approach: if one or several animals are sick, they are treated along with other animals at  
284 risk in the same herd, i.e. those in close contact with the sick animals or exposed to the identified  
285 hazard. As opposed to curative measures, preventive ones more often involve a population-based  
286 approach, which inherently produces more collective information, hence more information on the  
287 health statuses of farms. Therefore, preventive approaches lead to specific information flows between  
288 veterinarians and farmers (Figure 2). Preventive measures can be divided into two categories. Firstly,  
289 screening for specific diseases either on a regular basis (in parallel with mandatory prophylaxis for  
290 regulated diseases) or occasionally, when a situation is associated with a higher risk of infection (e.g.  
291 purchase of an animal), or when a specific clinical sign or a set of clinical signs leads to suspicion of  
292 the disease (e.g. abortions leading to suspect an abortive infectious disease like Q fever or bovine  
293 brucellosis). Secondly, medical and health biosecurity measures to prevent infection in cattle. The first  
294 category of preventive measures produces data for surveillance, for both regulated and non-regulated  
295 diseases, as greater screening leads to more accurate knowledge of the local health situation.

296

297 From the interviews conducted in both departments, we observed that spontaneous data reporting for  
298 the surveillance of regulated infectious diseases in cattle was closely related to the proportion of  
299 preventive measures in place for non-regulated diseases. Importantly, among infectious diseases, the  
300 major preoccupations of the cattle farmers interviewed in this study were diseases that are not  
301 regulated (i.e. for which testing is not mandatory), in particular respiratory and abortive infectious  
302 diseases. Some preventive measures are common to several regulated and non-regulated diseases  
303 and can produce information on the farm health status for both categories of diseases. For example,  
304 when an abortion is reported, the veterinary visit and blood sampling of the aborted animal to look for  
305 bovine brucellosis bacteria (a regulated disease) are paid for by the authorities, and the same visit and  
306 sampling can be used to screen for other, non-regulated and more frequent abortive diseases,  
307 including Q fever, BVD, and neosporosis. In both departments we studied, this was often mentioned  
308 by the interviewed farmers as an incentive to report abortions. Additionally, these complementary  
309 analyses are often partially reimbursed by the GDS, provided that the abortion was reported to the  
310 veterinary services.

311

312 ***Similarities observed between departments***

313 **a. Veterinarians as key actors in the health network**

314 Our analysis shows that veterinarians have a (quasi)monopoly on three key resources: 1) direct  
315 access to farmers and therefore to information about their practices and the health status of their  
316 herds for infectious and non-infectious diseases (Figure 1); 2) the sale of veterinary medicinal  
317 products, which makes them an indispensable source of treatments, particularly curative treatments,  
318 which no other actor can sell; and 3) expertise on veterinary acts, which means that veterinarians are  
319 essential to generate health information through screening or diagnosis (Figure 1). Veterinarians  
320 therefore play a central role in the network.

321 All the health actors depend directly on the veterinarians for their own activity in health surveillance.  
322 We observed that veterinary laboratories drew a large part of their income from their analysis  
323 requests, for diagnostic or screening purposes. Similarly, farmers depended on veterinarians to  
324 establish diagnoses and find suitable solutions to the zootechnical and health issues they were facing.  
325 The GDS also depends on veterinarians for close monitoring of the herd health situation of their  
326 members, access to non-member farms, and to implement their collective plans, as farmers most  
327 often follow their veterinarian's recommendations. Lastly, departmental veterinary services rely on  
328 veterinarians to apply official prophylaxis and control measures for the authorities.

329 *"There are only twelve people [in our service] and [around] 6 000 farms [in the department]: this*  
330 *is just not enough! Our eyes and ears on the ground are the vets themselves." Departmental*  
331 *veterinary services*

332 **b. Co-opetition between veterinarians and the GDS**

333 We observed in Departments A and B that both veterinarians and the GDS aimed at being the  
334 farmers' reference regarding health issues and cattle follow-up for prevention and control measures.  
335 This aspect generated ambivalence in their relationship, which could be considered co-opetition, i.e.  
336 involving "cooperative competition" (Brandenburger and Nalebuff, 1996).

337 We observed collaboration between veterinarians and the GDS in the two studied departments, as the  
338 GDS had administrative software that was useful for veterinarians for the follow-up of herds.

339 Veterinarians did have software that monitored productivity and health indicators in their client herds,  
340 but this software was not designed for individual follow-up of the animals and the veterinary acts  
341 performed. The GDS used their management software to register for example their visit reports, the  
342 referent clinic of each farm, the analytical results, and the health statuses of the individual animals and  
343 herds for all diseases of interest in member-herds and for regulated diseases in all the herds in the  
344 department. In both Departments A and B, most veterinarians could not organise the follow-up of their  
345 client herds, because they lacked time and logistics. The GDS software enabled them to implement  
346 long-term measures in the herds, such as repeated screening for a contagious disease in a given  
347 period, or the vaccination or treatment of animals according to their health statuses and changes in  
348 these statuses. For example, if targeted screening and treatment of a herd was needed, the GDS  
349 could provide the veterinarian with the list of the bovines and their individual screening results before  
350 each visit, indicating whether they were already treated or not. The GDS technicians also carried out  
351 follow-up visits, but the number of technicians was limited compared to the number of member herds.  
352 This is why the GDS also benefited from this collaboration: not only did the GDS benefit from  
353 veterinarians' expertise in the implementation of their health plans, but it also benefited from their  
354 proximity to the farms and their ability to ensure more regular follow-up visits.

355 As mentioned in the paragraph describing information flows, the GDS systematically received from the  
356 veterinary laboratory a copy of all the analytical results of their member-herds. In both departments,  
357 veterinarians were concerned with this broad access of the GDS to the health information of the herds,  
358 which is a key resource for any actor who wishes to offer health consulting and follow-up to farmers.  
359 This conflict zone was illustrated by situations where the GDS contacted farmers ahead of  
360 veterinarians to set up a health plan in their cattle, after having received a copy of a positive result  
361 from the veterinary laboratory.

362 Even though veterinarians were protecting their dominant position in the health network, this co-  
363 petition with the GDS did not lead to open conflicts. This was due to the strong interest that  
364 veterinarians had in the transfer of competences they could operate with the GDS, for the  
365 administrative follow-up of herds, and also for follow-up visits. In most clinics, these two activities were  
366 not conceivable and not profitable. Likewise, our analysis showed that in the clinics organised around  
367 consulting and prevention (which corresponded to larger clinics in Department A, and to clinics of the

368 contracted groups in Department B), veterinarians had a position of health referent that was more  
369 established and stable on the farms, and less threatened by GDS activity. Therefore, we observed  
370 less competition between these clinics and the GDS around the GDS health plans.

371 Despite the similarities observed in the two departments regarding the positions of veterinarians and  
372 of the GDS, we noted key differences in the actor configurations. On the basis of our analysis of these  
373 two configurations, we built two explanatory models.

374

### 375 ***Differences observed, highlighted by ideal-type models***

#### 376 **a. Department A: pro-curative collective behaviour**

377 In Department A, there was high competition pressure on veterinary medicinal product sales and  
378 health consulting because a large number of authorised APOs also offered these services to farmers  
379 (Figure 2). One authorised APO in particular has developed into a large company, present in multiple  
380 departments, and offers a wide range of services, which represented multiple different entry points to  
381 find new clients. The preventive veterinary medicinal products that APOs may be authorised to sell  
382 (French Ministry of Agriculture and Food, 2011) represent a large proportion of the sales volume of  
383 veterinarians because they are often administered to a large number of animals. Examples include  
384 antiparasitics and vaccines. This pressure resulted in reorganisation of veterinary clinics into larger  
385 clinics, with collaboration between a larger number of veterinarians in the same clinic, and larger  
386 groups of clinics, in other words a setting where clinics mutualised veterinary expertise and expenses.  
387 This reorganisation enabled veterinarians not only to maintain competitive prices for the products, but  
388 also to develop their offering in terms of herd follow-up, including reproduction follow-up, control plans  
389 for calf diarrhoeal disorders, and cow lameness. They had more time for visits and developed logistics  
390 to ensure administrative follow-up of the animals, and found ways to make this activity more profitable.  
391 As a consequence, they became more independent of the GDS because, as explained above,  
392 veterinarians' main interest in collaborating with the GDS is the transfer of competences on  
393 administrative follow-up of herds and on follow-up visits.

394 Despite this reorganisation of veterinary clinics, their economic sustainability still mainly depended on  
395 veterinary medicinal product sales and medical acts. Veterinarians were not able to find any form of  
396 contract with farmers that would ensure durability of the consulting service. They faced two  
397 challenges: 1) having sufficient consulting activity to ensure high income; and 2) finding a form of  
398 contract that was suitable for all farms with the same clientele, which can have very different profiles in  
399 terms of practices, production, and size. In addition, because of the pressure of competition on the  
400 sale of veterinary medicinal products, the proximity with farmers was important for veterinarians in  
401 order to keep their central position. This encouraged them to concentrate on their core activity:  
402 curative interventions on the farms.

403 *“You’re never happy when your major clients buy their medicinal products elsewhere. Especially*  
404 *as the current business model for farm animal practice is 80% medicinal product sales and 20%*  
405 *medical acts, or maybe 70/30. And this is how the business model works, so we also need to*  
406 *sell medicinal products. No problem saying that we need to sell consulting services, etc., but*  
407 *you’ll never have the same income.” Veterinarian*

408 For veterinarians, a curative approach is related to medical acts and curative veterinary medicinal  
409 product sales: two activities in which veterinarians have a monopoly. This monopoly ensures a  
410 privileged position for veterinarians through a curative approach on their client farms. Additionally,  
411 these two activities are more profitable to veterinarians than health consulting, which is more often  
412 related to a preventive approach. Therefore, in Department A, a curative approach was more  
413 advantageous to veterinarians than a preventive one. This was reinforced by the fact that the GDS in  
414 Department A had a limited membership rate (69% of farmers had subscribed the year before the  
415 sociological survey was carried out, versus 99% in Department B). Veterinarians therefore had an  
416 advantage over the GDS regarding their positioning as the farmers’ health referents. Favouring  
417 individual curative interventions could maintain this advantage because the GDS does not cover this  
418 activity. It mainly implements collective preventive and control measures for infectious diseases.

419 In most cases, the exchange of information between veterinarians and farmers in Department A was  
420 limited to the classic framework of the singular colloquium (Figure 2). Veterinarians did not particularly  
421 encourage a transfer of competences to farmers, such as training them on primary care so that they  
422 could handle simple cases themselves, or informing them on which diseases are more common and

423 problematic locally, what their identification criteria are, or what behaviour farmers should adopt if they  
424 suspect a case in their cattle. In the singular colloquium built around a curative approach, farmers do  
425 not increase their competence for identifying the diseases of interest for health surveillance, and are  
426 not collectively encouraged to be responsive in detecting and handling suspected cases: they remain  
427 performers, in that they are not proactive in generating the information. The health information  
428 produced in such a context is limited and/or delayed: veterinarians mainly produce information after  
429 having intervened on a case, which includes the farmers' delay in detection and is limited to the case  
430 involved. If, after such an intervention, herd screening is carried out, the information generated is  
431 obtained later than if the disease is being screened before any serious case, i.e. in a preventive way,  
432 on the basis of the local health situation or early signs of alert detected by the farmer. Likewise, the  
433 information produced in this context does not enable an overview of the health situation at a local or  
434 departmental level. In short, veterinarians are field actors who convey resources (i.e. individual  
435 samples and diagnostic hypotheses) to veterinary laboratories for the production of collective  
436 information on the health status of animals, herds, and areas, which are transmitted to the other  
437 overview actors, including the GDS and departmental veterinary services (Figures 1 and 2). In the  
438 context of a curative approach, the priority of veterinarians and farmers is to treat the animals with  
439 clinical signs and not necessarily to arrive at a precise diagnosis, which would require multiple  
440 diagnostic analyses. The chain of information stops at the field level, without generating any collective  
441 information, which is the aim of health surveillance. This limited information also reinforces asymmetry  
442 of competences between veterinarians and farmers, which strengthens veterinarians' monopoly as  
443 farmers depend more on them.

444 As the curative approach was favoured in Department A, veterinarians not only produced less  
445 information, but also needed less collective information for their activity, which made them more  
446 independent of the overview actors. This could explain the distant relationships within the "health triad"  
447 for regulated diseases, formed by veterinarians, the GDS, and veterinary services (Figure 2). Overall,  
448 we also observed in Department A that there were few interactions between these three actors outside  
449 of crises, even though they had most often identified contacts in each organisation. This can also  
450 hinder information transfer or reduce its efficiency.

451

452 **b. Department B: pro-preventive collective behaviour**

453 In Department B, we observed a form of organisation that was not found in Department A: contracted  
454 veterinarian-farmer groups (called “contracted groups” in this article). Contracted groups are an  
455 association between one veterinary clinic and a collective of farmer clients. In contracted groups,  
456 veterinarians keep their private status, but their organisation enables collective interactions with their  
457 clientele, which is rare in classic private practice. Inside a contracted group, the clinic offers an annual  
458 package to the farmer collective, for an annual fee that is fixed per animal. Each year, the annual fee  
459 and the content of the package are decided jointly by the clinic and the farmer collective: this system is  
460 based on collaboration between veterinarians and farmers. Follow-up of the herds and preventive  
461 interventions, which constitute the main activities of contracted groups, are included in the annual  
462 package, as well as the most frequent and basic curative interventions. Sale of veterinary medicinal  
463 products and more complex and occasional curative interventions are charged as additional fees.  
464 There is also considerable transfer of competences from veterinarians to farmers inside a contracted  
465 group. This transfer consists essentially in training on primary care for simple cases, for example  
466 handling cases of mild diarrhoea or hyperthermia, the main physical parameters to check before  
467 calling a veterinarian when the condition of an animal deteriorates. The transfer also involves  
468 identifying major infectious and non-infectious diseases, and the behaviour to adopt for case  
469 suspicions. Contracted groups were created in a context of a population-based approach to animal  
470 diseases, and of strong collaboration between veterinarians and farmers. We found that contracted  
471 groups were drivers of the overall dynamics of health actors in Department B.

472 As farmers of contracted groups were not charged for each basic curative intervention (covered by the  
473 annual fee), they may have called on the veterinarian for this purpose more often than in classic  
474 practice, where the amount of time taken up by curative interventions already prevented veterinarians  
475 from organising time for preventive actions. Yet, no increase in demand for basic curative  
476 interventions was reported by veterinarians in Department B in the interviews. This trend was  
477 compensated for in three ways: 1) preventive interventions were also included in the annual fee; 2)  
478 farmers were trained throughout the year to adopt more preventive practices in their herds; and 3)  
479 farmers were also trained to handle simple cases on their own or with advice from the veterinarian by  
480 telephone. The interviews revealed that veterinarians in contracted groups were able to avoid both the

481 basic curative interventions, which are time-consuming because of their repetition, and the  
482 management of worsening health situations due to late handling of cases, which is also time-  
483 consuming because of difficulty in controlling the health situation once a certain threshold is reached.  
484 Veterinarians were also able to free up time for consulting and follow-up activities.

485 *“The vet comes to our farm [...] at least once every three weeks. Not [necessarily for] sick*  
486 *animals. Most often for reproduction follow-up, for discussions and so on. [...] The good thing*  
487 *about contracted groups is that we don't hesitate to call [veterinarians]. If for example [...] the*  
488 *mortality rate is a little bit higher than usual, we deal with it right away, without waiting. They will*  
489 *perform a necropsy or we'll do analyses [...] pretty quickly, and if we can do something about it,*  
490 *we'll do it fast. We do appreciate [this responsiveness].” Contracted group farmer*

491 The collaboration and the transfer of competences between veterinarians and farmers of contracted  
492 groups favoured the production of collective and early health information on the farms, like their health  
493 status through preventive screening. This information, unlike the individual information produced by  
494 curative interventions, is directly usable by health actors outside of the farmer-veterinarian singular  
495 colloquium, i.e the overview actors. It is the type of information that is relevant for health surveillance.  
496 Concerning spontaneous reports of signs of alert, like abortions in the case of infectious abortive  
497 diseases, they were facilitated by a preventive approach and by the knowledge that farmers acquired  
498 on early identification of these signs of alert. Since most farm follow-up activities were reproduction  
499 follow-up, frequent visits were needed. Interestingly, veterinarians in contracted groups were twice to  
500 four times more present on the farms than in classic practice. As the farmers trusted the veterinarians,  
501 they easily talked with them about issues they encountered (e.g. cattle feed), that were not related to  
502 the visit's purpose. On the other hand, veterinarians were more inclined to give advice to the farmers  
503 based on elements they observed on their farms during the visit (e.g. the condition of animals or the  
504 farmer's practices for milking).

505 *“When the vet comes to the farm, we talk about [the reason for his visit] but also about other*  
506 *things, more general problems. Because he is physically here during his visits, we get into more*  
507 *in-depth discussions, beyond the basics. As farmers, this makes us think differently.”*  
508 *Contracted group farmer*

509 In Department B, three elements considerably reduced competition between veterinarians in  
510 contracted groups and the GDS: 1) the limited threat concerning veterinary medicinal product sales  
511 (due to the contracted groups business model, which depended less on these sales for their  
512 sustainability), 2) the trust between farmers and veterinarians that placed the latter as the farmers'  
513 health referent and produced individual information that stayed inside the singular colloquium (e.g.  
514 preventive measures related to the farmer's technical practices, which were not associated with any  
515 analysis or specific diagnosis); and 3) the independence of veterinarians from the GDS for their follow-  
516 up competence, as contracted groups had both time and logistics organised around this activity. Even  
517 though veterinarians of contracted groups were more independent of the GDS, they still benefited from  
518 its overview of the local health situation. They also benefited from GDS support in promoting a  
519 preventive approach on the farms. Here, the activity of the GDS was based on a preventive approach  
520 and an insurance-like system, which means that their economic interests are aligned with those of the  
521 contracted groups. The trust between farmers and veterinarians in the contracted groups also made  
522 veterinarians less dependent on the health information held by the GDS, and less likely to not be  
523 consulted when the GDS proposed to implement a control plan in a herd. In a situation where the  
524 veterinarian reads the results with a delay compared to the GDS, they would have a higher probability  
525 of being consulted early by the farmer, thanks to their strong partnership with them. This offered a  
526 parallel way for veterinarians to access this information earlier. The competition between veterinarians  
527 and the GDS for privileged access to health data was thus diminished in the contracted groups, and  
528 their collaboration was reinforced as a consequence.

529 As the preventive approach was frequent in Department B, veterinarians produced herd-level  
530 information and needed information about the local health situation for their activity. This need led to  
531 intensified exchanges of information between veterinarians and the overview actors, who processed  
532 and synthesised the collective information. For example, the GDS or the veterinary services could  
533 inform veterinarians about the local level of risk for specific diseases, according to herd health status.  
534 This could explain the relationships observed in Department B within the health triad (i.e.  
535 veterinarians, the GDS, and veterinary services) (Figure 2). In Department B, these three actors  
536 organised informal meetings every three months, regardless of the health situation. This enabled  
537 exchange of information on the perception that each profession and the authorities had on specific  
538 health or socio-economic issues and, if required, it also enabled an agreement on actions to

539 implement and on the way to implement them. This type of collaboration makes the transfer of  
540 information for surveillance easier or more efficient, both during and ahead of health crises. We can  
541 see from this observation that depending on the relationships between the actors in the health triad,  
542 they either limit themselves to the official rules or reinforce their interactions beyond the official rules.  
543 They may therefore go beyond performance of official health acts by mandated veterinarians and a  
544 meeting between the veterinary services, the GDS, and veterinarians before each annual testing  
545 season.

546

## 547 **Discussion**

548 Our in-depth study of the surveillance network in two departments illustrated the interdependence of  
549 the health actors within the network. All the health actors depend on farmers to provide field material,  
550 required to produce any information. They also depend on the veterinarians for their expertise and as  
551 the initial producers of formalised information. To summarise on the key role of veterinarians, although  
552 they are not a prerequisite for accessing information on farm status for infectious diseases, they are a  
553 prerequisite: 1) for the production of formalised information (together with farmers who call  
554 veterinarians and accept to pay for the investigation of diseases in their cattle); 2) for access to  
555 supplementary information on farmer practices; 3) for access to health information on non-infectious  
556 diseases and health situations that were not associated with the analyses; and 4) for implementation  
557 of any health measures or investigations on farms. Therefore, veterinarians are a type of nodal point in  
558 the surveillance network. Key information and actions circulate through these actors. This central  
559 position means that the actions of veterinarians largely influence the other actors' behaviours  
560 regarding bovine health surveillance in general, and regulated infectious diseases in particular.

561 It is important to consider the influence of veterinarians on the nature of the information exchanged in  
562 the network, which underlines the importance of unravelling the interactions and resource flows  
563 between local actors in health surveillance. This enables us to better understand the production and  
564 dissemination of information for health surveillance.

565

566 ***Key resources as the basis of the system of action***

567 Veterinarians were found to have a quasi-monopoly on three key resources, which made them the key  
568 actors in the network. Their decisions were oriented towards maintaining this central role. They more  
569 specifically looked to preserve their monopoly regarding the two key resources for which they could  
570 encounter competition from other actors in the system: sale of veterinary medicinal products, and  
571 privileged access to farmers. This explains why in Department B, where the veterinarian's role as a  
572 key partner to farmers was well established and stable, they relied more easily on the GDS's  
573 competence for their follow-up activities. In this favourable context, the business model of contracted  
574 groups was able to develop and persist. The veterinarians we interviewed in contracted groups stated  
575 that in this form of clinical practice, the preventive approach was more profitable than the curative  
576 approach and annual income was more stable, which is supported by the literature (Dumas and  
577 Sulpice, 2017). In contracted groups, the income of veterinarians was secured by the annual fee.  
578 Farmers paid this annual fee to maintain the good health status of their animals. In other words,  
579 farmers paid veterinarians to prevent curative veterinary interventions, just like they would do for an  
580 insurance policy. In such a system, healthy animals are just as profitable for veterinarians as sick  
581 ones, as opposed to the classic clinics (that were the dominant business model in Department A),  
582 where most income is associated with sick animals. By favouring a preventive approach, the  
583 veterinarians of contracted groups produced more collective and early information that could circulate  
584 outside of the singular colloquium between the farmer and the veterinarian, and this information was  
585 useful in health surveillance. This socio-economic context and these mechanisms of information  
586 production and transmission are shown in the pro-preventive model (Figure 2), where the power  
587 games between the actors are favourable for health surveillance.

588 One third of the clinics in Department B were part of a contracted group and among the other clinics,  
589 several had individual contracts with farmers among their clientele, with an annual fee related to the  
590 number of animals in their herds. Moreover, veterinarians in contracted groups often had  
591 responsibilities as representatives of their profession in local veterinary associations (i.e. chairperson  
592 or member of a specific committee). These associations organise continuing education training for  
593 veterinarians and farmers, and carry the voice of veterinarians for technical issues related to their  
594 profession. They are also a framework for veterinary group debate on the main local or national health

595 issues. Through these roles, they could promote pro-preventive behaviour outside of their clientele, in  
596 the rest of the department.

597 By contrast, in Department A where veterinarians experienced competition on the two key resources  
598 from authorised APOs, they were more protective of their position as the farmers' health referent,  
599 disputed with the GDS. Even though veterinarians and the GDS still collaborated because of their  
600 mutual interest in the resources exchanged (veterinary expertise, follow-up logistics, etc.),  
601 veterinarians were attentive to the conflict zone with the GDS around access to farm health  
602 information. In this unfavourable context, veterinarians produced more individual and delayed  
603 information through a mainly curative approach, generally more profitable than the preventive  
604 approach for the business model established in the department (classic clinical practice). Health  
605 information did not circulate systematically outside of the singular colloquium and could not easily be  
606 used for surveillance. Overview actors had to pass through veterinarians to access this information.  
607 This socio-economic context and these mechanisms are shown in the pro-curative model (Figure 2),  
608 where the power games between the actors are unfavourable to health surveillance.

609

### 610 ***Power games determining the flow of health information***

611 Understanding the power games in place between the actors in the health network is essential to  
612 evaluate the production and dissemination of information for health surveillance. Characteristics that  
613 may be seen as the result of how a health risk is perceived by veterinarians and farmers, under the  
614 influence of individual factors (Bronner et al., 2014), are in fact the result of behaviour that is shaped  
615 by the local configuration, either pro-preventive or pro-curative. Cognitive factors may have an  
616 influence on the actors' behaviours, but these behaviours are strongly determined by resource  
617 availability within the system they belong to, and the power games constructed around these  
618 resources between the system actors. Veterinarians and farmers, although important actors in the  
619 production of health information, are only one part of the information chain. The production and  
620 dissemination of information for health surveillance (e.g. abortion reporting for the surveillance of  
621 bovine brucellosis) cannot be understood without a larger understanding of the system of actors within  
622 which veterinarians and farmers interact. In particular, in the two local orders studied, we observed a  
623 difference in the importance that veterinarians give to the sale of veterinary medicinal products,

624 depending on the resources available to them. Our models highlighted a link between the level of  
625 competition experienced by veterinarians in this activity and the overall contribution of the actors'  
626 system to health surveillance. A high level of competition regarding the sale of veterinary medicinal  
627 products leads to collective pro-curative behaviour, and a low level of competition to collective pro-  
628 preventive behaviour. These findings call for additional studies to further characterise the link between  
629 competition in the sale of veterinary medicinal products and the contribution of the actor system to  
630 health surveillance, and to verify whether this link is also found in other local orders.

631 Our study showed that professional issues were of high importance in health surveillance, as well as  
632 health and epidemiological issues, which are not always a priority for the actors. For example, the  
633 ambivalent cooperation between the GDS and veterinarians that we observed in the field can be  
634 pushed to one extreme or the other, according to the economic context, thus generating and  
635 disseminating more or less information for surveillance. If veterinarians experience high levels of  
636 competition on veterinary medicinal product sales and health consulting by the authorised APOs, they  
637 may need to affirm themselves more strongly as the health referent of their client farms, to the  
638 detriment of the GDS. This phenomenon may also be intensified in a situation where the GDS is  
639 already weak (with a low membership rate), as in Department A. Likewise, as the GDS is mostly  
640 involved in surveillance and prevention measures, higher competition between this actor and  
641 veterinarians may mechanically lower the production of data for health surveillance for two reasons: 1)  
642 if they collaborate less, the membership rate of the GDS may decrease as more farmers will rely  
643 exclusively on their veterinarians to implement health plans. Therefore, monitoring of the department's  
644 health status by the GDS (through monitoring of the members' status) may be reduced; and 2) this  
645 may encourage veterinarians to favour the curative approach or smaller preventive measures that can  
646 be handled without the intervention of the GDS, which would favour interventions that produce less  
647 information for surveillance.

648

#### 649 ***Observed organisations as the result of department history***

650 In Department A, the technical and health aspects of animal husbandry remained partitioned, which  
651 had two consequences: 1) the relationship between veterinarians and farmers stayed aligned with the  
652 classic model: a singular colloquium between a veterinarian and a farmer with strong asymmetry of

653 competences, and individual and curative medicine practiced on the farms; and 2) APOs had a strong  
654 role as technical advisors and developed follow-up of the technical performances of farms. In contrast,  
655 in Department B, these two aspects were considered to be closely related, which had two  
656 consequences, opposed to those observed in Department A: 1) the relationship between  
657 veterinarians and farmers moved away from the classic model, towards a collective organisation,  
658 where veterinarians had an interest in increasing the health competence of farmers, thus reducing  
659 their asymmetry of competences and favouring population-based and preventive medicine on the  
660 farms; and 2) veterinarians played a central role as farmers' advisors and were already ensuring long-  
661 term follow-up on the farms: APOs did not have broad scope to develop their service offering. As a  
662 consequence, in Department B, unlike Department A, very few authorised APOs were established at  
663 the time of our study. Therefore, veterinary clinics had little competition on both veterinary medicinal  
664 product sales and health consulting.

665 In both Departments A and B, local socio-political history seems to have largely influenced the nature  
666 of relationships between veterinarians and farmers, and as a consequence, between all the health  
667 actors. Bearing in mind this historical context, we can better understand why the veterinary clinics  
668 adopted different forms of organisation in the two departments. The two observed configurations seem  
669 to result from opposed organisational strategies adopted by veterinarians and farmers at the end of  
670 the 20th century, oriented by opposing considerations about the technical and health aspects of  
671 animal husbandry. In Department B, contracted groups are the result of specific local history. In the  
672 1980s, the national representatives of important agricultural political organisations aimed to improve  
673 the overall health status of farms, which had generally worsened with the intensification of agriculture  
674 after the Second World War. Together with the local referents in farm animal veterinary practice and  
675 research, they strongly favoured a collective approach to animal health on farms, inspired by the  
676 epidemiological approach that had succeeded in improving health situations in other contexts.  
677 Through this local process, the network of actors received enough support from the authorities and  
678 territorial organisations to be able to institutionalise the system and conduct research directly on the  
679 farms. Farmers and veterinarians strongly contributed to study design and conduct, and to the  
680 development of practical solutions based on the study results.

681

682 ***Specificity and limitations of our study***

683 The two models in this study are entirely based on the field material collected during our sociological  
684 survey. They are the result of a series of interpretations originating from the interview content and the  
685 grey literature. Our approach was inductive and consisted of continuous alignments and adjustments  
686 between the models and our field observations.

687 Our study sample was voluntarily limited to two departments. Representativeness was not an  
688 objective because our aim was to understand existing mechanisms and to explore their heterogeneity.  
689 We did not aim to infer a single model for all departments in France. For our purposes, contrasting and  
690 common patterns between the two fields of study were the important characteristics we needed to  
691 help us understand the power games and interaction rules of the system in our analysis. Now that we  
692 have built two ideal-type models, it would be interesting to test their robustness in other departments,  
693 to determine: 1) how we can improve these models by comparing them to similar configurations (pro-  
694 preventive/pro-curative) in other systems of action, and 2) whether these models can explain other  
695 configurations or if other models need to be defined. For example, in other pro-preventive  
696 configurations, would we observe the same kinds of collaboration and transfer of competences? In  
697 other pro-curative configurations, would we observe a larger proportion of preventive actions due to  
698 the organisation of veterinarians into large clinics and groups of clinics? In configurations that differ  
699 from both the pro-preventive and pro-curative models, would we identify new key resources or local  
700 actors who might influence the ratios of power between the health actors in a different way?

701 We focused on understanding how the studied configurations differed in the two departments, and we  
702 did not attempt to explain how these situations were reached. Therefore, we aimed at identifying the  
703 variables of the models that influenced the configurations, and not the factors that could explain their  
704 establishment. Nevertheless, as we highlighted in the description of the pro-preventive model, local  
705 socio-political history has a strong influence on the creation of certain forms of organisation, like the  
706 contracted groups in Department B. Assessing our ideal-type models with regard to other departments  
707 with a different socio-political background should enable us to identify whether this parameter actually  
708 plays a role as a variable in the observed configurations, or only explains the appearance of certain  
709 forms of organisation without explaining their persistence in the present system of action.

710 There are many different cattle farming profiles and veterinary structures, which could influence the  
711 behaviour of the actors, as well as the sociological context in which they evolve. Our analysis focused  
712 on the influence of the local order observed on the contribution of actors to health surveillance, rather  
713 than on the influence of the actors' profiles in the field, which had been analysed in part in a previous  
714 study (Bronner et al., 2014). We chose the departmental level for our analysis because, although it  
715 tends to smooth out the diversity of these field actors, it seemed to be the best-suited level for  
716 understanding the functioning of the local systems of action in health surveillance. Additionally, the  
717 department is the smallest administrative level for managing health monitoring of infectious, regulated  
718 and non-regulated diseases. For example, the smallest management area of veterinary services and  
719 the GDS is the department. Due to a lack of time and resources, we were unable to interview a large  
720 number of field actors (farmers and veterinarians) from each profile, nor could we cover all existing  
721 profiles. Nevertheless, in each department we were able to interview veterinarians from structures  
722 among the dominant business models, and farmers among the profiles most involved in health  
723 surveillance. Certain production types – not included in the analysis – have derogations for the  
724 monitoring of regulated diseases as their practices present less risk of contamination by these  
725 diseases or their spread. Concerning the overview and peripheral actors, there was a low number of  
726 key contacts for our study in each organisation, and we were able to meet most of them.

727

### 728 ***Improvement levers for passive surveillance***

729 Analysing health surveillance systems “from bottom to top” helps us to understand the origin and  
730 nature of the data that are collected in relation to the interests of the actors who produce these data.  
731 We highlighted three characteristics that help to identify the configuration of a system of action: 1) the  
732 pressure of competition exerted on veterinarian activities; 2) the dominant business model and form of  
733 organisation of the veterinary clinics; and 3) the frequency of interactions between the main  
734 surveillance actors outside of crises. The first two characteristics affect the local contribution to data  
735 reporting for surveillance, and the third characteristic affects network responsiveness in a health crisis.

736 As demonstrated in other sociological studies, the social and practical conditions of data production  
737 largely influence the efficiency of health surveillance systems (Fortané, 2015; Fortané and Keck,  
738 2015). In our study, the pro-preventive model describes a configuration of actors where the risk of

739 spread of diseases is likely lower, as their early detection based on suspicion reporting is more  
740 effective. This configuration is more suited to the needs of health surveillance. Hence the closer  
741 departments are to this configuration, the more effective national surveillance should be. Our ideal-  
742 type models help to understand how a system of action could tend towards one configuration or the  
743 other if the structure of the social interactions was modified, thus changing the power relationships  
744 between actors and consequently affecting their behaviours. This provides insights on potential levers  
745 to improve passive surveillance. For example, if the contribution of veterinarians to GDS control plans  
746 was made systematic, and formalised so that they could be paid for this service, they could position  
747 themselves as the co-referent for health follow-up of herds with the GDS. In this way, veterinarians  
748 would protect their privileged access to farmers. This type of collaboration would also enable  
749 veterinarians to gradually increase the proportion of their income associated with consulting, and  
750 decrease their economic dependence on the sale of veterinary medicinal products. This would  
751 mechanically encourage pro-preventive behaviour and thus greater disease suspicion reporting for  
752 surveillance. When our sociological survey was carried out, this kind of collaboration was being set up  
753 in Department A, and was already in place in other departments.

754

755

## 756 **Conclusion**

757 In this study, we aimed to understand the influence of the organisation of local actors on their contribution  
758 to passive health surveillance. An important finding was the central position of veterinarians within the  
759 system of actors, and the major influence they had on health surveillance, depending on the evolution  
760 of their profession towards more or less economic independence from the sale of veterinary medicinal  
761 products, particularly through the development of new resources, such as health consulting and herd  
762 health monitoring. Similarly, our study highlighted that a surveillance network with a pro-preventive  
763 configuration contributed more to health surveillance than a pro-curative configuration, as it mainly  
764 produced collective and early health information that circulated more largely between actors. As a result,  
765 one could expect passive surveillance of infectious diseases to be easier to implement in any local order  
766 corresponding to the pro-preventive configuration, compared to a local order with a pro-curative

767 configuration. Nonetheless, other variables, such as the profile of the farms and the health history of  
768 their neighbourhood, may also influence the behaviour of the actors at the farm level.

769

770

## 771 **Acknowledgements**

772 We are grateful to all the professionals who took part in our sociological survey; to Christelle Philippon,  
773 the secretary of our research unit, for her help in transcribing the interviews; to Anne Touratier and  
774 Kristel Gache from GDS France, for their help in selecting the departments for the study and  
775 contacting the main local health actors; to the French Ministry of Agriculture and Food, for access to  
776 the national veterinary and cattle databases; to the Translation Unit of ANSES, as well as Coup de  
777 Puce-Expansion and CM Stevens (MA, DESS, ELS) for English language editing of the manuscript.

778 This research received support from the “complementary training through research” (FCPR) program of  
779 the French Ministry of Agriculture and Food.

780

781

## 782 **References**

783 Brandenburger, A.M., Nalebuff, B.J., 1996. Co-opetition, Doubleday Business. ed., pp. 304.

784 Bronner, A., Hénaux, V., Fortané, N., Hendrikx, P., Calavas, D., 2014. Why do farmers and  
785 veterinarians not report all bovine abortions, as requested by the clinical brucellosis surveillance  
786 system in France? BMC Vet. Res. 10, 93-104. <https://doi.org/10.1186/1746-6148-10-93>

787 Bronner, A., Gay, E., Fortané, N., Palussière, M., Hendrikx, P., Hénaux, V., Calavas, D., 2015.  
788 Quantitative and qualitative assessment of the bovine abortion surveillance system in France. Prev.  
789 Vet. Med. 120(1), 62-69. <https://doi.org/10.1016/j.prevetmed.2015.02.019>

790 Carpenter, D., 2010. Reputation and Power: Organisational Image and Pharmaceutical regulation at  
791 the FDA, Princeton University Press, Princeton, pp. 856.

792 Dedieu, F., Jouzel, J.-N., Prete, G., 2015. Governing by Ignoring: The Production and the Function of  
793 the Under-reporting of Farm-workers' Pesticide Poisoning in French and Californian Regulations,  
794 in: Matthias Gross et Linsey McGoeey (Eds), Handbook of Ignorance Studies, Routledge, London, 297-  
795 307.

796 Delabouglise, A., Antoine-Moussiaux, N., Phan, T.D., Dao, D.C., Nguyen, T.T., Truong, B.D., Nguyen,  
797 X.N.T., Vu, T.D., Nguyen, K.V., Le, H.T., Salem, G., Peyre, M., 2016. The Perceived Value of Passive  
798 Animal Health Surveillance: The Case of Highly Pathogenic Avian Influenza in Vietnam. *Zoonoses  
799 Public Health* 63, 112–128. <https://doi.org/10.1111/zph.12212>

800 Dumas, P.-L., Sulpice, P., 2017. Success stories : La convention : Pour contractualiser l'activité  
801 vétérinaire en collectif. Comparatif convention / libéral. [*Success stories : Contracted groups : to  
802 contractualise the veterinary activity in groups. Comparison contracted/private practice*]. Presented at  
803 the Journée nationale des Groupements techniques vétérinaires (GTV) [*Veterinary technical group  
804 (GTV) National day*], Reims, France, pp. 10.

805 Fensterbank, R., 1987. Some aspects of experimental bovine brucellosis. *Annales de Recherches  
806 Vétérinaires*. 18, 421-428.

807 Food and Agriculture Organisation of the United Nations (FAO), 2011. Challenges of animal health  
808 information systems and surveillance for animal diseases and zoonoses (Proceedings of the  
809 international workshop organized by FAO, 23-26 November 2010, Rome, Italy.).

810 Fortané, N., 2015. La surveillance comme dispositif-frontière. [*Surveillance as a boundary-system*].  
811 *Revue d'anthropologie des connaissances*. 9(2), 265-290. DOI: 10.3917/rac.027.0265

812 Fortané, N., Keck, F., 2015. Ce que fait la biosécurité à la surveillance des animaux. [*What biosecurity  
813 does to animal surveillance*]. *Revue d'anthropologie des connaissances* 9(2), 125-137. DOI:  
814 10.3917/rac.027.0125

815 French Ministry of Agriculture and Food, Arrêté du 28 juin 2011 fixant la liste des médicaments  
816 vétérinaires prévue au deuxième alinéa de l'article L. 5143-6 du code de la santé publique. Official  
817 journal 0157, July 8th 2011, page 11865, text 33.  
818 <https://www.legifrance.gouv.fr/affichTexte.do?cidTexte=JORFTEXT000024323639&categorieLien=id>

819 Friedberg, E., 1993. Le pouvoir et la règle. Dynamiques de l'action organisée. [*The power and the*  
820 *rule. Dynamics of the organised action*], ed. Le Seuil, Paris.

821 Hénaux, V., Bronner, A., Perrin, J.-B., Touratier, A., Calavas, D., 2015. Evaluation du coût global du  
822 dispositif de surveillance de la brucellose bovine en France en 2013. [*Costing out of the surveillance*  
823 *system of bovine brucellosis in France in 2013*]. Bulletin épidémiologique, santé animale et  
824 alimentation 69, 28-35.

825 Hoinville, L., 2013. Animal Health Surveillance Terminology Final Report from Pre-ICAHS Workshop,  
826 pp. 27.

827 Merton, R. K., 1968. Social Theory and Social Structure, ed. Free Press, New York, pp. 702.

828 Olsen, S.C., Johnson, C., 2011. Comparison of abortion and infection after experimental challenge of  
829 pregnant bison and cattle with *Brucella abortus* strain 2308. Clinical and Vaccine Immunology, 2075-  
830 2078. DOI: 10.1128/CVI.05383-11

831 Prete, G., 2008. Surveiller en éradiquant : l'importance des « médiateurs de la surveillance » et des  
832 réseaux informels dans la surveillance des risques sanitaires et environnementaux. [*Monitoring while*  
833 *eradicating: the importance of "surveillance mediators" and of informal networks in the monitoring of*  
834 *health and environmental risks*"]. 50, 489–504. <https://doi.org/10.4000/sdt.19890>

835 Sala, C., Vinard, J.-L., Perrin, J.-B., 2019. Cattle herd typology for epidemiology, surveillance, and  
836 animal welfare: Method and applications in France. Prev. Vet. Med. 167, 108–112.  
837 <https://doi.org/10.1016/j.prevetmed.2019.04.003>

838 Weber, M., 1919. Gesammelte Aufsätze zur Wissenschaftslehre [*Essays on the theory of science*], ed.  
839 Mohr, Tübingen. (French Translation: Freund, J., 1965. *Essais sur la théorie de la science.*  
840 *Recherches en Sciences humaines*, 19.), pp. 351.

841

842

## 843 **Figure captions**

844 **Figure 1.** *Information and resource flows between the eight categories of actors involved in bovine health*  
845 *surveillance at the departmental level (GDS: Departmental health-support association; APOs:*  
846 *Agricultural professional organisations)*

847

848 **Figure 2.** *Schemas of the interactions and resource flows between local actors in health surveillance in the two*  
849 *socio-economic models in the study*

850 **Pro-curative model:** *Strong competition imposed on independent farm animal veterinarians regarding veterinary*  
851 *medicinal product sales and health consulting, associated with a mainly pro-curative approach on health issues.*  
852 *The information produced is more often individual and delayed. This information stays inside the farmer-*  
853 *veterinarian singular colloquium, and hence has limited utility in health surveillance.*

854 **Pro-preventive model:** *Little competition imposed on independent farm animal veterinarians, associated with a*  
855 *mainly pro-preventive approach on health issues. The information produced is more often collective and early. It*  
856 *can be diffused outside of the farmer-veterinarian singular colloquium, to the overview health actors (veterinary*  
857 *laboratories, veterinary services, and the GDS), and hence has greater utility in health surveillance.*

858

### 859 **Key variables of the models:**

860 (1) *Competition imposed by authorised agricultural professional organisations (APOs) on veterinary*  
861 *medicinal product sales and health consulting;*

862 (2) *Form of organisation of the independent farm animal veterinarians that has an influence on the practices*  
863 *of professionals regarding health issues in the department.*

864

### 865 **Acronyms and abbreviations used in Figure 2:**

866 **DVS** *Departmental veterinary services*

867 **GDS** *Departmental health-support association*

868 **VL** *Veterinary laboratory (private: attached to a clinic; public: departmental VL)*

869 **Authorised APOs** *Agricultural professional organisations authorised to sell preventive veterinary medicinal*  
870 *products*

Figure 1

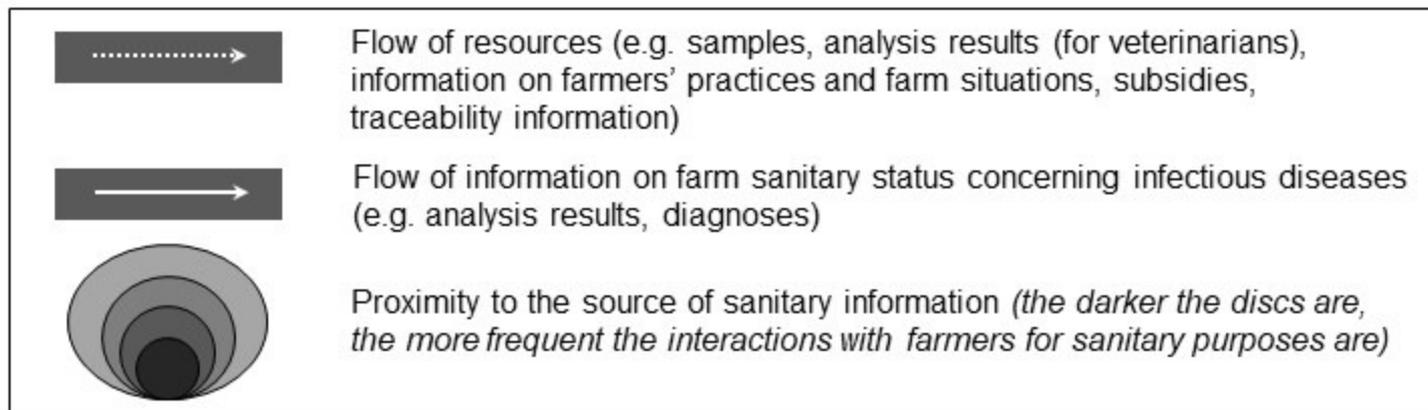
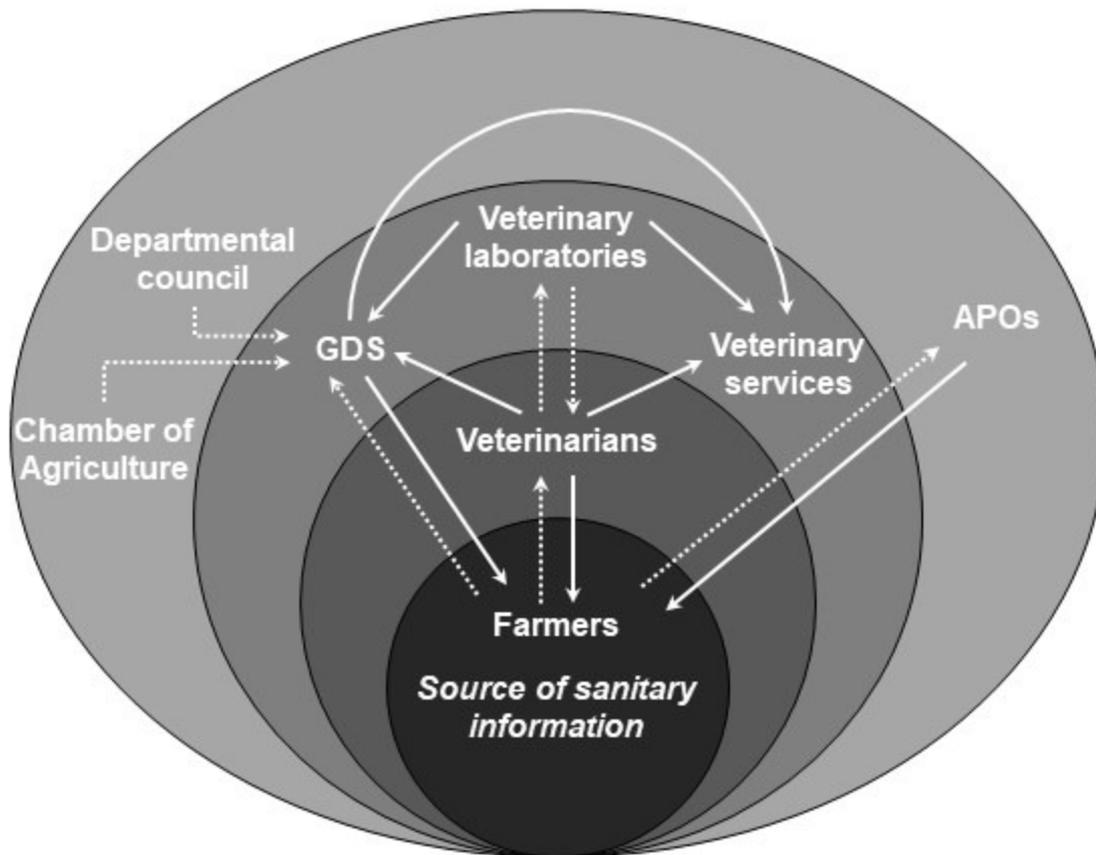


Figure 2

### Pro-preventive model

### Pro-curative model

